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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

**FORM 10-Q**

Quarterly Report Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

**FOR THE QUARTER ENDED SEPTEMBER 30, 2004**

or

Transition Report Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 000-496-58

**UnitedGlobalCom, Inc.**

(Exact name of Registrant as specified in its charter)

**State of Delaware**

(State or other jurisdiction of  
incorporation or organization)

**84-1602895**

(I.R.S. Employer Identification No.)

**4643 South Ulster Street, Suite 1300  
Denver, CO 80237**

(Address of principle executive offices)

Registrant's telephone number, including area code: **(303) 770-4001**

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the proceeding 12 months and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The registrant's outstanding common stock as of October 25, 2004 consisted of:

Class A common stock – 387,360,695 shares  
Class B common stock – 10,493,461 shares  
Class C common stock – 385,828,203 shares

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**UnitedGlobalCom, Inc.**  
**Condensed Consolidated Balance Sheets**  
(In thousands, except par value and number of shares)  
(Unaudited)

	UGC Post-Founders Transaction	UGC Pre-Founders Transaction
	September 30, 2004	December 31, 2003
	(Note 2)	
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 981,638	\$ 310,361
Restricted cash	23,367	25,052
Short-term liquid investments	111,536	2,134
Trade and other receivables, net	205,143	205,232
Other current assets, net	94,127	79,542
Total current assets	1,415,811	622,321
Long-term assets		
Property and equipment, net	3,787,933	3,342,743
Goodwill	2,064,973	2,519,831
Intangible assets, net	414,418	252,236
Other assets, net	440,150	362,540
Total assets	\$ 8,123,285	\$ 7,099,671
<b>Liabilities and Stockholders' Equity</b>		
Current liabilities		
Not subject to compromise:		
Accounts payable	\$ 236,842	\$ 225,540
Accrued liabilities	408,885	405,546
Subscriber advance payments and deposits	292,151	141,108
Notes payable, related party	–	102,728
Current portion of debt	53,034	310,804
Deferred income taxes	110,583	–
Other current liabilities	65,123	82,149
Total current liabilities not subject to compromise	1,166,618	1,267,875
Subject to compromise:		
Current portion of long-term debt	24,627	317,372
Other liabilities	4,691	19,544
Total current liabilities subject to compromise	29,318	336,916
Long-term liabilities		
Long-term portion of debt	4,208,810	3,615,902
Deferred income taxes	63,749	124,232
Other long-term liabilities	319,403	259,493
Total long-term liabilities	4,591,962	3,999,627
Commitments and contingencies (Note 9)		
Minority interests in subsidiaries	101,077	22,761
Stockholders' equity		
Preferred stock, \$0.01 par value, 10,000,000 shares authorized, nil shares issued and outstanding	–	–
Class A common stock, \$0.01 par value, 1,000,000,000 shares authorized, 400,423,083 and 287,350,970 shares issued, respectively	4,004	2,873
Class B common stock, \$0.01 par value, 1,000,000,000 shares authorized, 11,165,777 and 8,870,332 shares issued, respectively	112	89
Class C common stock, \$0.01 par value, 400,000,000 shares authorized, 385,828,203 and 303,123,542 shares issued and outstanding, respectively	3,858	3,031
Additional paid-in capital	2,599,766	5,852,896
Treasury stock, at cost	(75,844)	(70,495)
Accumulated deficit	(314,746)	(3,372,737)
Accumulated other comprehensive income (loss)	17,160	(943,165)

Total stockholders' equity		<u>2,234,310</u>		<u>1,472,492</u>
Total liabilities and stockholders' equity	\$	<u>8,123,285</u>	\$	<u>7,099,671</u>

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

**UnitedGlobalCom, Inc.**  
**Condensed Consolidated Statements of Operations and Comprehensive Income (Loss)**  
(In thousands, except per share data)  
(Unaudited)

	UGC Post-Founders Transaction		UGC Pre-Founders Transaction	
	Three Months Ended September 30, 2004	Nine Months Ended September 30, 2004	Three Months Ended September 30, 2003	Nine Months Ended September 30, 2003
(Note 2)				
<b>Statements of Operations</b>				
Revenue	\$ 658,463	\$ 1,750,877	\$ 474,515	\$ 1,375,666
Operating expenses	(262,737)	(682,518)	(186,406)	(574,394)
Selling, general and administrative expenses	(154,023)	(427,844)	(116,743)	(358,404)
Depreciation and amortization (operating expenses)	(235,186)	(667,298)	(192,002)	(598,207)
Impairment of long-lived assets (operating expenses)	25	(16,598)	441	441
Restructuring charges (operating expenses)	(1,824)	(10,749)	18	(6,886)
Stock-based compensation (SG&A expenses)	(12,178)	(63,894)	(14,261)	(28,647)
Operating income (loss)	(7,460)	(118,024)	(34,438)	(190,431)
Interest income	5,380	16,903	2,698	10,603
Interest expense	(58,996)	(204,709)	(73,945)	(263,813)
Foreign currency exchange gains (losses), net	21,771	(7,061)	(269,598)	175,890
Losses on derivative instruments	(16,838)	(14,512)	(103)	(11,497)
(Losses) gains on sale of investments in affiliates and other assets, net	(1,174)	(1,574)	(283)	281,321
Gain on extinguishment of debt	-	35,787	2,109,596	2,183,997
Other income (expense), net	302	830	(7,935)	(41,658)
Income (loss) before income taxes and other items	(57,015)	(292,360)	1,725,992	2,144,412
Reorganization expense, net	(1,410)	(7,837)	(6,276)	(19,996)
Income tax expense, net	(19,174)	(23,708)	(13,986)	(71,505)
Minority interests in subsidiaries, net	2,116	2,616	42,582	43,319
Share in results of affiliates, net	5,273	6,543	(11,203)	279,832
Net income (loss)	\$ (70,210)	\$ (314,746)	\$ 1,737,109	\$ 2,376,062
<b>Earnings per share (Note 14):</b>				
Basic earnings (loss) per share	\$ (0.09)	\$ (0.41)	\$ 3.80	\$ 8.31
Diluted earnings (loss) per share	\$ (0.09)	\$ (0.41)	\$ 3.79	\$ 8.31
<b>Statements of Comprehensive Income</b>				
Net income (loss)	\$ (70,210)	\$ (314,746)	\$ 1,737,109	\$ 2,376,062
Other comprehensive income, net of tax:				
Foreign currency translation adjustments	75,157	14,674	335,024	(37,852)
Change in fair value of derivative assets	-	-	-	10,616
Change in unrealized (loss) gain on available-for-sale securities	13,045	2,486	(18,465)	(12,408)
Comprehensive income (loss)	\$ 17,992	\$ (297,586)	\$ 2,053,668	\$ 2,336,418

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

**UnitedGlobalCom, Inc.**  
**Condensed Consolidated Statement of Stockholders' Equity**  
(In thousands, except number of shares)  
(Unaudited)

	Class A Common Stock		Class B Common Stock		Class C Common Stock		Additional Paid-In Capital	Treasury Stock		Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	Total
	Shares	Amount	Shares	Amount	Shares	Amount		Shares	Amount			
December 31, 2003 (UGC Pre-Founders Transaction)	287,350,970	\$ 2,873	8,870,332	\$ 89	303,123,542	\$ 3,031	\$ 5,852,896	13,045,959	\$ (70,495)	\$ (3,372,737)	\$ (943,165)	\$ 1,472,492
January 1, 2004 (UGC Post-Founders Transaction)(Note 2)	287,350,970	\$ 2,873	8,870,332	\$ 89	303,123,542	\$ 3,031	\$ 1,439,479	13,045,959	\$ (70,495)	\$ -	\$ -	\$ 1,374,977
Issuance of additional Class A common stock in connection with the UGC Europe exchange offer	2,596,270	26	-	-	-	-	19,706	-	-	-	-	19,732
Issuance of Class A common stock upon exercise of LMC's preemptive right	20,706,894	207	-	-	-	-	54,454	-	-	-	-	54,661
Issuance of common stock in connection with rights offering	82,950,715	830	2,295,445	23	84,874,594	849	1,018,109	-	-	-	-	1,019,811
Issuance of Class A common stock in connection with subsidiary reorganization	2,011,813	20	-	-	-	-	18,368	-	-	-	-	18,388
Issuance of Class A common stock for acquisition of a minority interest in subsidiary	1,800,000	18	-	-	-	-	16,434	-	-	-	-	16,452
Share exchange by LMC	2,169,933	22	-	-	(2,169,933)	(22)	-	-	-	-	-	-
Issuance of Class A common stock in connection with stock option plans	750,222	8	-	-	-	-	3,538	-	-	-	-	3,546
Issuance of Class A common stock in connection with 401(k) plan	86,266	-	-	-	-	-	661	-	-	-	-	661
Stock-based compensation	-	-	-	-	-	-	39,973	-	-	-	-	39,973
Equity transactions of subsidiaries and other	-	-	-	-	-	-	(10,956)	13,626	-	-	-	(10,956)
Purchase of treasury shares	-	-	-	-	-	-	-	787,391	(5,349)	-	-	(5,349)
Net income (loss)	-	-	-	-	-	-	-	-	-	(314,746)	-	(314,746)
Unrealized loss on available-for-sale securities	-	-	-	-	-	-	-	-	-	-	2,486	2,486
Foreign currency translation adjustments	-	-	-	-	-	-	-	-	-	-	14,674	14,674
September 30, 2004	400,423,083	\$ 4,004	11,165,777	\$ 112	385,828,203	\$ 3,858	\$ 2,599,766	13,846,976	\$ (75,844)	\$ (314,746)	\$ 17,160	\$ 2,234,310

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

**UnitedGlobalCom, Inc.**  
**Condensed Consolidated Statements of Cash Flows**  
(In thousands)  
(Unaudited)

	UGC Post-Founders Transaction	UGC Pre-Founders Transaction
	Nine Months Ended September 30, 2004	Nine Months Ended September 30, 2003
	(Note 2)	
<b>Cash Flows from Operating Activities</b>		
Net income (loss)	\$ (314,746)	\$ 2,376,062
Adjustments to reconcile net income (loss) to net cash flows from operating activities:		
Stock-based compensation	39,973	28,647
Depreciation and amortization	667,298	598,207
Impairment of long-lived assets and restructuring charges	27,347	6,445
Accretion of interest on senior notes and amortization of deferred financing costs	13,561	47,607
Unrealized foreign exchange losses (gains), net	6,184	(114,016)
Losses (gains) on sale of investments in affiliates and other assets, net	1,574	(281,321)
Losses on derivative instruments	14,512	11,450
Gain on extinguishment of debt	(35,787)	(2,183,997)
Deferred income tax provision	6,467	70,407
Minority interests in subsidiaries, net	(2,616)	(43,319)
Share in results of affiliates, net	(6,543)	(279,832)
Change in assets and liabilities:		
Change in receivables and other assets	(14,830)	69,461
Change in accounts payable, accrued liabilities and other	70,953	(32,360)
Net cash flows from operating activities	473,347	273,441
<b>Cash Flows from Investing Activities</b>		
Acquisition of business, net of cash acquired	(625,970)	(784)
Capital expenditures	(292,557)	(227,698)
Purchase of short-term liquid investments	(244,859)	(1,489)
Proceeds from sale of short-term liquid investments	135,371	45,560
Investments in affiliates and other investments	(50)	(20,931)
Proceeds from sale of investments in affiliates	697	44,558
Purchase of interest rate caps	(21,442)	(9,750)
Settlement of interest rate swaps	-	(58,038)
Dividends received from affiliates	15,565	4,684
Other	1,605	14,559
Net cash flows from investing activities	(1,031,640)	(209,329)
<b>Cash Flows from Financing Activities</b>		
Issuance of common stock	1,076,284	1,081
Proceeds from issuance of convertible senior notes	604,595	-
Proceeds from short-term and long-term borrowings	212,307	11,269
Repayments of short-term and long-term borrowings	(597,481)	(187,152)
Financing costs	(49,640)	(2,233)
Purchase of treasury shares	(5,349)	-
Net cash flows from financing activities	1,240,716	(177,035)
<b>Effect of Exchange Rates on Cash</b>	(11,146)	15,515
<b>Increase (Decrease) in Cash and Cash Equivalents</b>	671,277	(97,408)
<b>Cash and Cash Equivalents, Beginning of Period</b>	310,361	410,185
<b>Cash and Cash Equivalents, End of Period</b>	\$ 981,638	\$ 312,777
<b>Supplemental Cash Flow Disclosures:</b>		
Cash paid for reorganization expenses	\$ 7,837	\$ 25,518
Cash paid for interest	\$ 227,640	\$ 170,997



**UnitedGlobalCom, Inc.**  
**Notes to Unaudited Condensed Consolidated Financial Statements**

**1. Basis of Presentation**

We are an international broadband communications provider with operations in 14 countries. UGC Europe, Inc., our largest consolidated operation, provides (through its subsidiary United Pan-Europe Communications N.V., or "UPC") video, high-speed Internet access and telephone services through its broadband networks in 11 European countries. Our primary Latin American operation, VTR GlobalCom S.A., provides video, high-speed Internet access and telephone services in Chile. We also have consolidated operations in Brazil and Peru, an approximate 19% interest in SBS Broadcasting S.A., a European commercial television and radio broadcasting company, and an approximate 34% interest in Austar United Communications Ltd., a pay-TV provider in Australia.

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") and with the instructions to Form 10-Q and Article 10 of Regulation S-X for interim financial information. Accordingly, these statements do not include all of the information required by GAAP or SEC regulations for complete financial statements. In our opinion, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. Operating results for the three and nine months ended September 30, 2004 are not necessarily indicative of the results that may be expected for the year ending December 31, 2004. These statements should be read together with the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2003.

The accompanying unaudited condensed consolidated financial statements include our accounts and all voting interest entities where we exercise a controlling financial interest through the ownership of a direct or indirect majority voting interest and variable interest entities for which we are the primary beneficiary. All significant intercompany accounts and transactions have been eliminated in consolidation. Certain prior year amounts have been reclassified to conform to the current year presentation.

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Estimates are used in accounting for, among other things, allowances for uncollectible accounts, deferred income tax valuation allowances, loss contingencies, fair values of financial instruments, asset impairments, useful lives of property, plant and equipment, restructuring accruals and other special items. Actual results could differ from those estimates.

On May 21, 2004, Liberty Media Corporation (together with its subsidiaries "LMC") contributed substantially all of its shares of our common stock to Liberty Media International ("LMI"), which at the time was a wholly-owned subsidiary of LMC. On June 7, 2004, LMC distributed all of the capital stock of LMI to LMC's stockholders in a spin-off. As a result, LMI is now an independent publicly-traded company that owns approximately 53% of our common stock, which represents an approximate 90% voting interest in us. LMI's common stock is traded on the Nasdaq National Market under the symbols "LBTYA" (Series A common stock) and "LBTYB" (Series B common stock). Pursuant to an Assignment and Assumption Agreement between LMC and LMI, dated May 21, 2004, LMC assigned to LMI all of LMC's rights and obligations with respect to the standstill agreement between us and LMC.

**2. Founders Transaction**

On January 5, 2004, LMC acquired 8,198,016 shares of Class B common stock from our founding stockholders in exchange for securities of LMC and cash (the "Founders Transaction"). Upon completion of this transaction, the restriction on LMC's right to exercise its voting power over us was terminated. LMC then had the ability to elect our entire board of directors and otherwise to control us. LMC acquired its cumulative interest in us over a period of several years in separate acquisitions. LMC's largest acquisition of us occurred in January 2002 whereby its economic and voting interest increased from approximately 11% and 37%, respectively, to approximately 73% and 94%, respectively. Because of certain voting and standstill agreements entered into between LMC and our founding stockholders in connection with this January 2002 transaction, LMC was unable to control us and therefore accounted for its investment in us under the equity method of accounting. Upon consummation of the Founders Transaction, our financial statements changed to reflect the push down of LMC's basis and, as a result, we have a new basis of accounting effective January 1, 2004. Accordingly, for periods prior to January 1, 2004 the assets and liabilities of UnitedGlobalCom, Inc. and the related consolidated financial statements are sometimes referred to herein as "UGC Pre-Founders Transaction," and for periods subsequent to January 1, 2004 the assets and liabilities of UnitedGlobalCom, Inc. and the related consolidated financial statements are

sometimes referred to herein as "UGC Post-Founders Transaction." The "Company," "UGC," "we," "us," "our" or similar terms refer to both UGC Post-Founders Transaction and UGC Pre-Founders Transaction.

The following table presents the summary balance sheet of UGC Pre-Founders Transaction as of December 31, 2003, prior to the push down of LMC's basis and the opening summary balance sheet of UGC Post-Founders Transaction on January 1, 2004, subsequent to the push down of LMC's basis (in thousands):

	<b>UGC Post-Founders Transaction</b>	<b>UGC Pre-Founders Transaction</b>
Current assets	\$ 622,321	\$ 622,321
Property, plant and equipment, net	3,386,252	3,342,743
Goodwill	2,022,761	2,519,831
Intangible assets, net	446,065	252,236
Other assets, net	370,137	362,540
<b>Total assets</b>	<b>\$ 6,847,536</b>	<b>\$ 7,099,671</b>
Current liabilities	\$ 1,407,275	\$ 1,604,791
Long-term debt	3,615,902	3,615,902
Other long-term liabilities	426,621	383,725
<b>Total liabilities</b>	<b>5,449,798</b>	<b>5,604,418</b>
Minority interests in subsidiaries	22,761	22,761
Stockholders' equity	1,374,977	1,472,492
<b>Total liabilities and stockholders' equity</b>	<b>\$ 6,847,536</b>	<b>\$ 7,099,671</b>

The push down of LMC's basis is based on an allocation of LMC's basis in us at each respective step acquisition date based on the estimated fair values of our assets and liabilities on such dates.

The following table presents our unaudited pro forma condensed consolidated statement of operations for the three and nine months ended September 30, 2003, to provide a better understanding of what our results of operations might have looked like had LMC pushed down its investment basis in us to our financial statements as of January 1, 2003 (in thousands):

	<b>UGC Pre-Founders Transaction Pro Forma</b>	
	<b>Three Months Ended September 30, 2003</b>	<b>Nine Months Ended September 30, 2003</b>
Revenue	\$ 474,515	\$ 1,375,666
Operating expense and other	(503,712)	(1,564,511)
<b>Operating loss</b>	<b>(29,197)</b>	<b>(188,845)</b>
Interest expense, net	(69,448)	(247,812)
Gain on extinguishment of debt	1,164,248	1,209,758
Foreign currency exchange gain and other income (expense), net	(277,919)	87,388
<b>Income (loss) before income taxes and other items</b>	<b>787,684</b>	<b>860,489</b>
Other	11,117	(53,052)
<b>Net income</b>	<b>\$ 798,801</b>	<b>\$ 807,437</b>
Basic earnings (loss) per common share	\$ 1.75	\$ 3.27
Diluted earnings (loss) per common share	\$ 1.74	\$ 3.27

This unaudited pro forma condensed consolidated financial information is derived from our audited historical consolidated financial statements and related notes, in addition to certain assumptions and adjustments. This unaudited pro forma condensed consolidated financial information may not be indicative of historical results that we would have had or future results that we will experience as a result of the Founders Transaction.

### 3. Acquisition of Noos

On July 1, 2004, UPC Broadband France SAS ("UPC Broadband France"), our indirect wholly-owned subsidiary and owner of our French broadband video and Internet access operations, acquired Suez-Lyonnaise Télécom SA ("Noos"), from Suez SA ("Suez"). Noos is a provider of digital and analog cable television services and high-speed Internet access services in France. UPC Broadband France purchased Noos to achieve certain financial, operational and strategic benefits through the integration of Noos with our French operations and the creation of a platform for further growth and innovation in Paris and our remaining French systems. The preliminary purchase price for Noos was approximately €623,450,000 (\$758,547,000), consisting of €529,929,000 (\$644,761,000) in cash, a 19.9% equity interest in UPC Broadband France, valued at approximately €85,000,000 (\$103,419,000) and €8,521,000 (\$10,367,000) in direct acquisition costs. The preliminary purchase price for Noos and the value assigned to the 19.9% interest in UPC Broadband France are subject to a review of certain historical financial information of Noos and UPC Broadband France. As a result, €100,000,000 (\$121,669,000) of the cash consideration is being held in escrow pending final determination of the purchase price. We have accounted for this transaction as the acquisition of an 80.1% interest in Noos and the sale of a 19.9% interest in UPC Broadband France. Under the purchase method of accounting, the preliminary purchase price was allocated to the acquired identifiable tangible and intangible assets and liabilities based upon their respective fair values, and the excess of the purchase price over the fair value of such identifiable net assets was allocated to goodwill. We have recorded a preliminary loss of \$12,196,000 associated with the dilution of our ownership interest in UPC Broadband France as a result of the Noos transaction. This loss is reflected as a reduction of additional paid-in capital in our condensed consolidated statement of stockholders' equity. The preliminary accounting for the Noos transaction, as reflected in these condensed consolidated financial statements, is subject to adjustment based upon the (i) final determination of the Noos purchase price and the value assigned to the 19.9% equity interest in UPC Broadband France and (ii) the final assessment of the fair values of Noos' identifiable tangible and intangible assets and liabilities. Such potential adjustments could result in significant changes to the preliminary accounting for the Noos transaction and to the impact of this transaction on our consolidated operating results.

The following unaudited pro forma condensed consolidated operating results give effect to this transaction as if it had been completed as of January 1, 2004 (for 2004 results) and as of January 1, 2003 (for 2003 results). This unaudited pro forma condensed consolidated financial information does not purport to represent what our results of operations would actually have been if this transaction had in fact occurred on such dates. The pro forma adjustments are based upon currently available information and upon certain assumptions that we believe are reasonable (in thousands):

	<b>UGC Post-Founders Transaction</b>	<b>UGC Pre-Founders Transaction</b>
	<b>Nine Months Ended September 30, 2004</b>	<b>Nine Months Ended September 30, 2003</b>
Revenue	\$ 1,950,757	\$ 1,638,010
Net income (loss)	\$ (365,431)	\$ 2,237,837
Earnings per share:		
Basic earnings (loss) per share	\$ (0.48)	\$ 8.01
Diluted earnings (loss) per share	\$ (0.48)	\$ 8.01

Suez' 19.9% interest in UPC Broadband France consists of 85,000,000 shares of Class B common stock of UPC Broadband France (the "Class B Shares"). Subject to the terms of a call option agreement, UPC France Holding BV ("UPC France"), the parent company of UPC Broadband France, has the right through June 30, 2005 to purchase from Suez all of the Class B Shares for €85,000,000, subject to adjustment, plus interest. The purchase price for the Class B Shares may be paid in cash, our Class A common stock or LMI Series A common stock. Subject to the terms of a put option, Suez may require UPC France to purchase the Class B Shares at specific times prior to or after the third, fourth or fifth anniversaries of the purchase date. UPC France will be required to pay the then fair market value, payable in cash or marketable securities, for the Class B Shares or assist Suez in obtaining an offer to purchase the Class B Shares. UPC France also has the option to purchase the Class B Shares from Suez shortly after the third, fourth or fifth anniversaries of the purchase date at the then fair market value in cash or marketable securities.

#### 4. Property and Equipment

The following table provides detail of our consolidated property and equipment balance (in thousands):

	<b>UGC Post-Founders Transaction</b>	<b>UGC Pre-Founders Transaction</b>
	<b>September 30, 2004</b>	<b>December 31, 2003</b>
Customer premises equipment	\$ 576,357	\$ 1,230,231
Commercial	111	5,905
Scaleable infrastructure	472,979	786,569
Network/Line extensions	1,317,595	2,189,050
Upgrade/rebuild	572,520	1,017,313
Support capital	447,679	868,061
Priority Telecom	183,151	361,056
Media	42,469	98,186
Noos	801,291	-
Total	4,414,152	6,556,371
Accumulated depreciation	(626,219)	(3,213,628)
Net property and equipment	\$ 3,787,933	\$ 3,342,743

The property and equipment related to Noos in the table above is based on a preliminary purchase price allocation as discussed in Note 3.

In the second quarter of 2004, we recorded an impairment on certain tangible fixed assets of our wholly owned subsidiary Priority Telecom. The impairment assessment was triggered by competitive factors in 2004 that lead to greater than expected price erosion and the inability to reach forecasted market share. Fair value of the tangible assets was estimated using a discounted cash flow analysis, along with other available market data.

## 5. Goodwill

The following table provides detail by segment of our consolidated goodwill balance (in thousands):

	UGC Post-Founders Transaction	UGC Pre-Founders Transaction
	September 30, 2004	December 31, 2003
<b>Europe:</b>		
The Netherlands	\$ 661,837	\$ 1,111,558
Austria	445,912	339,581
Norway	26,661	38,500
Sweden	119,937	204,864
Belgium	55,176	40,498
Noos	52,405	-
Total Western Europe	1,361,928	1,735,001
Hungary	164,739	228,639
Poland	27,878	37,040
Czech Republic	51,642	68,378
Slovak Republic	19,777	27,130
Romania	13,386	23,160
Total Central and Eastern Europe	277,422	384,347
chellomedia	204,221	124,562
UGC Europe, Inc	-	105,635
Total	1,843,571	2,349,545
<b>Latin America:</b>		
Chile	187,031	170,286
Corporate and other	34,371	-
Total UGC	\$ 2,064,973	\$ 2,519,831

The preliminary excess purchase price assigned to goodwill in connection with the Noos acquisition was \$51,270,000.

## 6. Intangible Assets

The following table provides detail of our consolidated intangible assets balance (in thousands):

	UGC Post-Founders Transaction		UGC Pre-Founders Transaction	
	September 30, 2004		December 31, 2003	
<b>Intangible assets with finite lives:</b>				
Customer relationships	\$	393,399	\$	224,358
Other		8,638		20,267
Total		402,037		244,625
Accumulated amortization		(49,035)		(15,735)
Net		353,002		228,890
<b>Intangible assets with indefinite lives:</b>				
Tradenames		61,416		23,346
Total intangible assets, net	\$	414,418	\$	252,236

Customer relationships are amortized over lives ranging from 4 to 10 years. Amortization of intangible assets with finite useful lives was \$47,657,000 and \$2,808,000 for the nine months ended September 30, 2004 and 2003, respectively. Based on our current amortizable intangible assets, we expect amortization expense will be as follows for the remainder of 2004, the next four years and thereafter (in thousands):

	Year Ended December 31,						
	2004	2005	2006	2007	2008	Thereafter	Total
Estimated amortization expense	\$ 14,958	\$ 68,973	\$ 63,200	\$ 61,334	\$ 59,469	\$ 85,068	\$ 353,002

## 7. Debt

The following table provides detail of our consolidated debt balance (in thousands):

	UGC Post-Founders Transaction		UGC Pre-Founders Transaction	
	September 30, 2004		December 31, 2003	
UPC Distribution Bank Facility	\$	3,495,406	\$	3,698,586
UGC Convertible Notes		621,813		–
UPC Polska Notes		–		317,372
VTR Bank Facility		83,972		123,000
Old UGC Senior Notes		24,627		24,627
Other		60,653		80,493
<b>Total</b>		<b>4,286,471</b>		<b>4,244,078</b>
Current portion		(77,661)		(628,176)
<b>Long-term portion</b>	<b>\$</b>	<b>4,208,810</b>	<b>\$</b>	<b>3,615,902</b>

### UPC Distribution Bank Facility

The UPC Distribution Bank Facility is secured by the assets of UPC's majority owned cable operating companies, and is senior to other long-term debt obligations of UPC. The UPC Distribution Bank Facility credit agreement contains certain financial covenants and restrictions on UPC's subsidiaries regarding payment of dividends, ability to incur indebtedness, dispose of assets, and merge and enter into affiliate transactions. In June 2004, the UPC Distribution Bank Facility was amended to add a new Facility E term loan to replace the undrawn Facility D term loan. In connection with this refinancing, we agreed to contribute to our subsidiary that is the borrower under the UPC Distribution Bank Facility €450,000,000 of cash and our Polish operating assets. In June 2004, we borrowed approximately €1.0 billion under the Facility E, which was used to repay some of the indebtedness borrowed under the other facilities.

The following table provides detail of the UPC Distribution Bank Facility (in thousands):

Tranche	Capacity and Currency		Amount Outstanding September 30, 2004		Interest Rate(4)	Description	Payment Begins	Final Maturity
	Euros	US dollars	Euros	US dollars				
Facility A(1) (2)(3)	€ 666,750		€ 155,000	\$ 192,762	EURIBOR + 2.25% – 4.0%	Revolving credit	June-06	June-08
Facility B(1) (2)	€ 1,261,250		1,261,250	1,568,524	EURIBOR + 2.25% – 4.0%	Term loan	June-04	June-08
Facility C1(1)	€ 94,525		94,525	117,554	EURIBOR + 5.5%	Term loan	June-04	March- 09
Facility C2(1)		\$ 345,763		345,763	LIBOR + 5.5%	Term loan	June-04	March- 09
Facility E(1)	€ 1,021,853		1,021,853	1,270,803	EURIBOR + 3%	Term loan	July-09	July-09
<b>Total</b>			<b>€ 2,532,628</b>	<b>\$ 3,495,406</b>				

(1) An annual commitment fee of 0.5% on the unused portions of each facility is applicable.

(2) Pursuant to the terms of the October 2000 agreement, this interest rate is variable depending on certain leverage ratios.

(3) The availability under Facility A of €511,750,000 (\$636,426,000) can be used to finance additional permitted acquisitions and/or to refinance indebtedness, subject to covenant compliance.

(4) As of September 30, 2004, six month EURIBOR and LIBOR rates were approximately 2.2% and 2.2%, respectively. The average interest rate incurred for the three and nine months ended September 30, 2004 was 5.5% and 6.2%, respectively. The majority of interest payments occur in the first and third quarters of the year.

The following table provides detail of the expected payments under the UPC Distribution Bank Facility (in thousands):

**Expected payment for the year ended December 31,**

Tranche	2004	2005	2006	2007	2008	2009	Total
Facility A	€ –	€ –	€ –	€ –	€ 155,000	€ –	€ 155,000
Facility B	–	–	502,944	524,981	233,325	–	1,261,250
Facility C1	475	950	950	950	45,600	45,600	94,525
Facility E	–	–	–	–	–	1,021,853	1,021,853
<b>Total euro-denominated facilities</b>	<b>€ 475</b>	<b>€ 950</b>	<b>€ 503,894</b>	<b>€ 525,931</b>	<b>€ 433,925</b>	<b>€ 1,067,453</b>	<b>€ 2,532,628</b>
Facility C2	\$ 1,738	\$ 3,475	\$ 3,475	\$ 3,475	\$ 166,800	\$ 166,800	\$ 345,763

During the first and second quarter of 2004, we purchased interest rate caps for approximately \$21,442,000, capping the interest rate at 3.0% and 4.0% for 2005 and 2006, respectively, on notional amounts totaling €2.25 billion to €2.6 billion. During the first quarter of 2003, we purchased an interest rate cap that capped the variable EURIBOR interest rate at 3.0% on a notional amount of €2.7 billion for 2003 and 2004. The fair value of these interest rate cap derivative contracts as of September 30, 2004 was a €4,344,000 (\$5,402,000) asset. We have also entered into a cross currency and interest rate swap pursuant to which a notional amount of \$347,500,000 has been swapped into euros at an average rate of 1.13 euros per U.S. dollar until July 2005, with the variable LIBOR interest rate capped at 2.35%. The fair value of this interest rate swap derivative contract as of September 30, 2004 was a €31,053,000 (\$38,618,000) liability. The changes in fair value of these derivative contracts are recorded in the accompanying unaudited condensed consolidated statement of operations.

**UGC Convertible Notes**

On April 6, 2004, we completed the offering and sale of €500,000,000 (\$604,595,000) 1<sup>3</sup>/<sub>4</sub>% euro-denominated Convertible Senior Notes due April 15, 2024. Interest is payable semi-annually on April 15 and October 15 of each year, beginning October 15, 2004. The UGC Convertible Notes are senior unsecured obligations that rank equally in right of payment with all of UGC's existing and future senior unsubordinated and unsecured indebtedness and ranks senior in right to all of UGC's existing and future subordinated indebtedness. The UGC Convertible Notes are effectively subordinated to all existing and future indebtedness and other obligations of our subsidiaries. The indenture governing the UGC Convertible Notes (the "Indenture") does not contain any financial or operating covenants. The UGC Convertible Notes may be redeemed at our option, in whole or in part, on or after April 20, 2011 at a redemption price in euros equal to 100% of the principal amount, together with accrued and unpaid interest. Holders of the UGC Convertible Notes have the right to tender all or part of their notes for purchase by us on April 15, 2011, April 15, 2014 and April 15, 2019, for a purchase price equal to 100% of the principal amount, plus accrued and unpaid interest. If a change in control (as defined in the Indenture) has occurred, each holder of the UGC Convertible Notes may require us to purchase their notes, in whole or in part, at a price equal to 100% of the principal amount, plus accrued and unpaid interest. The UGC Convertible Notes are convertible into shares of our Class A common stock at an initial conversion price of €9.7561 per share, which was equivalent to a conversion price of \$12.00 per share and a conversion rate of 102.5 shares per €1,000 principal amount of the UGC Convertible Notes on the date of issue. Holders of the UGC Convertible Notes may surrender their notes for conversion prior to maturity in the following circumstances: (1) the price of our Class A common stock issuable upon conversion of a UGC Convertible Note reaches a specified threshold, (2) we have called the UGC Convertible Notes for redemption, (3) the trading price for the UGC Convertible Notes falls below a specified threshold or (4) we make certain distributions to holders of our Class A common stock or specified corporate transactions occur.

**UPC Polska Notes**

On February 18, 2004, in connection with the consummation of UPC Polska's plan of reorganization and emergence from its U.S. bankruptcy proceeding, third-party holders of the UPC Polska Notes and other claimholders received a total of \$87,361,000 in cash, \$101,701,000 in new 9% UPC Polska notes due 2007 and 2,011,813 shares of our Class A common stock in exchange for the cancellation of their claims. We recognized a gain of \$31,916,000 from the extinguishment of the UPC Polska Notes and other liabilities subject to compromise, equal to the excess of their respective carrying amounts over the fair value of consideration given. The new UPC Polska 2007 Notes were redeemed on July 16, 2004 for a cash payment of \$101,701,000.

## **8. Old UGC Reorganization**

Old UGC, Inc. ("Old UGC") is our wholly owned subsidiary that has an indirect 100% interest in VTR and an approximate 34% interest in Austar United. IDT United is a variable interest entity in which we have a 33% common equity interest and a 94% fully diluted interest. We consolidate IDT United, as we are the primary beneficiary. On January 12, 2004, Old UGC filed a voluntary petition for relief under Chapter 11 of the U.S. Bankruptcy Code with the U.S. Bankruptcy Court for the Southern District of New York. On September 21, 2004, we and Old UGC filed with the Bankruptcy Court a plan of reorganization, which was subsequently amended on October 5, 2004. The plan of reorganization provides for the acquisition by Old UGC of \$638,008,000 face amount of Old UGC Senior Notes held by us (following cancellation of certain offsetting obligations) for common stock of Old UGC and \$599,173,000 face amount of Old UGC Senior Notes held by IDT United for preferred stock of Old UGC. Old UGC Senior Notes held by third parties (\$24,627,000 face amount) would be left outstanding (after cure, through the repayment of approximately \$5,125,000 in unpaid interest, and reinstatement). In addition, Old UGC will make a payment of approximately \$3,131,000 in settlement of certain outstanding guarantee obligations. A confirmation hearing on the plan of reorganization is scheduled for November 10, 2004.

We continue to consolidate the financial position and results of operations of Old UGC while in bankruptcy, for the following primary reasons:

- We are the sole shareholder and majority creditor of Old UGC (direct and indirect holder of 98% of the Old UGC Senior Notes);
- We negotiated a restructuring agreement that provides for us to continue to be Old UGC's controlling equity holder upon Old UGC's emergence from bankruptcy; and
- The bankruptcy proceedings are expected to be completed in less than one year.

Liabilities subject to compromise related to Old UGC of \$24,627,000 (representing the Old UGC Senior Notes) and \$4,691,000 (representing interest on the Old UGC Senior Notes and other guarantees) are presented separately in the accompanying unaudited condensed consolidated balance sheet. The unaudited condensed consolidated statement of operations of Old UGC consists primarily of the results of operations of VTR and our other Latin America operations.

## **9. Commitments and Contingencies**

### ***Operating leases***

We have certain non-cancelable lease agreements for office space, office furniture and equipment, vehicles, satellite transponder fees, broadcast and exhibition rights and other operating expenses.

### ***Programming commitments***

Certain of our programming contracts provide for minimum fees to be paid regardless of the actual number of subscribers.

### ***Purchase commitments***

We have certain commitments for the purchase of customer premise equipment.

### ***Other commitments***

We have commitments for construction, network maintenance and certain other commitments. We also have commitments, primarily in France, to upgrade or build-out and operate cable networks in certain municipalities. These commitments are generally based on homes passed, which are negotiable with the municipalities, and as such do not represent fixed commitments.

### ***Guarantees***

We typically retain liabilities that relate to events occurring prior to an asset sale, such as tax, environmental, litigation and employment matters. We generally indemnify the purchaser in the event that a third party asserts a claim against the purchaser that

relates to a liability retained by us. These types of indemnifications typically extend for a number of years. We have historically not made payments under such indemnifications.

Under the UPC Distribution Bank Facility and VTR Bank Facility, we have agreed to indemnify our lenders under such facilities against costs or losses resulting from changes in laws and regulation which would increase the lenders' costs, and for legal action brought against the lenders. These indemnifications generally extend for the term of the credit facilities and do not provide for any limit on the maximum potential liability. We have historically not made payments under such indemnifications.

We have provided certain guarantees in the ordinary course of business, which include but are not limited to the following:

- With respect to some franchises, we have made certain construction and other guarantees. Non-performance of these obligations could result in penalties being levied against us.
- In the ordinary course of business, we provide customers with certain performance guarantees.
- We sub-lease transponder capacity to a third party and all guaranteed performance criteria is matched with the guaranteed performance criteria we receive from the lease transponder provider.
- We have third party contracts for the distribution of channels from our digital media center in Amsterdam that require us to perform according to industry standard practice, with penalties attached should performance drop below the agreed-upon criteria.
- Our interactive services group in Europe has third party contracts for the delivery of interactive content with certain performance criteria guarantees.

### **Contingencies**

From time to time we may become involved in litigation relating to claims arising from our operations in the normal course of business, and may incur contingent liabilities as a result of these claims. In addition, we may incur contingent liabilities related to tax proceedings and other compensation matters arising in the ordinary course of business. We believe any amounts that may be required to satisfy such contingencies would not have a material adverse effect on our business, results of operations, financial condition or liquidity.

### **Excite@Home**

In 2000, certain of our subsidiaries, including UPC, pursued a transaction with Excite@Home, which if completed, would have merged UPC's chello broadband subsidiary with Excite@Home's international broadband operations to form a European Internet business. The transaction was not completed, and discussions between the parties ended in late 2000. On November 3, 2003, we received a complaint filed on September 26, 2003 by Frank Morrow, on behalf of the General Unsecured Creditors' Liquidating Trust of At Home in the United States Bankruptcy Court for the Northern District of California, styled as *In re At Home Corporation, Frank Morrow v. UnitedGlobalCom, Inc. et al.* (Case No. 01-32495-TC). In general, the complaint alleges breach of contract and fiduciary duty by UGC and Old UGC. The action has been stayed by the Bankruptcy Court in the Old UGC bankruptcy proceeding. The plaintiff had filed a claim in the bankruptcy proceedings of approximately \$2.2 billion. On September 16, 2004, the Bankruptcy Court held that the claim against Old UGC was estimated at zero. Although no assurance can be given, we believe that the ultimate outcome of this matter will not have a material adverse effect on our financial position or results of operations.

## 10. Stockholders' Equity

### *Rights Offering*

In February 2004, we completed a rights offering to our stockholders, providing subscription rights to purchase shares of our Class A, Class B and Class C common stock at a per share subscription price of \$6.00. The fully subscribed rights offering resulted in the issuance of a total of 170,120,754 shares for gross proceeds of \$1.02 billion.

### *LMC Exercise of Preemptive Right*

In January 2004, LMC exercised its preemptive right to acquire our Class A common stock, based on shares of Class A common stock issued by us in the UGC Europe exchange offer. As a result, LMC acquired 18,293,539 shares of our Class A common stock at \$7.6929 per share. LMC paid for the shares through the cancellation of \$102,728,000 of notes payable to LMC, the cancellation of \$1,734,000 of accrued but unpaid interest on those notes and \$36,269,000 in cash. In February 2004, LMC exercised its preemptive right to acquire our Class A common stock, based on shares of Class A common stock issued by us in the UPC Polska reorganization. As a result, LMC acquired 2,413,355 shares of our Class A common stock at \$6.9026 per share for \$16,658,000 in cash.

## 11. Segment Information

Our European operations are currently organized into two principal divisions, UPC Broadband and chellomedia. UPC Broadband provides video services, telephone services and high-speed Internet access services to residential customers, and manages its business by country. chellomedia provides broadband Internet and interactive digital products and services, operates a competitive local exchange carrier ("CLEC") business providing telephone and data network solutions to the business market (Priority Telecom) and holds certain investments. In Latin America we also have a broadband division that provides video services, telephone services and high-speed Internet access services primarily to residential customers, and manages its business by country. We evaluate performance and allocate resources based on the results of these segments. The key operating performance criteria used in this evaluation include revenue and Operating Cash Flow.

Operating Cash Flow is the primary measure used by our chief operating decision makers to evaluate segment operating performance and to decide how to allocate resources to segments. As we use the term, Operating Cash Flow is defined as revenue less operating, selling, general and administrative expenses (excluding depreciation and amortization, impairment of long-lived assets, restructuring charges and stock-based compensation). We believe Operating Cash Flow is meaningful because it provides investors a means to evaluate the operating performance of our segments and our company on an ongoing basis using criteria that is used by our internal decision makers. Our internal decision makers believe Operating Cash Flow is a meaningful measure and is superior to other available GAAP measures because it represents a transparent view of our recurring operating performance and allows management to readily view operating trends, perform analytical comparisons and benchmarking between segments in the different countries in which we operate and identify strategies to improve operating performance. For example, our internal decision makers believe that the inclusion of impairment and restructuring charges within Operating Cash Flow distorts the ability to efficiently assess and view the core operating trends in our segments. In addition, our internal decision makers believe our measure of Operating Cash Flow is important because analysts and investors use it to compare our performance to other companies in our industry. We reconcile the total of the reportable segments' Operating Cash Flow to our consolidated net income as presented in the accompanying condensed consolidated statements of operations, because we believe consolidated net income is the most directly comparable financial measure to total segment operating performance. Investors should view Operating Cash Flow as a supplement to, and not a substitute for, operating income, net income, cash flow from operating activities and other GAAP measures of income as a measure of operating performance.

The following tables present our key performance measures (in thousands):

**Revenue**

	UGC Post-Founders Transaction		UGC Pre-Founders Transaction	
	Three Months Ended September 30, 2004	Nine Months Ended September 30, 2004	Three Months Ended September 30, 2003	Nine Months Ended September 30, 2003
<b>Europe:</b>				
UPC Broadband				
The Netherlands	\$ 178,996	\$ 519,948	\$ 150,838	\$ 430,620
Austria	72,482	221,780	65,085	189,880
France (excluding Noos)	31,905	94,164	29,744	84,435
France (Noos)	88,686	88,686	—	—
Norway	27,140	81,134	22,912	69,978
Sweden	21,141	64,315	18,710	54,867
Belgium	9,195	27,243	7,785	23,071
Total Western Europe	429,545	1,097,270	295,074	852,851
Hungary	53,194	155,666	40,358	121,300
Poland	28,464	76,687	21,391	63,200
Czech Republic	19,644	58,438	15,422	45,775
Slovak Republic	7,967	23,837	6,164	18,634
Romania	6,842	18,775	4,543	14,441
Total Central and Eastern Europe	116,111	333,403	87,878	263,350
Corporate and other	6,668	18,722	8,607	23,043
Total UPC Broadband	552,324	1,449,395	391,559	1,139,244
chellomedia				
Priority Telecom	29,308	86,794	29,972	89,998
Media	32,218	91,140	25,508	72,251
Investments	187	640	60	331
Total chellomedia	61,713	178,574	55,540	162,580
Intercompany eliminations	(35,286)	(102,166)	(33,261)	(93,627)
Total Europe	578,751	1,525,803	413,838	1,208,197
<b>Latin America:</b>				
Broadband				
Chile	75,096	216,537	58,608	161,667
Brazil, Peru and other	1,909	5,830	2,069	5,794
Total Latin America	77,005	222,367	60,677	167,461
Corporate and other	2,707	2,707	—	8
Total UGC	\$ 658,463	\$ 1,750,877	\$ 474,515	\$ 1,375,666

**Operating Cash Flow**

	UGC Post-Founders Transaction		UGC Pre-Founders Transaction	
	Three Months Ended September 30, 2004	Nine Months Ended September 30, 2004	Three Months Ended September 30, 2003	Nine Months Ended September 30, 2003
<b>Europe:</b>				
UPC Broadband				
The Netherlands	\$ 93,596	\$ 267,097	\$ 78,608	\$ 188,528
Austria	28,221	86,489	25,830	73,288
France (excluding Noos)	4,945	10,508	5,651	8,709
France (Noos)	17,777	17,777	—	—
Norway	9,680	27,338	7,402	19,345
Sweden	8,762	25,929	8,249	23,091
Belgium	4,396	12,475	2,811	8,596
Total Western Europe	167,377	447,613	128,551	321,557
Hungary	20,810	63,189	14,574	46,401
Poland	9,987	27,398	5,645	19,032
Czech Republic	9,969	26,325	6,910	18,473
Slovak Republic	3,507	10,629	2,175	8,207
Romania	3,051	9,204	1,992	5,442
Total Central and Eastern Europe	47,324	136,745	31,296	97,555
Corporate and other	(14,950)	(49,748)	(16,756)	(39,607)
Total UPC Broadband	199,751	534,610	143,091	379,505
chellomedia				
Priority Telecom	4,011	11,305	3,780	10,128
Media	10,129	24,412	8,264	17,151
Investments	(152)	(233)	22	(738)
Total chellomedia	13,988	35,484	12,066	26,541
Total Europe	213,739	570,094	155,157	406,046
<b>Latin America:</b>				
Broadband				
Chile	25,925	74,942	18,929	47,884
Brazil, Peru and other	41	236	44	(44)
Total Latin America	25,966	75,178	18,973	47,840
Corporate and other	1,998	(4,757)	(2,764)	(11,018)
Total UGC	\$ 241,703	\$ 640,515	\$ 171,366	\$ 442,868

The following table presents a reconciliation of total segment Operating Cash Flow to consolidated net income (loss) (in thousands):

	UGC Post-Founders Transaction		UGC Pre-Founders Transaction	
	Three Months Ended September 30, 2004	Nine Months Ended September 30, 2004	Three Months Ended September 30, 2003	Nine Months Ended September 30, 2003
Total segment Operating Cash Flow	\$ 241,703	\$ 640,515	\$ 171,366	\$ 442,868
Depreciation and amortization	(235,186)	(667,298)	(192,002)	(598,207)
Impairment of long-lived assets	25	(16,598)	441	441
Restructuring charges	(1,824)	(10,749)	18	(6,886)
Stock-based compensation	(12,178)	(63,894)	(14,261)	(28,647)
Operating income (loss)	(7,460)	(118,024)	(34,438)	(190,431)
Interest expense, net	(53,616)	(187,806)	(71,247)	(253,210)
Foreign currency exchange gain (loss), net	21,771	(7,061)	(269,598)	175,890
Loss on derivative instruments	(16,838)	(14,512)	(103)	(11,497)
Gain (loss) on sale of investments in affiliates and other assets, net	(1,174)	(1,574)	(283)	281,321
Gain on extinguishment of debt	–	35,787	2,109,596	2,183,997
Other income (expense), net	302	830	(7,935)	(41,658)
Income (loss) before income taxes and other items	(57,015)	(292,360)	1,725,992	2,144,412
Other, net	(13,195)	(22,386)	11,117	231,650
Net income (loss)	\$ (70,210)	\$ (314,746)	\$ 1,737,109	\$ 2,376,062

The following table presents our total assets by segment (in thousands):

	UGC Post-Founders Transaction	UGC Pre-Founders Transaction
	September 30, 2004	December 31, 2003
<b>Europe:</b>		
UPC Broadband		
The Netherlands	\$ 1,884,074	\$ 2,493,134
Austria	753,982	700,209
France (excluding Noos)	206,783	274,180
France (Noos)	919,032	–
Norway	244,682	280,528
Sweden	229,419	321,961
Belgium	93,068	88,725
Total Western Europe	4,331,040	4,158,737
Hungary	483,359	541,139
Poland	187,756	302,216
Czech Republic	178,258	201,103
Slovak Republic	56,274	67,027
Romania	35,152	42,503
Total Central and Eastern Europe	940,799	1,153,988
Corporate and other	321,211	374,876
Total UPC Broadband	5,593,050	5,687,601
chellomedia		
Priority Telecom	196,765	241,909
Media	520,849	232,527
Total chellomedia	717,614	474,436
Total Europe	6,310,664	6,162,037
<b>Latin America:</b>		
Broadband		
Chile	672,283	602,762
Brazil, Peru and other	13,922	18,388
Total Latin America	686,205	621,150
Corporate and other	1,126,416	316,484
Total UGC	\$ 8,123,285	\$ 7,099,671

## 12. Restructuring Charges

The following table provides detail of our restructuring liabilities (in thousands):

	<b>Employee Severance and Termination</b>	<b>Office Closures</b>	<b>Programming and Lease Contract Termination</b>	<b>Other</b>	<b>Total</b>
Restructuring liabilities as of December 31, 2003 (UGC Pre- Founders Transaction)	\$ 8,405	\$ 16,821	\$ 34,399	\$ 2,442	\$ 62,067
Restructuring liabilities as of January 1, 2004 (UGC Post- Founders Transaction)	\$ 8,405	\$ 16,821	\$ 34,399	\$ 2,442	\$ 62,067
Restructuring charges	9,618	892	—	239	10,749
Cash paid	(5,236)	(4,182)	(3,372)	(685)	(13,475)
Foreign currency translation adjustments	16	(218)	913	(75)	636
Restructuring liabilities as of September 30, 2004	\$ 12,803	\$ 13,313	\$ 31,940	\$ 1,921	\$ 59,977
Short-term portion	\$ 5,554	\$ 4,707	\$ 3,907	\$ 217	\$ 14,385
Long-term portion	7,249	8,606	28,033	1,704	45,592
<b>Total</b>	<b>\$ 12,803</b>	<b>\$ 13,313</b>	<b>\$ 31,940</b>	<b>\$ 1,921</b>	<b>\$ 59,977</b>

In January 2004, our Chief Executive Officer resigned and received certain post-retirement benefits. In June 2004, our Netherlands operations completed a restructuring plan to change the management structure from a three-region model to a centralized management organization. The plan resulted in a number of redundancies, where employees will receive severance benefits. In September 2004 Priority Telecom restructured its operations to consolidate certain support functions into one location. In addition, chellomedia restructured one of its divisions to eliminate redundancies in the technology management group. These plans have resulted in certain liabilities for termination benefits during the third quarter of 2004.

### 13. Stock-Based Compensation

We account for our fixed and variable stock-based compensation plans and the fixed and variable stock-based compensation plans of our subsidiaries using the intrinsic value method. Generally, under the intrinsic value method, (i) compensation expense for fixed-plan stock options is recognized only if the estimated fair value of the underlying stock exceeds the exercise price on the date of grant, in which case, compensation is recognized based on the percentage of options that are vested until the options are exercised, expire or are cancelled, and (ii) compensation for variable-plan options is recognized based upon the percentage of the options that are vested and the difference between the estimated fair value of the underlying common stock and the exercise price of the options at the balance sheet date, until the options are exercised, expire or are cancelled. As a result of the modification of certain terms of our stock options in connection with our February 2004 rights offering, we began accounting for our stock options as variable-plan options. We also record stock-based compensation expense as a result of applying variable-plan accounting to our stock appreciation rights ("SARs").

The following table presents the effect on net earnings (loss) and earnings (loss) per common share as if we applied the fair value method of accounting to our options. As the accounting for the SARs is the same under the intrinsic value method and the fair value method, the pro forma adjustments included in the following table do not include amounts related to SARs (amounts in thousands, except per share amounts):

	UGC Post-Founders Transaction		UGC Pre-Founders Transaction	
	Three Months Ended September 30, 2004	Nine Months Ended September 30, 2004	Three Months Ended September 30, 2003	Nine Months Ended September 30, 2003
Net income (loss), as reported	\$ (70,210)	\$ (314,746)	\$ 1,737,109	\$ 2,376,062
Add: Stock-based employee compensation expense included in reported net income, net of related tax effects	2,541	39,973	14,261	28,647
Deduct: Total stock-based employee compensation expense determined under the fair value based method for all awards, net of related tax effects	–	(40,851)	(17,262)	(62,011)
Pro forma net income (loss)	\$ (67,669)	\$ (315,624)	\$ 1,734,108	\$ 2,342,698
Basic net income (loss) per common share:				
As reported	\$ (0.09)	\$ (0.41)	\$ 3.80	\$ 8.31
Pro forma	\$ (0.09)	\$ (0.41)	\$ 3.79	\$ 8.24
Diluted net income (loss) per common share:				
As reported	\$ (0.09)	\$ (0.41)	\$ 3.79	\$ 8.31
Pro forma	\$ (0.09)	\$ (0.41)	\$ 3.78	\$ 8.24

## 14. Earnings Per Share

Basic earnings (loss) per common share is computed by dividing net earnings (loss) (as adjusted for certain equity transactions) by the weighted average number of common shares outstanding for the period (as adjusted for the February 2004 rights offering). Diluted earnings (loss) per common share presents the dilutive effect on a per share basis of potential common shares (e.g. options and convertible securities) as if they had been converted at the beginning of the periods presented. The following table provides detail of our basic and diluted earnings per share calculations (amounts in thousands, except share amounts):

	UGC Post-Founders Transaction		UGC Pre-Founders Transaction	
	Three Months Ended September 30, 2004	Nine Months Ended September 30, 2004	Three Months Ended September 30, 2003	Nine Months Ended September 30, 2003
<b>Numerator (Basic):</b>				
Net Income (loss)	\$ (70,210)	\$ (314,746)	\$ 1,737,109	\$ 2,376,062
Gain on issuance of Class A common stock for subsidiary preference shares	–	–	–	1,423,102
Equity transactions of subsidiaries	–	–	6,555	6,555
Basic net income (loss) attributable to common stockholders	\$ (70,210)	\$ (314,746)	\$ 1,743,664	\$ 3,805,719
<b>Denominator (Basic):</b>				
Basic weighted-average number of common shares outstanding, before adjustment	784,078,225	748,658,193	415,918,032	415,200,603
Adjustment for rights offering in February 2004	–	11,982,539	42,844,673	42,770,769
Basic weighted-average number of common shares outstanding	784,078,225	760,640,732	458,762,705	457,971,372
<b>Numerator (Diluted):</b>				
Net Income (loss)	\$ (70,210)	\$ (314,746)	\$ 1,737,109	\$ 2,376,062
Gain on issuance of Class A common stock for subsidiary preference shares	–	–	–	1,423,102
Equity transactions of subsidiaries	–	–	6,555	6,555
Diluted net income (loss) attributable to common stockholders	\$ (70,210)	\$ (314,746)	\$ 1,743,664	\$ 3,805,719
<b>Denominator (Diluted):</b>				
Basic weighted-average number of common shares outstanding, as adjusted	784,078,225	760,640,732	458,762,705	457,971,372
Incremental shares attributable to the assumed conversion of convertible senior notes	– (1)	– (1)	–	–
Incremental shares attributable to the assumed exercise of outstanding options	– (1)	– (1)	1,557,085(1)	19,993(1)
Incremental shares attributable to the assumed exercise of outstanding stock appreciation rights	– (1)	– (1)	–	–
Incremental shares attributable to the assumed exercise of contingently issuable shares	– (1)	– (1)	–	–
Diluted weighted-average number of common shares outstanding	784,078,225	760,640,732	460,319,790	457,991,365

(1) Common shares that could potentially dilute Basic EPS in the future that were not included in the computation of diluted EPS because their inclusion would be anti-dilutive:

UGC Convertible Notes	51,249,987	33,293,787	–	–
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Stock options and SARS	8,905,816	9,464,061	2,557,366	14,327,009
Contingently issuable shares	–	189,509	–	–

## 15. Subsequent Events

### *Chilean Regulatory Approval*

LMI has a 50% ownership interest in Metrópolis Intercom S.A. ("Metrópolis"), a broadband communications provider in Chile. LMI and CristalChile Comunicaciones S.A. ("CristalChile"), the other shareholder of Metrópolis, had previously entered into an agreement pursuant to which each had agreed to use commercially reasonable efforts to merge Metrópolis and VTR. On October 25, 2004, the Chilean anti-trust tribunal (the "Tribunal") approved a potential combination of VTR with Metrópolis, subject to certain conditions. The decision of the Tribunal has been appealed to Chile's Supreme Court by parties opposing the possible combination of VTR and Metrópolis (the "Appeal"). We are reviewing in detail the conditions imposed by the Tribunal and are monitoring the Appeal. The Metrópolis shareholders and we are engaged in discussions regarding terms for a potential combination of VTR and Metrópolis. The terms of any such combination are subject to review and approval by a committee consisting of our independent directors.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion provides additional information to the accompanying unaudited condensed consolidated financial statements and notes to help provide an understanding of our financial condition, changes in financial condition and results of operations. This discussion is organized as follows:

- *Cautionary Factors Concerning Forward-Looking Statements.* This section provides a description of risks, uncertainties and other factors that may cause our actual results, performance or achievements, or industry results to be materially different from what is reported.
- *Overview.* This section provides a general description of our business and recent events.
- *Results of Operations.* This section provides an analysis of our results of operations for the three and nine months ended September 30, 2004 and 2003.
- *Liquidity and Capital Resources.* This section provides an analysis of our sources and uses of cash, capital expenditures and the amount of financial capacity available to fund our future commitments.
- *Market Risk Management.* This section describes how we manage exposure to potential losses arising from adverse changes in interest rates, foreign exchange fluctuations and equity price fluctuations.
- *Critical Accounting Policies, Judgments and Estimates.* This section describes those accounting policies that contain uncertainties and require significant judgment in their application.

### Cautionary Factors Concerning Forward-Looking Statements

We caution you that the discussion herein contains, in addition to historical information, certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 that are based on management's beliefs, as well as on assumptions made by and information currently available to management. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements, or industry results, to be materially different from what we say or imply with such forward-looking statements including statements concerning our plans, objectives and future economic prospects. All statements other than statements of historical fact included herein may constitute forward-looking statements. In addition, when we use the words "may," "will," "expects," "intends," "estimates," "anticipates," "believes," "plans," "seeks" or "continues" or the negative thereof or similar expressions herein, we intend to identify forward-looking statements. Although we believe that our expectations with respect to the forward-looking statements are based upon reasonable assumptions within the bounds of our knowledge of our business and operations, we cannot assure you that our actual results, performance or achievements will not differ materially from any future results, performance or achievements expressed or implied from such forward-looking statements. Such forward-looking statements involve known and unknown risks and could cause actual results to differ materially from our expectations, including, but not limited to:

- national and international economic and market conditions;
- competitive activities or other business conditions;
- customer reception of our existing and future services;
- changes in television viewing preferences and habits by our subscribers and potential subscribers and their acceptance of new technology, programming alternatives and new video services that we may offer and acceptance of our newer digital video, telephone and Internet access services;
- our ability to manage rapid technological changes, and grow our digital video, telephone and Internet access services;
- our ability to secure adequate capital to fund other system growth and development and planned acquisitions, including negotiations regarding new term loans under the UPC Distribution Bank Facility;
- our ability to successfully close proposed transactions and restructurings;
- conditions imposed by the Tribunal on the potential merger of VTR and Metr polis;
- uncertainties associated with our ability to comply with the internal control requirements of the Sarbanes Oxley Act of 2002;
- risks inherent in investment and operations in foreign countries;
- changes in government regulation;
- our ability to successfully negotiate rate increases with local authorities;
- changes in the nature of key strategic relationships with joint venture partners;
- consumer spending levels, including the availability and amount of individual consumer debt;
- spending on domestic and foreign advertising;
- continued consolidation of the broadband distribution industry;
- uncertainties inherent in the development and integration of new business lines and business strategies;
- the expanded deployment of personal video recorders and the impact on cable television advertising revenue;
- the ability of suppliers and vendors to deliver products, equipment, software and services;

- the outcome of any pending or threatened litigation;
- availability of qualified personnel;
- competitor responses to our products and services, and the products and services of the entities in which it has interests; and
- threatened terrorists attacks and ongoing military action in the Middle East and other parts of the world.

You should be aware that the video, voice and Internet access services industries are changing rapidly, and, therefore, the forward-looking statements and statements of expectations, plans and intent herein are subject to a greater degree of risk than similar statements regarding certain other industries. All subsequent written and oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by our discussion of these factors. Other than as may be required by applicable law, we undertake no obligation to release publicly the results of any revisions to these forward-looking statements that may be made to reflect any future events or circumstances. We caution that this list of risk factors and other cautionary language contained herein may not be exhaustive.

## Overview

On January 5, 2004, LMC acquired 8,198,016 shares of Class B common stock from our founding stockholders in exchange for securities of LMC and cash. Due to certain voting and standstill agreements entered into between LMC and our founding stockholders in January 2002, LMC was unable to control us and therefore accounted for its investment in us under the equity method of accounting. Upon consummation of the Founders Transaction, the restriction on LMC's right to exercise its voting power over us was terminated. LMC then had the ability to elect our entire board of directors and, accordingly, began to consolidate our financial position and results of operations. Upon consummation of the Founders Transaction, our financial statements changed to reflect the push down of LMC's basis and, as a result, we have a new basis of accounting effective January 1, 2004. Certain amounts in the consolidated statement of operations for the three and nine months ended September 30, 2004 are not comparable to the consolidated statement of operations for the three and nine months ended September 30, 2003 (primarily depreciation and amortization), because the three and nine months ended September 30, 2004 include the effects of these purchase accounting (push down) adjustments. On May 21, 2004, LMC contributed substantially all of its shares of our common stock to LMI, which at the time was a wholly-owned subsidiary of LMC. On June 7, 2004, LMC distributed all of the capital stock of LMI to LMC's stockholders in a spin-off. As a result, LMI is now an independent publicly-traded company that owns approximately 53% of our common stock, which represents an approximate 90% voting interest in us. Pursuant to an Assignment and Assumption Agreement between LMC and LMI, dated May 21, 2004, LMC assigned to LMI all of LMC's rights and obligations with respect to the standstill agreement between us and LMC.

We are a leading international broadband communications provider of video, voice and Internet services with operations in 14 countries outside the United States. UGC Europe, our largest consolidated operation, is a leading pan-European broadband communications company. Through its broadband networks, UGC Europe provides video, high-speed Internet access, telephone and programming services. Our primary Latin American operation, VTR, is Chile's largest multi-channel television and high-speed Internet access provider, and Chile's second largest provider of residential telephone services. At the operational level, we have continued to focus on profitable customer growth. During the first nine months of 2004, we increased the number of revenue generating units, or "RGUs," by adding new subscribers and by selling new services to our existing subscribers. Our Internet services have been a key factor in this growth. In addition to RGU growth, we have increased the average revenue per RGU, or "ARPU," through rate increases and penetration of new higher-priced services. We plan to continue increasing revenue and Operating Cash Flow in 2004 through rate increases for our video services, migrating more customers to our digital offerings, which include premium programming and enhanced pay-per-view services, and increasing penetration in higher ARPU services such as high-speed Internet access and telephone services. We also plan to increase RGUs, revenue and operating cash flow through acquisitions, such as the Noos transaction in France, as well as selectively extending and upgrading our existing networks.

We are well capitalized as a result of two recent transactions – a fully subscribed rights offering to our stockholders generating net proceeds of \$1.02 billion in February 2004 and a convertible debt offering of 1<sup>3</sup>/<sub>4</sub>% convertible senior notes totaling €500,000,000 (\$604,595,000) in April 2004. We used a portion of this cash to refinance the UPC Distribution Bank Facility in June 2004, and to acquire Noos on July 1, 2004. We plan to use the remaining proceeds of these offerings for other acquisitions, working capital and other corporate purposes.

We believe that there is and will continue to be growth in the demand for broadband video, telephone and Internet access services in the residential and business marketplace where we do business. We believe our triple play offering of video, telephone, and broadband access to the Internet will continue to prove attractive to our existing customer base and allow us to be competitive and grow our business. Potential impediments to achieving these goals include price competition for broadband services, alternative video technologies, available capital to finance the proposed rollout of new services and other factors listed above.

## Results of Operations

### Revenue

The following tables provide an analysis of our revenue by business segment for the three and nine months ended September 30, 2004 compared to the same periods in the prior year (in thousands, except percentages). The first two columns present our consolidated revenue for each comparative period. The third and fourth columns present the U.S. dollar change and percent change, respectively, from period to period. The fifth and sixth columns present the U.S. dollar change and percent change, respectively, after removing foreign currency translation effects, or "F/X." These columns demonstrate what the revenue change would have been had exchange rates remained the same in 2004 as the comparative period in the prior year. These amounts are based on the Euro for the Netherlands, Austria, France, Belgium, chellomedia, UGCE corporate and other, Norwegian Krone for Norway, Swedish Krona for Sweden, Hungarian Forint for Hungary, Polish Zloty for Poland, Czech Koruna for Czech Republic, Slovak Koruna for Slovak Republic, Romanian Leu for Romania, Chilean Peso for Chile, and U.S. dollars for Brazil, Peru and other UGC Corporate.

#### Three Months Ended September 30,

			Increase (Decrease)		Increase (Decrease) Excluding F/X Effects	
	2004	2003	\$	%	\$	%
<b>Europe (UGC Europe):</b>						
<b>UPC Broadband</b>						
The Netherlands	\$ 178,996	\$ 150,838	\$ 28,158	18.7%	\$ 14,028	9.3%
Austria	72,482	65,085	7,397	11.4%	1,692	2.6%
France (other than Noos)	31,905	29,744	2,161	7.3%	(357)	(1.2)%
France (Noos)	88,686	—	88,686	—	88,686	—
Norway	27,140	22,912	4,228	18.5%	2,520	11.0%
Sweden	21,141	18,710	2,431	13.0%	692	3.7%
Belgium	9,195	7,785	1,410	18.1%	685	8.8%
<b>Total Western Europe</b>	<b>429,545</b>	<b>295,074</b>	<b>134,471</b>	<b>45.6%</b>	<b>107,946</b>	<b>36.6%</b>
Hungary	53,194	40,358	12,836	31.8%	6,699	16.6%
Poland	28,464	21,391	7,073	33.1%	4,770	22.3%
Czech Republic	19,644	15,422	4,222	27.4%	2,375	15.4%
Slovak Republic	7,967	6,164	1,803	29.3%	869	14.1%
Romania	6,842	4,543	2,299	50.6%	2,431	53.5%
<b>Total Central and Eastern Europe</b>	<b>116,111</b>	<b>87,878</b>	<b>28,233</b>	<b>32.1%</b>	<b>17,144</b>	<b>19.5%</b>
Corporate and other	6,668	8,607	(1,939)	(22.5)%	(2,462)	(28.6)%
<b>Total UPC Broadband</b>	<b>552,324</b>	<b>391,559</b>	<b>160,765</b>	<b>41.1%</b>	<b>122,628</b>	<b>31.3%</b>
<b>chellomedia</b>						
Priority Telecom	29,308	29,972	(664)	(2.2)%	(2,967)	(9.9)%
Media	32,218	25,508	6,710	26.3%	4,183	16.4%
Investments	187	60	127	211.7%	113	188.3%
<b>Total chellomedia</b>	<b>61,713</b>	<b>55,540</b>	<b>6,173</b>	<b>11.1%</b>	<b>1,329</b>	<b>2.4%</b>
Intercompany eliminations	(35,286)	(33,261)	(2,025)	(6.1)%	765	2.3%
<b>Total Europe</b>	<b>578,751</b>	<b>413,838</b>	<b>164,913</b>	<b>39.8%</b>	<b>124,722</b>	<b>30.1%</b>
<b>Latin America:</b>						
<b>Broadband</b>						
Chile (VTR)	75,096	58,608	16,488	28.1%	9,436	16.1%
Brazil, Peru and other	1,909	2,069	(160)	(7.7)%	(160)	(7.7)%
<b>Total Latin America</b>	<b>77,005</b>	<b>60,677</b>	<b>16,328</b>	<b>26.9%</b>	<b>9,276</b>	<b>15.3%</b>
Corporate and other	2,707	—	2,707	—	2,707	—
<b>Total UGC</b>	<b>\$ 658,463</b>	<b>\$ 474,515</b>	<b>\$ 183,948</b>	<b>38.8%</b>	<b>\$ 136,705</b>	<b>28.8%</b>
Less Noos		\$ (88,686)	—	\$ (88,686)	—	
<b>Total UGC, excluding Noos</b>		<b>\$ 95,262</b>	<b>20.1%</b>	<b>\$ 48,019</b>	<b>10.1%</b>	



**Nine Months Ended September 30,**

	2004	2003	Increase (Decrease)		Increase (Decrease) Excluding F/X Effects	
			\$	%	\$	%
<b>Europe (UGC Europe):</b>						
<b>UPC Broadband</b>						
The Netherlands	\$ 519,948	\$ 430,620	\$ 89,328	20.7%	\$ 41,340	9.6%
Austria	221,780	189,880	31,900	16.8%	11,393	6.0%
France (other than Noos)	94,164	84,435	9,729	11.5%	1,013	1.2%
France (Noos)	88,686	—	88,686	—	88,686	—
Norway	81,134	69,978	11,156	15.9%	8,397	12.0%
Sweden	64,315	54,867	9,448	17.2%	3,402	6.2%
Belgium	27,243	23,071	4,172	18.1%	1,661	7.2%
<b>Total Western Europe</b>	<b>1,097,270</b>	<b>852,851</b>	<b>244,419</b>	<b>28.7%</b>	<b>155,892</b>	<b>18.3%</b>
Hungary	155,666	121,300	34,366	28.3%	21,349	17.6%
Poland	76,687	63,200	13,487	21.3%	11,250	17.8%
Czech Republic	58,438	45,775	12,663	27.7%	8,331	18.2%
Slovak Republic	23,837	18,634	5,203	27.9%	2,217	11.9%
Romania	18,775	14,441	4,334	30.0%	4,462	30.9%
<b>Total Central and Eastern Europe</b>	<b>333,403</b>	<b>263,350</b>	<b>70,053</b>	<b>26.6%</b>	<b>47,609</b>	<b>18.1%</b>
Corporate and other	18,722	23,043	(4,321)	(18.8)%	(6,037)	(26.2)%
<b>Total UPC Broadband</b>	<b>1,449,395</b>	<b>1,139,244</b>	<b>310,151</b>	<b>27.2%</b>	<b>197,464</b>	<b>17.3%</b>
<b>chellomedia</b>						
Priority Telecom	86,794	89,998	(3,204)	(3.6)%	(11,250)	(12.5)%
Media	91,140	72,251	18,889	26.1%	10,549	14.6%
Investments	640	331	309	93.4%	248	74.9%
<b>Total chellomedia</b>	<b>178,574</b>	<b>162,580</b>	<b>15,994</b>	<b>9.8%</b>	<b>(453)</b>	<b>(0.3)%</b>
Intercompany eliminations	(102,166)	(93,627)	(8,539)	(9.1)%	843	0.9%
<b>Total Europe</b>	<b>1,525,803</b>	<b>1,208,197</b>	<b>317,606</b>	<b>26.3%</b>	<b>197,854</b>	<b>16.4%</b>
<b>Latin America:</b>						
<b>Broadband</b>						
Chile (VTR)	216,537	161,667	54,870	33.9%	25,382	15.7%
Brazil, Peru and other	5,830	5,794	36	0.6%	36	0.6%
<b>Total Latin America</b>	<b>222,367</b>	<b>167,461</b>	<b>54,906</b>	<b>32.8%</b>	<b>25,418</b>	<b>15.2%</b>
Corporate and other	2,707	8	2,699	—	2,699	—
<b>Total UGC</b>	<b>\$ 1,750,877</b>	<b>\$ 1,375,666</b>	<b>\$ 375,211</b>	<b>27.3%</b>	<b>\$ 225,971</b>	<b>16.4%</b>
<b>Less Noos</b>		<b>\$ (88,686)</b>	<b>—</b>	<b>\$ (88,686)</b>	<b>—</b>	
<b>Total UGC, excluding Noos</b>		<b>\$ 286,525</b>	<b>20.8%</b>	<b>\$ 137,285</b>	<b>10.0%</b>	

Revenue increased \$183,948,000, or 38.8%, for the three months ended September 30, 2004 compared to the same period in the prior year, and increased \$375,211,000, or 27.3%, for the nine months ended September 30, 2004 compared to the same period in the prior year. Excluding the effects of exchange rate fluctuations and Noos, revenue increased \$48,019,000, or 10.1%, for the three months ended September 30, 2004 compared to the same period in the prior year, and increased \$137,285,000, or 10.0%, for the nine months ended September 30, 2004 compared to the same period in the prior year.

- Revenue in the Netherlands increased 18.7% and 20.7% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. Excluding the effects of foreign exchange fluctuations, such increases were 9.3% and 9.6%, respectively. ARPU increased 6.9% and 8.7% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year, primarily due to rate increases in cable television services and the impact of broadband Internet services, offset by reduced tariffs for telephone services as lower outbound interconnect rates were passed through to the consumer to maintain the product at a competitive level in the market. Growth in overall average RGUs of 2.2% and 0.8% for the three and nine months ended September 30, 2004, respectively, provided the remainder of the increase in revenue, resulting primarily from the continued successful sale of broadband Internet services, with a 20.5% increase in subscriber numbers from September 30, 2003 to September 30, 2004;

We previously announced that we would increase rates for analog video customers in The Netherlands towards a standard rate, effective January 1, 2004. As previously reported, we have been enjoined from, or have voluntarily waived,

implementing these rate increases in certain cities within The Netherlands. Thus far, we have reached agreement with a majority of these municipalities, including the municipality of Amsterdam, allowing us to increase our cable tariffs to a standard rate of €15.20 through the course of the year. We are currently negotiating with the other municipalities and expect a satisfactory resolution;

- Revenue in Austria increased 11.4% and 16.8% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. Excluding the effects of foreign exchange fluctuations, such increases were 2.6% and 6.0%, respectively. ARPU decreased 1.0% for the three months ended September 30, 2004, compared to the same period in the prior year, primarily due to reduced outbound telephone traffic as more customers migrate from dial-up Internet access to broadband Internet access and migrate from fixed-line telephone usage to cellular phone usage, as well as a movement of some broadband Internet subscribers to lower tier services. ARPU increased 2.1% for the nine months ended September 30, 2004, compared to the same period in the prior year, primarily due to the penetration of Internet services, as Internet subscribers increased 16.3% from September 30, 2003 to September 30, 2004. This Internet subscriber growth was the major contributor to an overall average RGU increase of 3.6% and 3.8% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year;
- Revenue in France, excluding Noos, increased 7.3% and 11.5% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. Excluding the effects of foreign exchange fluctuations, revenue decreased 1.2% for the three months ended September 30, 2004, compared to the same period in the prior year, and increased 1.2% for the nine months ended September 30, 2004, compared to the same period in the prior year. ARPU decreased 11.5% and 6.3% for the three and nine months ended September 30, 2004, respectively, compared to the same period in the prior year, primarily due to the effect of an eight-fold increase in digital television subscribers from September 30, 2003 to September 30, 2004 (where the incremental revenue increase for a digital customer does not offset the impact of an additional RGU in the ARPU calculation), lower tariffs from telephone services, as lower outbound interconnect rates were passed through to the customer to maintain the service at a competitive level in the market, as well as reduced outbound telephone traffic as more customers migrate from dial-up Internet access to broadband Internet access and migrate from fixed-line telephone usage to cellular phone usage. These ARPU decreases were offset by an increase in average RGUs of 11.7% and 8.0% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year, primarily driven by digital television and broadband Internet services growth;
- Revenue in Norway increased 18.5% and 15.9% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. Excluding the effects of foreign exchange fluctuations, such increases were 11.0% and 12.0%, respectively. These increases were primarily due to ARPU increasing 7.8% and 8.7% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year, primarily due to cable television rate increases implemented in the first quarter of 2004, as well as growth in average RGUs of 3.0% for both the three and nine months ended September 30, 2004 compared to the same periods in the prior year;
- Revenue in Sweden increased 13.0% and 17.2% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. Excluding the effects of foreign exchange fluctuations, such increases were 3.7% and 6.2%, respectively. These increases were primarily due to an increase in average RGUs of 7.8% and 8.3% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year, reflecting the continued successful sale of digital television and broadband Internet services, offset by a decrease in ARPU of 3.9% and 1.9% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year, as a result of the movement of broadband Internet subscribers to lower tier services and the effect of an 85.5% increase in digital television subscribers from September 30, 2003 to September 30, 2004 (where the incremental revenue increase for a digital customer does not offset the impact of an additional RGU in the ARPU calculation);
- Revenue in Hungary increased 31.8% and 28.3% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. Excluding the effects of foreign exchange fluctuations, such increases were 16.6% and 17.6%, respectively. These increases were primarily due to ARPU increasing 7.9% and 9.3% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year, and growth in average RGUs of 8.1% and 7.5% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. These increases in ARPU and RGUs resulted primarily from the continued successful sale of broadband Internet services, as well as continued strong demand for analog and DTH television services;
- Revenue in Poland increased 33.1% and 21.3% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. Excluding the effects of foreign exchange fluctuations, such increases were 22.3% and 17.8%, respectively. These increases were primarily due to ARPU increasing 20.3% and 15.8% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year, and to a lesser extent, growth in average RGUs of 1.6% and 1.7% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. The increases in ARPU from period to period resulted primarily from

growth in broadband Internet services, as broadband Internet subscribers increased 76.3% from September 30, 2003 to September 30, 2004, in addition to price increases on analog video and broadband Internet services;

- Revenue in Czech Republic increased 27.4% and 27.7% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. Excluding the effects of foreign exchange fluctuations, such increases were 15.4% and 18.2%, respectively. These increases were primarily due to ARPU increasing 10.9% and 10.4% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year, reflecting the continued successful sale of broadband Internet services and movement to higher priced tiers of analog and DTH television services, as well as growth in average RGUs of 4.1% and 7.0% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year, reflecting the continued successful penetration of DTH television services and broadband Internet services;
- Revenue for UGCE Corporate and other decreased 22.5% and 18.8% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. Excluding the effects of foreign exchange fluctuations, such decreases were 28.6% and 26.2%, respectively, primarily as a result of lower network rental fees to Priority Telecom to maintain the service at a competitive level in the market;
- Revenue for Priority Telecom decreased 2.2% and 3.6% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. Excluding the effects of foreign exchange fluctuations, such decreases were 9.9% and 12.5%, respectively, primarily as a result of declining prices in a continuing weak wholesale market;
- Revenue for Media increased 26.3% and 26.1% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. Excluding the effects of foreign exchange fluctuations, such increases were 16.4% and 14.6%, respectively, primarily as a result of chello broadband's agreement with UPC Broadband whereby chello broadband receives a percentage of UPC Broadband's revenue in exchange for providing Internet access, on-line content, product development, customer support, local language portals and marketing support;
- Revenue in Chile increased 28.1% and 33.9% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. Excluding the effects of foreign exchange fluctuations, such increases were 16.1% and 15.7%, respectively. These increases were primarily due to growth in RGU's of 14.0% and 15.0% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year, due to the continued successful sale of VTR's analog cable television services, broadband Internet services and telephone services through improved direct sales, reduced churn and mass marketing initiatives. ARPU remained relatively flat from period to period due to significant competition in VTR's markets.

## Operating Expenses

Operating expenses include programming, broadcasting, content, network operations, customer operations, customer care, and other direct costs. Programming costs are expected to rise in future periods as a result of the expansion of service offerings and the potential for price increases. Any cost increases that we are not able to pass on to our subscribers through service rate increases would result in increased pressure on our operating margins. The following tables provide an analysis of our operating expenses by business segment for the three and nine months ended September 30, 2004 compared to the same periods in the prior year (in thousands, except percentages). The first two columns present our consolidated operating expenses for each comparative period. The third and fourth columns present the U.S. dollar change and percent change, respectively, from period to period. The fifth and sixth columns present the U.S. dollar change and percent change, respectively, after removing foreign currency translation effects. These columns demonstrate what the change in operating expenses would have been had exchange rates remained the same in 2004 as the comparative period in the prior year. These amounts are based on the Euro for the Netherlands, Austria, France, Belgium, chellomedia, UGCE corporate and other, Norwegian Krone for Norway, Swedish Krona for Sweden, Hungarian Forint for Hungary, Polish Zloty for Poland, Czech Koruna for Czech Republic, Slovak Koruna for Slovak Republic, Romanian Leu for Romania, Chilean Peso for Chile, and U.S. dollars for Brazil, Peru and other UGC Corporate.

### Three Months Ended September 30,

			(Increase) Decrease		(Increase) Decrease Excluding F/X Effects	
	2004	2003	\$	%	\$	%
<b>Europe (UGC Europe):</b>						
<b>UPC Broadband</b>						
The Netherlands	\$ (60,241)	\$ (48,100)	\$ (12,141)	(25.2)%	\$ (7,407)	(15.4)%
Austria	(30,353)	(28,844)	(1,509)	(5.2)%	894	3.1%
France (other than Noos)	(18,717)	(16,368)	(2,349)	(14.4)%	(868)	(5.3)%
France (Noos)	(50,854)	—	(50,854)	—	(50,854)	—
Norway	(13,331)	(11,228)	(2,103)	(18.7)%	(1,258)	(11.2)%
Sweden	(8,708)	(7,636)	(1,072)	(14.0)%	(351)	(4.6)%
Belgium	(3,396)	(3,549)	153	4.3%	419	11.8%
<b>Total Western Europe</b>	<b>(185,600)</b>	<b>(115,725)</b>	<b>(69,875)</b>	<b>(60.4)%</b>	<b>(59,425)</b>	<b>(51.4)%</b>
Hungary	(23,734)	(20,029)	(3,705)	(18.5)%	(961)	(4.8)%
Poland	(13,706)	(11,453)	(2,253)	(19.7)%	(2,199)	(19.2)%
Czech Republic	(7,656)	(6,069)	(1,587)	(26.1)%	(868)	(14.3)%
Slovak Republic	(3,054)	(3,072)	18	0.6%	375	12.2%
Romania	(2,571)	(1,272)	(1,299)	(102.1)%	(1,348)	(106.0)%
<b>Total Central and Eastern Europe</b>	<b>(50,721)</b>	<b>(41,895)</b>	<b>(8,826)</b>	<b>(21.1)%</b>	<b>(5,001)</b>	<b>(11.9)%</b>
Corporate and other	(4,475)	(11,707)	7,232	61.8%	7,586	64.8%
<b>Total UPC Broadband</b>	<b>(240,796)</b>	<b>(169,327)</b>	<b>(71,469)</b>	<b>(42.2)%</b>	<b>(56,840)</b>	<b>(33.6)%</b>
<b>chellomedia</b>						
Priority Telecom	(19,188)	(18,574)	(614)	(3.3)%	892	4.8%
Media	(10,138)	(7,348)	(2,790)	(38.0)%	(1,991)	(27.1)%
<b>Total chellomedia</b>	<b>(29,326)</b>	<b>(25,922)</b>	<b>(3,404)</b>	<b>(13.1)%</b>	<b>(1,099)</b>	<b>(4.2)%</b>
Intercompany eliminations	32,752	30,697	2,055	6.7%	(522)	(1.7)%
<b>Total Europe</b>	<b>(237,370)</b>	<b>(164,552)</b>	<b>(72,818)</b>	<b>(44.3)%</b>	<b>(58,461)</b>	<b>(35.5)%</b>
<b>Latin America:</b>						
<b>Broadband</b>						
Chile (VTR)	(24,107)	(20,342)	(3,765)	(18.5)%	(1,505)	(7.4)%
Brazil, Peru and other	(1,260)	(1,512)	252	16.7%	252	16.7%
<b>Total Latin America</b>	<b>(25,367)</b>	<b>(21,854)</b>	<b>(3,513)</b>	<b>(16.1)%</b>	<b>(1,253)</b>	<b>(5.7)%</b>
<b>Total UGC</b>	<b>\$ (262,737)</b>	<b>\$ (186,406)</b>	<b>\$ (76,331)</b>	<b>(40.9)%</b>	<b>\$ (59,714)</b>	<b>(32.0)%</b>
Less Noos		\$ 50,854	—	\$ 50,854	—	
<b>Total UGC, excluding Noos</b>		<b>\$ (25,477)</b>	<b>(13.7)%</b>	<b>\$ (8,860)</b>	<b>(4.8)%</b>	

**Nine Months Ended September 30,**

			<b>(Increase) Decrease</b>		<b>(Increase) Decrease Excluding F/X Effects</b>	
	<b>2004</b>	<b>2003</b>	<b>\$</b>	<b>%</b>	<b>\$</b>	<b>%</b>
<b>Europe (UGC Europe):</b>						
<b>UPC Broadband</b>						
The Netherlands	\$ (175,810)	\$ (170,123)	\$ (5,687)	(3.3)%	\$ 10,548	6.2%
Austria	(98,226)	(85,758)	(12,468)	(14.5)%	(3,345)	(3.9)%
France (other than Noos)	(55,224)	(51,224)	(4,000)	(7.8)%	1,127	2.2%
France (Noos)	(50,854)	—	(50,854)	—	(50,854)	—
Norway	(41,014)	(37,353)	(3,661)	(9.8)%	(2,241)	(6.0)%
Sweden	(27,166)	(22,889)	(4,277)	(18.7)%	(1,717)	(7.5)%
Belgium	(10,638)	(10,225)	(413)	(4.0)%	573	5.6%
<b>Total Western Europe</b>	<b>(458,932)</b>	<b>(377,572)</b>	<b>(81,360)</b>	<b>(21.5)%</b>	<b>(45,909)</b>	<b>(12.2)%</b>
Hungary	(69,948)	(57,832)	(12,116)	(21.0)%	(6,246)	(10.8)%
Poland	(36,379)	(31,143)	(5,236)	(16.8)%	(5,201)	(16.7)%
Czech Republic	(24,176)	(19,702)	(4,474)	(22.7)%	(2,660)	(13.5)%
Slovak Republic	(9,328)	(7,845)	(1,483)	(18.9)%	(322)	(4.1)%
Romania	(6,182)	(5,005)	(1,177)	(23.5)%	(1,221)	(24.4)%
<b>Total Central and Eastern Europe</b>	<b>(146,013)</b>	<b>(121,527)</b>	<b>(24,486)</b>	<b>(20.1)%</b>	<b>(15,650)</b>	<b>(12.9)%</b>
Corporate and other	(18,435)	(20,181)	1,746	8.7%	3,552	17.6%
<b>Total UPC Broadband</b>	<b>(623,380)</b>	<b>(519,280)</b>	<b>(104,100)</b>	<b>(20.0)%</b>	<b>(58,007)</b>	<b>(11.2)%</b>
<b>chellomedia</b>						
Priority Telecom	(53,549)	(55,080)	1,531	2.8%	6,499	11.8%
Media	(26,555)	(23,113)	(3,442)	(14.9)%	(971)	(4.2)%
<b>Total chellomedia</b>	<b>(80,104)</b>	<b>(78,193)</b>	<b>(1,911)</b>	<b>(2.4)%</b>	<b>5,528</b>	<b>7.1%</b>
Intercompany eliminations	94,293	86,301	7,992	9.3%	(777)	(0.9)%
<b>Total Europe</b>	<b>(609,191)</b>	<b>(511,172)</b>	<b>(98,019)</b>	<b>(19.2)%</b>	<b>(53,256)</b>	<b>(10.4)%</b>
<b>Latin America:</b>						
<b>Broadband</b>						
Chile (VTR)	(69,142)	(58,872)	(10,270)	(17.4)%	(765)	(1.3)%
Brazil, Peru and other	(4,185)	(4,350)	165	3.8%	165	3.8%
<b>Total Latin America</b>	<b>(73,327)</b>	<b>(63,222)</b>	<b>(10,105)</b>	<b>(16.0)%</b>	<b>(600)</b>	<b>(0.9)%</b>
<b>Total UGC</b>	<b>\$ (682,518)</b>	<b>\$ (574,394)</b>	<b>\$ (108,124)</b>	<b>(18.8)%</b>	<b>\$ (53,856)</b>	<b>(9.4)%</b>
Less Noos		\$ 50,854	—	\$ 50,854	—	
<b>Total UGC, excluding Noos</b>		<b>\$ (57,270)</b>	<b>(10.0)%</b>	<b>\$ (3,002)</b>	<b>(0.5)%</b>	

Operating expenses increased \$76,331,000, or 40.9%, for the three months ended September 30, 2004 and increased \$108,124,000 million, or 18.8%, for the nine months ended September 30, 2004 compared to the same periods in the prior year. Excluding the effects of exchange rate fluctuations and the Noos acquisition, operating expenses increased \$8,860,000, or 4.8%, for the three months ended September 30, 2004 compared to the same period in the prior year, and increased \$3,002,000, or 0.5%, for the nine months ended September 30, 2004 compared to the same period in the prior year.

Operating expense for UGC Europe increased 44.3% and 19.2% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. Excluding the effects of foreign exchange fluctuations and the Noos acquisition, operating expenses increased 4.6% and 0.5%, respectively, primarily due to (i) increases in direct programming costs related to subscriber growth and in certain markets, an increase in channels on the analog and digital platforms, (ii) increased customer operation expense as a result of higher numbers of new and reconnecting subscribers, (iii) increased network operations costs for broadband Internet access services as a result of subscriber growth, (iv) normal annual wage and cost increases, (v) increases in customer care expense, reflecting increased call volumes due to RGU growth and new systems in certain locations, (vi) an increase in the amounts effectively paid to suppliers in Poland due to the elimination of value added tax during 2004 (which tax was recoverable prior to its elimination) without corresponding decreases to the prices paid to suppliers and (vii) an increase during the three-month period due to a one-time credit that was included in The Netherlands' operating expenses during the third quarter of 2003. These increases were partially offset by decreases in operating expenses resulting from (i) improved cost controls across all aspects of the business, including more effective procurement of support services, lower billing and collections charges and the increasing operational leverage of the business and (ii) cost savings in The Netherlands through a restructuring plan implemented in the second quarter of 2004 whereby the management structure was changed from a three-region model to a centralized management organization.

Operating expenses for VTR increased 18.5% and 17.4% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. Excluding the effects of positive foreign exchange fluctuations, such increases were 7.4% and 1.3%, respectively, primarily due to an increase in programming costs driven by RGU growth, an increase in access charges and international bandwidth costs and an increase in the cost of technical services.

## Selling, General and Administrative Expenses

SG&A expenses include human resources, information technology, general services, management, finance, legal and marketing costs and other general expenses. The following tables provide an analysis of our SG&A expenses by business segment for the three and nine months ended September 30, 2004 compared to the same periods in the prior year (in thousands, except percentages). The first two columns present our consolidated SG&A expenses for each comparative period. The third and fourth columns present the U.S. dollar change and percent change, respectively, from period to period. The fifth and sixth columns present the U.S. dollar change and percent change, respectively, after removing foreign currency translation effects. These columns demonstrate what the change in SG&A expenses would have been had exchange rates remained the same in 2004 as the comparative period in the prior year. These amounts are based on the Euro for the Netherlands, Austria, France, Belgium, chellomedia, UGCE corporate and other, Norwegian Krone for Norway, Swedish Krona for Sweden, Hungarian Forint for Hungary, Polish Zloty for Poland, Czech Koruna for Czech Republic, Slovak Koruna for Slovak Republic, Romanian Leu for Romania, Chilean Peso for Chile, and U.S. dollars for Brazil, Peru and other UGC Corporate.

### Three Months Ended September 30,

			(Increase) Decrease		(Increase) Decrease Excluding F/X Effects	
	2004	2003	\$	%	\$	%
<b>Europe (UGC Europe):</b>						
<b>UPC Broadband</b>						
The Netherlands	\$ (25,159)	\$ (24,130)	\$ (1,029)	(4.3)%	\$ 925	3.8%
Austria	(13,908)	(10,411)	(3,497)	(33.6)%	(2,354)	(22.6)%
France (other than Noos)	(8,243)	(7,725)	(518)	(6.7)%	95	1.2%
France (Noos)	(20,055)	–	(20,055)	–	(20,055)	–
Norway	(4,129)	(4,282)	153	3.6%	403	9.4%
Sweden	(3,671)	(2,825)	(846)	(29.9)%	(539)	(19.1)%
Belgium	(1,403)	(1,425)	22	1.5%	150	10.5%
<b>Total Western Europe</b>	<b>(76,568)</b>	<b>(50,798)</b>	<b>(25,770)</b>	<b>(50.7)%</b>	<b>(21,375)</b>	<b>(42.1)%</b>
Hungary	(8,650)	(5,755)	(2,895)	(50.3)%	(1,832)	(31.8)%
Poland	(4,771)	(4,293)	(478)	(11.1)%	963	22.4%
Czech Republic	(2,019)	(2,443)	424	17.4%	621	25.4%
Slovak Republic	(1,406)	(917)	(489)	(53.3)%	(296)	(32.3)%
Romania	(1,220)	(1,279)	59	4.6%	38	3.0%
<b>Total Central and Eastern Europe</b>	<b>(18,066)</b>	<b>(14,687)</b>	<b>(3,379)</b>	<b>(23.0)%</b>	<b>(506)</b>	<b>(3.4)%</b>
Corporate and other	(17,143)	(13,656)	(3,487)	(25.5)%	(2,359)	(17.3)%
<b>Total UPC Broadband</b>	<b>(111,777)</b>	<b>(79,141)</b>	<b>(32,636)</b>	<b>(41.2)%</b>	<b>(24,240)</b>	<b>(30.6)%</b>
<b>chellomedia</b>						
Priority Telecom	(6,109)	(7,618)	1,509	19.8%	1,992	26.1%
Media	(11,951)	(9,896)	(2,055)	(20.8)%	(1,159)	(11.7)%
Investments	(339)	(38)	(301)	(792.1)%	(103)	(271.1)%
<b>Total chellomedia</b>	<b>(18,399)</b>	<b>(17,552)</b>	<b>(847)</b>	<b>(4.8)%</b>	<b>730</b>	<b>4.2%</b>
Intercompany eliminations	2,534	2,564	(30)	(1.2)%	(243)	(9.5)%
<b>Total Europe</b>	<b>(127,642)</b>	<b>(94,129)</b>	<b>(33,513)</b>	<b>(35.6)%</b>	<b>(23,753)</b>	<b>(25.2)%</b>
<b>Latin America:</b>						
<b>Broadband</b>						
Chile (VTR)	(25,064)	(19,337)	(5,727)	(29.6)%	(3,331)	(17.2)%
Brazil, Peru and other	(608)	(513)	(95)	(18.5)%	(95)	(18.5)%
<b>Total Latin America</b>	<b>(25,672)</b>	<b>(19,850)</b>	<b>(5,822)</b>	<b>(29.3)%</b>	<b>(3,426)</b>	<b>(17.3)%</b>
Corporate and other	(709)	(2,764)	2,055	74.3%	2,055	74.3%
<b>Total UGC</b>	<b>\$ (154,023)</b>	<b>\$ (116,743)</b>	<b>\$ (37,280)</b>	<b>(31.9)%</b>	<b>\$ (25,124)</b>	<b>(21.5)%</b>
Less Noos		\$ 20,055	–	\$ 20,055	–	
<b>Total UGC, excluding Noos</b>		<b>\$ (17,225)</b>	<b>(14.8)%</b>	<b>\$ (5,069)</b>	<b>(4.3)%</b>	

**Nine Months Ended September 30,**

			<b>(Increase) Decrease</b>		<b>(Increase) Decrease Excluding F/X Effects</b>	
	<b>2004</b>	<b>2003</b>	<b>\$</b>	<b>%</b>	<b>\$</b>	<b>%</b>
<b>Europe (UGC Europe):</b>						
<b>UPC Broadband</b>						
The Netherlands	\$ (77,041)	\$ (71,969)	\$ (5,072)	(7.0)%	\$ 2,408	3.3%
Austria	(37,065)	(30,834)	(6,231)	(20.2)%	(2,698)	(8.8)%
France (other than Noos)	(28,432)	(24,502)	(3,930)	(16.0)%	(1,295)	(5.3)%
France (Noos)	(20,055)	–	(20,055)	–	(20,055)	–
Norway	(12,782)	(13,280)	498	3.8%	944	7.1%
Sweden	(11,220)	(8,887)	(2,333)	(26.3)%	(1,246)	(14.0)%
Belgium	(4,130)	(4,250)	120	2.8%	508	12.0%
<b>Total Western Europe</b>	<b>(190,725)</b>	<b>(153,722)</b>	<b>(37,003)</b>	<b>(24.1)%</b>	<b>(21,434)</b>	<b>(13.9)%</b>
Hungary	(22,529)	(17,067)	(5,462)	(32.0)%	(3,503)	(20.5)%
Poland	(12,910)	(13,025)	115	0.9%	1,507	11.6%
Czech Republic	(7,937)	(7,600)	(337)	(4.4)%	259	3.4%
Slovak Republic	(3,880)	(2,582)	(1,298)	(50.3)%	(779)	(30.2)%
Romania	(3,389)	(3,994)	605	15.1%	601	15.0%
<b>Total Central and Eastern Europe</b>	<b>(50,645)</b>	<b>(44,268)</b>	<b>(6,377)</b>	<b>(14.4)%</b>	<b>(1,915)</b>	<b>(4.3)%</b>
Corporate and other	(50,035)	(42,469)	(7,566)	(17.8)%	(3,139)	(7.4)%
<b>Total UPC Broadband</b>	<b>(291,405)</b>	<b>(240,459)</b>	<b>(50,946)</b>	<b>(21.2)%</b>	<b>(26,488)</b>	<b>(11.0)%</b>
<b>chellomedia</b>						
Priority Telecom	(21,940)	(24,790)	2,850	11.5%	4,903	19.8%
Media	(40,173)	(31,987)	(8,186)	(25.6)%	(4,536)	(14.2)%
Investments	(873)	(1,069)	196	18.3%	278	26.0%
<b>Total chellomedia</b>	<b>(62,986)</b>	<b>(57,846)</b>	<b>(5,140)</b>	<b>(8.9)%</b>	<b>645</b>	<b>1.1%</b>
Intercompany eliminations	7,873	7,326	547	7.5%	(66)	(0.9)%
<b>Total Europe</b>	<b>(346,518)</b>	<b>(290,979)</b>	<b>(55,539)</b>	<b>(19.1)%</b>	<b>(25,909)</b>	<b>(8.9)%</b>
<b>Latin America:</b>						
<b>Broadband</b>						
Chile (VTR)	(72,453)	(54,911)	(17,542)	(31.9)%	(7,618)	(13.9)%
Brazil, Peru and other	(1,409)	(1,488)	79	5.3%	79	5.3%
<b>Total Latin America</b>	<b>(73,862)</b>	<b>(56,399)</b>	<b>(17,463)</b>	<b>(31.0)%</b>	<b>(7,539)</b>	<b>(13.4)%</b>
Corporate and other	(7,464)	(11,026)	3,562	32.3%	3,562	32.3%
<b>Total UGC</b>	<b>\$ (427,844)</b>	<b>\$ (358,404)</b>	<b>\$ (69,440)</b>	<b>(19.4)%</b>	<b>\$ (29,886)</b>	<b>(8.3)%</b>
Less Noos		\$ 20,055	–	\$ 20,055	–	
<b>Total UGC, excluding Noos</b>		<b>\$ (49,385)</b>	<b>(13.8)%</b>	<b>\$ (9,831)</b>	<b>(2.7)%</b>	

Selling, general and administrative expenses increased \$37,280,000, or 31.9%, for the three months ended September 30, 2004 and increased \$69,440,000, or 19.4%, for the nine months ended September 30, 2004 compared to the same periods in the prior year. Excluding the effects of exchange rate fluctuations and the Noos acquisition, SG&A expenses increased \$5,069,000, or 4.3%, for the three months ended September 30, 2004 compared to the same period in the prior year and increased \$9,831,000, or 2.7%, for the nine months ended September 30, 2004 compared to the same period in the prior year.

SG&A expenses for UGC Europe increased 35.6% and 19.1% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. Excluding the effects of foreign exchange fluctuations and the Noos acquisition, SG&A expenses increased 3.9% and 2.0%, respectively, primarily due to (i) increased marketing expenditures to support subscriber growth and new digital programming services, (ii) normal annual wage and cost increases, (iii) increased consulting and other information technology support costs associated with the implementation of new customer care systems in several countries and our subscriber management system in Austria and (iv) higher legal, accounting and other professional advisory fees due, in part, to requirements of the Sarbanes-Oxley Act of 2002. These increases were largely offset by improved cost controls across all aspects of the business and cost savings resulting from The Netherlands' restructuring that was implemented during the second quarter of 2004.

SG&A expenses for Chile increased 29.6% and 31.9% for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. Excluding the effects of foreign exchange fluctuations, such increases were 17.2% and 13.9%, respectively, primarily due to annual wage increases and

cost inflation, an increase in commissions and marketing expense as a result of increased competition, and higher legal, accounting and other professional advisory fees due in part to requirements of the Sarbanes-Oxley Act of 2002.

## Operating Cash Flow

Prior to the Founders Transaction, we referred to Operating Cash Flow as Adjusted EBITDA. Please refer to our segment information in the accompanying notes to the unaudited condensed consolidated financial statements for a definition of Operating Cash Flow and a reconciliation of total segment Operating Cash Flow to consolidated net income (loss).

The following tables provide an analysis of our Operating Cash Flow by business segment for the three and nine months ended September 30, 2004 compared to the same periods in the prior year (in thousands, except percentages). The first two columns present our consolidated Operating Cash Flow for each comparative period. The third and fourth columns present the U.S. dollar change and percent change, respectively, from period to period. The fifth and sixth columns present the U.S. dollar change and percent change, respectively, after removing foreign currency translation effects. These columns demonstrate what the Operating Cash Flow change would have been had exchange rates remained the same in 2004 as the comparative period in the prior year. These amounts are based on the Euro for the Netherlands, Austria, France, Belgium, chellomedia, UGCE corporate and other, Norwegian Krone for Norway, Swedish Krona for Sweden, Hungarian Forint for Hungary, Polish Zloty for Poland, Czech Koruna for Czech Republic, Slovak Koruna for Slovak Republic, Romanian Leu for Romania, Chilean Peso for Chile, and U.S. dollars for Brazil, Peru and other UGC Corporate.

### Three Months Ended September 30,

	2004	2003	Increase (Decrease)		Increase (Decrease) Excluding F/X Effects	
			\$	%	\$	%
<b>Europe (UGC Europe):</b>						
UPC Broadband						
The Netherlands	\$ 93,596	\$ 78,608	\$ 14,988	19.1%	\$ 7,546	9.6%
Austria	28,221	25,830	2,391	9.3%	232	0.9%
France (other than Noos)	4,945	5,651	(706)	(12.5)%	(1,130)	(20.0)%
France (Noos)	17,777	–	17,777	–	17,777	–
Norway	9,680	7,402	2,278	30.8%	1,665	22.5%
Sweden	8,762	8,249	513	6.2%	(198)	(2.4)%
Belgium	4,396	2,811	1,585	56.4%	1,254	44.6%
Total Western Europe	167,377	128,551	38,826	30.2%	27,146	21.1%
Hungary	20,810	14,574	6,236	42.8%	3,906	26.8%
Poland	9,987	5,645	4,342	76.9%	3,534	62.6%
Czech Republic	9,969	6,910	3,059	44.3%	2,128	30.8%
Slovak Republic	3,507	2,175	1,332	61.2%	948	43.6%
Romania	3,051	1,992	1,059	53.2%	1,121	56.3%
Total Central and Eastern Europe	47,324	31,296	16,028	51.2%	11,637	37.2%
Corporate and other	(14,950)	(16,756)	1,806	10.8%	2,765	16.5%
Total UPC Broadband	199,751	143,091	56,660	39.6%	41,548	29.0%
<b>chellomedia</b>						
Priority Telecom	4,011	3,780	231	6.1%	(83)	(2.2)%
Media	10,129	8,264	1,865	22.6%	1,033	12.5%
Investments	(152)	22	(174)	(790.9)%	10	45.5%
Total chellomedia	13,988	12,066	1,922	15.9%	960	8.0%
Total Europe	213,739	155,157	58,582	37.8%	42,508	27.4%
<b>Latin America:</b>						
Broadband						
Chile (VTR)	25,925	18,929	6,996	37.0%	4,600	24.3%
Brazil, Peru and other	41	44	(3)	(6.8)%	(3)	(6.8)%
Total Latin America	25,966	18,973	6,993	36.9%	4,597	24.2%
Corporate and other	1,998	(2,764)	4,762	172.3%	4,762	172.3%
Total UGC	\$ 241,703	\$ 171,366	\$ 70,337	41.0%	\$ 51,867	30.3%
Less Noos			\$ (17,777)	–	\$ (17,777)	–
Total UGC, excluding Noos			\$ 52,560	30.7%	\$ 34,090	19.9%



**Nine Months Ended September 30,**

			Increase (Decrease)		Increase (Decrease) Excluding F/X Effects	
	2004	2003	\$	%	\$	%
<b>Europe (UGC Europe):</b>						
UPC Broadband						
The Netherlands	\$ 267,097	\$ 188,528	\$ 78,569	41.7%	\$ 54,296	28.8%
Austria	86,489	73,288	13,201	18.0%	5,350	7.3%
France (other than Noos)	10,508	8,709	1,799	20.7%	845	9.7%
France (Noos)	17,777	–	17,777	–	17,777	–
Norway	27,338	19,345	7,993	41.3%	7,100	36.7%
Sweden	25,929	23,091	2,838	12.3%	439	1.9%
Belgium	12,475	8,596	3,879	45.1%	2,742	31.9%
<b>Total Western Europe</b>	<b>447,613</b>	<b>321,557</b>	<b>126,056</b>	<b>39.2%</b>	<b>88,549</b>	<b>27.5%</b>
Hungary	63,189	46,401	16,788	36.2%	11,600	25.0%
Poland	27,398	19,032	8,366	44.0%	7,556	39.7%
Czech Republic	26,325	18,473	7,852	42.5%	5,930	32.1%
Slovak Republic	10,629	8,207	2,422	29.5%	1,116	13.6%
Romania	9,204	5,442	3,762	69.1%	3,842	70.6%
<b>Total Central and Eastern Europe</b>	<b>136,745</b>	<b>97,555</b>	<b>39,190</b>	<b>40.2%</b>	<b>30,044</b>	<b>30.8%</b>
Corporate and other	(49,748)	(39,607)	(10,141)	(25.6)%	(5,624)	(14.2)%
<b>Total UPC Broadband</b>	<b>534,610</b>	<b>379,505</b>	<b>155,105</b>	<b>40.9%</b>	<b>112,969</b>	<b>29.8%</b>
<b>chellomedia</b>						
Priority Telecom	11,305	10,128	1,177	11.6%	152	1.5%
Media	24,412	17,151	7,261	42.3%	5,042	29.4%
Investments	(233)	(738)	505	68.4%	526	71.3%
<b>Total chellomedia</b>	<b>35,484</b>	<b>26,541</b>	<b>8,943</b>	<b>33.7%</b>	<b>5,720</b>	<b>21.6%</b>
<b>Total Europe</b>	<b>570,094</b>	<b>406,046</b>	<b>164,048</b>	<b>40.4%</b>	<b>118,689</b>	<b>29.2%</b>
<b>Latin America:</b>						
Broadband						
Chile (VTR)	74,942	47,884	27,058	56.5%	16,999	35.5%
Brazil, Peru and other	236	(44)	280	100.0%	280	100.0%
<b>Total Latin America</b>	<b>75,178</b>	<b>47,840</b>	<b>27,338</b>	<b>57.1%</b>	<b>17,279</b>	<b>36.1%</b>
Corporate and other	(4,757)	(11,018)	6,261	56.8%	6,261	56.8%
<b>Total UGC</b>	<b>\$ 640,515</b>	<b>\$ 442,868</b>	<b>\$ 197,647</b>	<b>44.6%</b>	<b>\$ 142,229</b>	<b>32.1%</b>
Less Noos			\$ (17,777)	–	\$ (17,777)	–
<b>Total UGC, excluding Noos</b>			<b>\$ 179,870</b>	<b>40.6%</b>	<b>\$ 124,452</b>	<b>28.1%</b>

Please refer to our discussion of revenue, operating expense and selling, general and administrative expense for further analysis.

## Depreciation and Amortization

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2004	2003	2004	2003
	(In thousands)			
Depreciation	\$ (218,737)	\$ (191,066)	\$ (619,641)	\$ (595,399)
Amortization	(16,449)	(936)	(47,657)	(2,808)
<b>Total</b>	<b>\$ (235,186)</b>	<b>\$ (192,002)</b>	<b>\$ (667,298)</b>	<b>\$ (598,207)</b>

Depreciation and amortization expense increased \$43,184,000 and \$69,091,000 for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year. Excluding the effect of foreign currency exchange fluctuations and Noos, depreciation and amortization expense decreased \$46,000 and \$19,231,000 for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year, primarily due to impairments to property and equipment in France in the fourth quarter of 2003. Amortization increased \$15,513,000 and \$44,849,000 for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year, primarily due to the amortization of customer relationships as a result of the UGC Europe exchange offer in December 2003 and the Founders Transaction in January 2004. These transactions required purchase accounting through which we allocated excess purchase costs to customer relationships.

## Interest Expense

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2004	2003	2004	2003
	(In thousands)			
<b>Cash Pay:</b>				
UPC Distribution Bank Facility	\$ (49,588)	\$ (64,172)	\$ (167,727)	\$ (199,432)
UGC Convertible Notes	(2,675)	–	(5,135)	–
VTR Bank Facility	(1,582)	(2,073)	(5,207)	(7,286)
UPC Polska 2007 Notes	–	–	(3,392)	–
Old UGC Senior Notes	–	(691)	(86)	(1,655)
Other	(1,976)	(2,826)	(9,601)	(7,833)
	<b>(55,821)</b>	<b>(69,762)</b>	<b>(191,148)</b>	<b>(216,206)</b>
<b>Non Cash:</b>				
UPC Polska senior discount notes accretion	–	(1,323)	–	(29,151)
Old UGC Senior Notes accretion	–	–	–	(313)
Amortization of deferred financing costs	(3,175)	(2,860)	(13,561)	(18,143)
	<b>(3,175)</b>	<b>(4,183)</b>	<b>(13,561)</b>	<b>(47,607)</b>
<b>Total</b>	<b>\$ (58,996)</b>	<b>\$ (73,945)</b>	<b>\$ (204,709)</b>	<b>\$ (263,813)</b>

Interest expense decreased for the three and nine months ended September 30, 2004 compared to the same periods in the prior year. Excluding the effect of foreign currency exchange fluctuations, interest expense decreased \$18,988,000 and \$74,309,000 for the three and nine months ended September 30, 2004, respectively, compared to the same periods in the prior year, due to lower interest cost on the UPC Distribution Bank Facility as a result of several recent refinancing transactions, as well as the cessation of accretion of interest on the UPC Polska Notes in July 2003 as a result of UPC Polska's bankruptcy filing.

### Foreign Currency Exchange Gains (Losses)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2004	2003	2004	2003
(In thousands)				
U.S. dollar denominated debt issued by UGC Europe and subsidiaries	\$ (7,525)	\$ (260,785)	\$ (7,525)	\$ 146,118
Intercompany notes denominated in a currency other than the entities' functional currency	27,628	1,055	24,808	4,465
U.S. dollar denominated debt issued and cash held by VTR	2,401	7,089	(2,493)	9,872
Euro denominated debt issued by UGC (Parent)	(11,982)	(16,320)	(17,218)	10,317
Euro denominated cash held by UGC (Parent)	6,845	–	(4,580)	–
Other	4,404	(637)	(53)	5,118
<b>Total</b>	<b>\$ 21,771</b>	<b>\$ (269,598)</b>	<b>\$ (7,061)</b>	<b>\$ 175,890</b>

UGC Europe had approximately \$4.6 billion in U.S. dollar-denominated debt in 2003, which was extinguished in September 2003 upon completion of UPC's reorganization. The euro strengthened from .9545 as of December 31, 2002 to .8741 as of June 30, 2003, then weakened to .9217 by the completion of UPC's reorganization in early September 2003.

### Losses (Gains) on Sale of Investments in Affiliates and Other Assets and Share in Results of Affiliates

On March 29, 2002, our indirect 50.0% owned affiliate, United Australia/Pacific, Inc. ("UAP") filed a voluntary petition for reorganization under Chapter 11 of the United States Bankruptcy Code in the U.S. Bankruptcy Court. On March 18, 2003, the U.S. Bankruptcy Court entered an order confirming UAP's plan of reorganization (the "UAP Plan"). The UAP Plan became effective in April 2003, and the UAP bankruptcy proceeding was completed in June 2003. Upon consummation of the UAP Plan, we recognized \$284,702,000 for our proportionate share of UAP's gain from this transaction, reflected in share in results of affiliates in the accompanying unaudited condensed consolidated statement of operations. In addition, we recognized a gain of \$284,702,000 associated with the sale of our indirect approximate 49.99% interest in UAP that occurred on November 15, 2001.

### Gain on Extinguishment of Debt

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2004	2003	2004	2003
(In thousands)				
UPC reorganization	\$ –	\$ 2,109,596	\$ –	\$ 2,109,596
Other UPC debt	–	–	35,787	74,401
<b>Total</b>	<b>\$ –</b>	<b>\$ 2,109,596</b>	<b>\$ 35,787</b>	<b>\$ 2,183,997</b>

On September 3, 2003, UGC Europe acquired more than 99.9% of the stock of, and became the successor issuer to, UPC as a result of the consummation of UPC's plan of reorganization under Chapter 11 of the U.S. Bankruptcy Code and insolvency proceedings under Dutch law. Upon consummation of the reorganization plan, we became the holder of approximately 66.75% of UGC Europe's common stock in exchange for the equity and indebtedness of UPC that we owned before the reorganization. For consolidated financial reporting purposes for the three and nine months ended September 30, 2003, we recognized a gain of \$2.1 billion from the extinguishment of UPC's debt outstanding at that time equal to the excess of the then accreted value of such debt (\$3.076 billion) over the fair value of UGC Europe common stock issued (\$966,362,000).

On February 18, 2004, in connection with the consummation of UPC Polska's plan of reorganization and emergence from its U.S. bankruptcy proceeding, third-party holders of the UPC Polska Notes and other claimholders received a total of \$87,400,000 in cash, \$101,701,000 in new 9% UPC Polska notes due 2007 and 2,011,813 shares of our Class A common stock in exchange for the cancellation of their claims. We recognized a gain of \$31,916,000 from the extinguishment of the UPC Polska Notes and other liabilities subject to compromise, equal to the excess of their respective carrying amounts over the fair value of consideration given.

## Liquidity and Capital Resources

We had cash and cash equivalents of \$981,638,000 as of September 30, 2004, an increase of \$671,277,000 from \$310,361,000 as of December 31, 2003. We had cash and cash equivalents of \$312,777,000 as of September 30, 2003, a decrease of \$97,408,000 from \$410,185,000 as of December 31, 2002. The following summarizes these cash movements (in thousands):

	<b>Nine Months Ended September 30,</b>			
	<b>2004</b>	<b>2003</b>	<b>\$ Change</b>	<b>% Change</b>
Net cash flows from operating activities	\$ 473,347	\$ 273,441	\$ 199,906	73.1%
Net cash flows from investing activities	(1,031,640)	(209,329)	(822,311)	392.8%
Net cash flows from financing activities	1,240,716	(177,035)	1,417,751	800.8%
Effects of exchange rates on cash	(11,146)	15,515	(26,661)	171.8%
<b>Increase (Decrease) in cash and cash equivalents</b>	<b>671,277</b>	<b>(97,408)</b>	<b>768,685</b>	<b>789.1%</b>
Cash and cash equivalents, beginning of period	310,361	410,185	(99,824)	24.3%
<b>Cash and cash equivalents, end of period</b>	<b>\$ 981,638</b>	<b>\$ 312,777</b>	<b>668,861</b>	<b>213.8%</b>

As of September 30, 2004 we had \$1.1 billion in consolidated cash and cash equivalents and short-term liquid investments. In addition to our cash on hand, we had capacity under Facility A of the UPC Distribution Bank Facility of €511,750,000 (\$636,426,000) and marketable equity securities (SBS and Austar United) with a total market value of \$481,182,000 as of September 30, 2004. Our cash position is much stronger than the first nine months of 2003, as we have successfully raised capital in the public and private debt and equity markets this year. In February 2004 we completed a fully subscribed rights offering to our stockholders, resulting in net proceeds of \$1.02 billion. In April 2004 we completed the offering and sale of €500,000,000 (\$604,595,000) 1<sup>3</sup>/<sub>4</sub>% Convertible Senior Notes due April 15, 2024. During the nine months ended September 30, 2004 we borrowed \$207,360,000 using availability under the UPC Distribution Bank Facility, \$188,587,000 of which was used to fund a part of the Noos acquisition. We believe that we will be able to meet our current and long-term liquidity, acquisition and capital needs through our existing cash, operating cash flow and available borrowings under our existing credit facilities. To the extent we plan to grow our business through additional acquisitions, we will need additional sources of cash, most likely to come from the capital markets in the form of debt, equity or a combination of both. Our Board of Directors has authorized a \$100 million common stock repurchase program. As of September 30, 2004, we had repurchased 787,391 shares of our Class A common stock for total cash consideration of \$5,349,000. We may use our cash to make further purchases from time to time in the open market or in private transactions, subject to market conditions.

Cash flows from operating activities increased \$199,906,000, or 73.1%, for the nine months ended September 30, 2003 compared to the same period in the prior year. Excluding the effects of positive exchange rate fluctuations and Noos, cash flows from operating activities increased \$124,637,000, or 45.6%, for the nine months ended September 30, 2004 compared to the same period in the prior year, primarily due to increased revenue from rate increases, cash flow margin improvement from increasing operational leverage, and lower cash interest expense as a result of recent refinancing transactions related to the UPC Distribution Bank Facility. Capital expenditures increased from \$227,698,000 for the nine months ended September 30, 2003 to \$292,557,000 for the nine months ended September 30, 2004, primarily due to customer premises equipment related to subscriber acquisitions, as we added 77.1% more RGUs in the first nine months of 2004, excluding Noos, compared to the first nine months of 2003. We continue to focus on increasing penetration of services in our existing upgraded footprint and efficient deployment of capital, aimed at services that result in positive net cash flows. Customer premise equipment costs are expected to decrease during the remainder of 2004 through negotiations and as market rates for such equipment continue to fall. In addition, we have implemented tighter field controls leading to higher rates of equipment retrieval. We expect our existing network to largely cope with anticipated increases in traffic, although some costs may be incurred to support expansion of services. We plan to limit new-build expenditures primarily to those areas where essential franchise commitments require investment and to limit additional upgrade investment until such a time that existing upgraded areas are fully serviced. Future capital expenditures will also depend on some factors beyond our control, including competition, changes in technology and the timing and rate of deployment of new services such as our digital distribution platform. In July 2004 we completed the acquisition of Noos for preliminary net cash consideration of \$625,970,000. Other uses of cash during the nine months ended September 30, 2004 included \$359,163,000 for the repayment of a portion of the UPC Distribution Bank Facility, \$181,701,000 for the repayment of UPC Polska's old and new senior notes, \$39,027,000 for repayment of a portion of the VTR Bank Facility, and repayments of other facilities totaling \$17,590,000.

The following table presents our calculation of "Free Cash Flow" (in thousands). Free Cash Flow is not a GAAP measure of liquidity. We define Free Cash Flow as net cash flows from operating activities less capital expenditures. We believe our presentation of Free Cash Flow provides useful information to our investors because it can be used to gauge our ability to service debt and fund

new investment opportunities. Investors should view Free Cash Flow as a supplement to, and not a substitute for, GAAP cash flows from operating, investing and financing activities as a measure of liquidity.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2004	2003	2004	2003
Net cash flows from operating activities	\$ 175,064	\$ 98,701	\$ 473,347	\$ 273,441
Capital expenditures	(116,696)	(94,755)	(292,557)	(227,698)
<b>Free Cash Flow</b>	<b>\$ 58,368</b>	<b>\$ 3,946</b>	<b>\$ 180,790</b>	<b>\$ 45,743</b>

### Commitments

We have summarized in the table below our contractual obligations as of September 30, 2004 by the effect such obligations are expected to have on our liquidity and cash flow in future periods (in thousands):

	Expected payment for the year ended September 30,						Total
	2005	2006	2007	2008	2009	Thereafter	
Variable rate UPC Distribution Bank Facility	\$ 4,656	\$ 158,606	\$ 802,622	\$ 923,455	\$ 1,606,067	\$ —	\$ 3,495,406
Fixed rate UGC Convertible Notes	—	—	—	—	—	621,813	621,813
Variable rate VTR Bank Facility	36,899	47,073	—	—	—	—	83,972
Fixed rate Old UGC Senior Notes	24,627	—	—	—	—	—	24,627
Capital lease obligations	2,462	2,655	2,993	3,205	3,523	29,851	44,689
Other debt	9,017	2,318	1,809	791	723	1,306	15,964
<b>Total debt</b>	<b>77,661</b>	<b>210,652</b>	<b>807,424</b>	<b>927,451</b>	<b>1,610,313</b>	<b>652,970</b>	<b>4,286,471</b>
Operating leases	87,747	57,751	42,053	37,291	33,197	113,716	371,755
Programming commitments	72,930	32,445	24,609	21,717	6,630	18,301	176,632
Purchase commitments	56,471	4,043	387	7	6	2	60,916
Other commitments	56,071	12,425	5,870	5,652	5,769	15,810	101,597
<b>Total commitments</b>	<b>273,219</b>	<b>106,664</b>	<b>72,919</b>	<b>64,667</b>	<b>45,602</b>	<b>147,829</b>	<b>710,900</b>
<b>Total debt and commitments</b>	<b>\$ 350,880</b>	<b>\$ 317,316</b>	<b>\$ 880,343</b>	<b>\$ 992,118</b>	<b>\$ 1,655,915</b>	<b>\$ 800,799</b>	<b>\$ 4,997,371</b>

### Market Risk Management

#### Investment Portfolio

We are exposed to market risk in the normal course of our business operations due to our investments in various foreign countries and ongoing investing and financial activities. Market risk refers to the risk of loss arising from adverse changes in foreign currency exchange rates, interest rates and stock prices. The risk of loss can be assessed from the perspective of adverse changes in fair values, cash flows and future earnings. We have established policies, procedures and internal processes governing our management of market risks and the use of financial instruments to manage our exposure to such risks.

We invest our cash in liquid instruments that meet high credit quality standards and generally have maturities at the date of purchase of less than three months. We are exposed to exchange rate risk with respect to \$556,036,000 of cash we have invested in currencies other than the U.S. dollar. Of this amount, \$537,225,000 is denominated in euros, the majority of which is expected to be used for

acquisitions and other euro-denominated commitments. We are exposed to equity price fluctuations related to our investments in equity securities. Investments in publicly traded securities at September 30, 2004 included the following:

	Number of Shares	Fair Value September 30, 2004
		(In thousands)
<b>Equity Method Investments:</b>		
Austar United(1)	446,040,358	\$ 279,222
PrimaCom	4,948,039	\$ 3,958
<b>Cost Method Investments:</b>		
SBS	6,000,000	\$ 201,960
Zhone Technologies, Inc	1,899,404	\$ 5,831

(1) Held through our interest in United Austar Partners, a Colorado partnership.

### Impact of Foreign Currency Rate Changes

We are exposed to foreign exchange rate fluctuations related to our operating subsidiaries' monetary assets and liabilities and the financial results of foreign subsidiaries when their respective financial statements are translated into U.S. dollars during consolidation. Assets and liabilities of foreign subsidiaries for which the functional currency is the local currency are translated at period-end exchange rates and the statements of operations are translated at actual exchange rates when known, or at the average exchange rate for the period. Exchange rate fluctuations on translating foreign currency financial statements into U.S. dollars that result in unrealized gains or losses are referred to as translation adjustments. Cumulative translation adjustments are recorded in other comprehensive income (loss) as a separate component of stockholders' equity (deficit). Transactions denominated in currencies other than the functional currency are recorded based on exchange rates at the time such transactions arise. Subsequent changes in exchange rates result in transaction gains and losses, which are reflected in income as unrealized (based on period-end translations) or realized upon settlement of the transactions. Cash flows from our operations in foreign countries are translated at actual exchange rates when known, or at the average rate for the period. Certain items such as investments in debt and equity securities of foreign subsidiaries, equipment purchases, programming costs, notes payable and notes receivable (including intercompany amounts) and certain other charges are denominated in a currency other than the respective company's functional currency, which results in foreign exchange gains and losses recorded in the consolidated statement of operations. Accordingly, we may experience economic loss and a negative impact on earnings and equity with respect to our holdings solely as a result of foreign currency exchange rate fluctuations. The relationship between these foreign currencies and the U.S. dollar, which is our reporting currency, is shown below, per one U.S. dollar:

	Spot Rate			Three Month Average Rate		Nine Month Average Rate	
	September 30,		December 31, 2003	September 30,		September 30,	
	2004	2003		2004	2003	2004	2003
Euro	0.8041	0.8564	0.7933	0.8175	0.8874	0.8154	0.8969
Norwegian Krone	6.7114	7.0472	6.6711	6.8506	7.3137	6.8712	7.1031
Swedish Krona	7.2780	7.7399	7.1994	7.4910	8.1661	7.4732	8.2346
Hungarian Forint	197.78	218.48	209.38	203.52	230.10	206.89	225.44
Polish Zloty	3.5137	3.9510	3.7355	3.6090	3.9278	3.7727	3.8864
Czech Koruna	25.3360	27.360	25.694	25.8505	28.5335	26.2614	28.3327
Slovak Koruna	32.2170	35.298	32.701	32.7434	37.0982	32.8370	37.4405
Romanian Leu	33,158	33,347	32,651	33,502	32,863	33,147	32,854
Chilean Peso	608.90	660.97	593.80	628.22	693.23	614.70	709.77

Certain of our operating companies have notes payable which are denominated in a currency other than their own functional currency as follows:

	September 30, 2004	September 30, 2003
	(In thousands)	
<b>U.S. dollar denominated facilities:</b>		
UPC Distribution Bank Facility	\$ 345,763	\$ 347,500
UPC Polska Notes	—	317,372
VTR Bank Facility	83,972	123,000
	\$ 429,735	\$ 787,872

## ***Interest Rate Sensitivity***

We are exposed to the risk of fluctuations in interest rates, primarily through our EURIBOR and LIBOR-indexed credit facilities. We maintain a mix of fixed and variable rate debt and enter into various derivative transactions pursuant to our policies to manage exposure to movements in interest rates. We monitor our interest rate risk exposures using techniques including market value and sensitivity analyses. We manage the credit risks associated with our derivative financial instruments through the evaluation and monitoring of the creditworthiness of the counterparties. Although the counterparties may expose us to losses in the event of nonperformance, we do not expect such losses, if any, to be significant. We use interest rate exchange agreements to exchange, at specified intervals, the difference between fixed and variable interest amounts calculated by reference to an agreed-upon notional principal amount. We use interest rate cap agreements to lock in a maximum interest rate should variable rates rise, but enable us to otherwise pay lower market rates.

During the first and second quarter of 2004, we purchased interest rate caps for approximately \$21,442,000, capping the interest rate at 3.0% and 4.0% for 2005 and 2006, respectively, on notional amounts totaling €2.25 billion to €2.6 billion. During the first quarter of 2003, we purchased an interest rate cap that capped the variable EURIBOR interest rate at 3.0% on a notional amount of €2.7 billion for 2003 and 2004. The fair value of these interest rate cap derivative contracts as of September 30, 2004 was a €4,344,000 (\$5,402,000) asset. We have also entered into a cross currency and interest rate swap pursuant to which a notional amount of \$347,500,000 has been swapped at an average rate of 1.13 euros per U.S. dollar until July 2005, with the variable LIBOR interest rate capped at 2.35%. The fair value of this interest rate swap derivative contract as of September 30, 2004 was a €31,053,000 (\$38,618,000) liability. The changes in fair value of these derivative contracts are recorded in our condensed consolidated statement of operations.

For the three and nine months ended September 30, 2004, the weighted-average interest rate on our variable rate bank facilities was 5.5% and 6.2%, respectively. If market interest rates (EURIBOR and LIBOR) had been higher by 50 basis points during this period, our consolidated interest expense would have been approximately \$63,555,000 and \$218,680,000 for the three and nine months ended September 30, 2004, respectively.

## ***Credit Risk***

In addition to the risks described above, we are also exposed to the risk that our counterparts will default on their obligations to us under the above-described derivative instruments. Based on our assessment of the credit worthiness of the counterparties, we do not anticipate any such default.

## ***Inflation and Foreign Investment Risk***

Certain of our operating companies operate in countries where the rate of inflation is higher than that in the United States. While our affiliated companies attempt to increase their subscription rates to offset increases in operating costs, there is no assurance that they will be able to do so. Therefore, operating costs may rise faster than associated revenue, resulting in a material negative impact on reported earnings. We are also impacted by inflationary increases in salaries, wages, benefits and other administrative costs, the effects of which to date have not been material. Our foreign operating companies are all directly affected by their respective countries' government, economic, fiscal and monetary policies and other political factors. We believe that our operating companies' financial conditions and results of operations have not been materially adversely affected by these factors.

## ***Critical Accounting Policies, Judgments and Estimates***

The discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements required us to make estimates and assumptions that affected the reported amounts of assets and liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities at the date of our financial statements. Actual results may differ from these estimates under different assumptions or conditions. Critical accounting policies are defined as those policies that are reflective of significant judgments and uncertainties, which would potentially result in materially different results under different assumptions and conditions. We believe our judgments and related estimates associated with the impairment testing of our long-lived tangible and intangible assets, the valuation of our acquisition related assets and liabilities, the valuation of our subscriber receivables and the valuation of our deferred tax assets to be critical in the preparation of our consolidated financial statements. These accounting estimates or assumptions are critical because of the levels of judgment necessary to account for matters that are inherently uncertain or highly susceptible to change. See our Annual Report on Form 10-K for the year ended December 31, 2003 for a detailed discussion of these items. Additionally, with respect to the three and nine months ended September 30, 2004, we

believe our judgment and related estimates associated with the following to be critical in the preparation of the accompanying unaudited condensed consolidated financial statements:

#### ***Consolidation of Old UGC***

Old UGC is our wholly owned subsidiary that owns VTR and an interest in Astar United. Old UGC filed a voluntary petition for relief under Chapter 11 of the U.S. Bankruptcy Code with the U.S. Bankruptcy Court for the Southern District of New York on January 12, 2004. We continue to consolidate the financial position and results of operations of Old UGC while in bankruptcy, for the following primary reasons:

- We are the sole shareholder and majority creditor of Old UGC (direct and indirect holder of 98% of the Old UGC Senior Notes);
- We negotiated a restructuring agreement that provides for us to continue to be Old UGC's controlling equity holder upon Old UGC's emergence from bankruptcy; and
- The bankruptcy proceedings are expected to be completed in less than one year.

#### ***Fair Value of Acquisition Related Assets and Liabilities***

We allocate the purchase price of acquired companies or acquisitions of non-controlling equity (minority) interests of a subsidiary to the tangible and intangible assets acquired and liabilities assumed based on their estimated fair values. In determining fair value, management is required to make estimates and assumptions that affect the recorded amounts. To assist in this process, third party valuation specialists are engaged to value certain of these assets and liabilities. Estimates used in valuing acquired assets and liabilities include, but are not limited to, expected future cash flows, market comparables and appropriate discount rates. Management's estimates of fair value are based upon assumptions believed to be reasonable, but which are inherently uncertain. These acquired assets and liabilities generally include, but are not limited to, property and equipment, investments, licenses, customer relationships, trademarks, unfavorable leases, contracts, contingencies and other commitments, and other legal performance obligations. With respect to the acquisition of Noos on July 1, 2004, the preliminary purchase price was allocated to the acquired identifiable tangible and intangible assets and liabilities based upon their respective estimated fair values, and the excess of the purchase price over the fair value of such identifiable net assets was allocated to goodwill. These estimates were based on a preliminary purchase price, which is currently under review and is subject to change. Any changes in the amounts assigned to these acquisition related assets and liabilities may have a material effect on our consolidated balance sheet and statement of operations.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

See Item 2 – Management's Discussion and Analysis of Financial Condition and Results of Operations – Market Risk Management.

### **ITEM 4. CONTROLS AND PROCEDURES**

As of the end of the period covered by this report on Form 10-Q, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Co-Chief Financial Officers, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. In designing and evaluating the disclosure controls and procedures, we and our management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is necessarily required to apply judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based upon the required evaluation, our Chief Executive Officer and Co-Chief Financial Officers have concluded that our disclosure controls and procedures are effective in providing reasonable assurance of achieving the desired control objectives. There have been no changes in our internal controls over financial reporting identified in connection with the evaluation described above that occurred during the third fiscal quarter covered by this report on Form 10-Q that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

Section 404 of the Sarbanes-Oxley Act of 2002 requires management to assess the effectiveness of our internal control over financial reporting as of the end of each fiscal year, and our independent auditors must attest to such assessment. We must implement these requirements for the first time in connection with the preparation of our annual report for the year ended December 31, 2004. We have prepared an internal plan for compliance and are in the process of reviewing, documenting and testing our internal control systems and processes. While we anticipate that we will be able to comply on a timely basis with the new requirements, we may encounter problems or delays in completing the implementation of any changes necessary to allow us to make a favorable assessment and our independent auditors to attest to such assessment.

## PART II – OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

For information regarding developments in certain legal proceedings, see the notes to our unaudited condensed consolidated financial statements included elsewhere herein.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

#### Issuer Purchase of Equity Securities(1)

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Program	Approximate Dollar Value of Shares That May Yet Be Purchased Under the Plans or Program
August 2004	283,700	\$ 6.69	283,700	\$ 98,093,000
September 2004	503,691	\$ 6.81	787,391	\$ 94,651,000
Total	787,391	\$ 6.76	787,391	\$ 94,651,000

- (1) All purchases were made pursuant to our stock repurchase program, which was announced on August 9, 2004. Our Board of Directors approved stock repurchases under this program of up to a total of \$100 million in value. All of the shares repurchased during the period covered by this table were acquired through open market purchases. The repurchase program has no expiration date.

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

See the notes to our unaudited condensed consolidated financial statements included elsewhere herein.

### ITEM 6. EXHIBITS

- 10.1 Form of Indemnification Agreement dated August 4, 2004, between UGC and its Directors.
- 10.2 Form of Indemnification Agreement dated August 4, 2004, between UGC and its Officers.
- 10.3 Shared Services Agreement dated June 7, 2004, between UGC and LMI.
- 10.4 Stock and Loan Purchase Agreement dated as of March 15, 2004 among Suez SA, MédiaRéseaux SA, UPC France Holding BV and UGC.(1)
- 10.5 Amendment to the Purchase Agreement dated as of July 1, 2004 among Suez SA, MédiaRéseaux SA, UPC France Holding BV and UGC.(1)
- 10.6 Shareholders Agreement dated as of July 1, 2004 among UGC, UPC France Holding BV and Suez SA.(1)
- 31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Co-Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.3 Certification of Co-Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Co-Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.3 Certification of Co-Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

- (1) Incorporated by reference from UGC's Form 8-K dated July 1, 2004 (File 000-496-58).

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

UNITEDGLOBALCOM, INC.

Date: November 9, 2004

By: /s/ CHARLES H.R. BRACKEN

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Charles H.R. Bracken  
*Co-Chief Financial Officer*

Date: November 9, 2004

By: /s/ FREDERICK G. WESTERMAN III

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Frederick G. Westerman III  
*Co-Chief Financial Officer*



**Form of  
INDEMNIFICATION AGREEMENT**

This AGREEMENT is made and entered into as of this 4th day of August, 2004, by and between UnitedGlobalCom, Inc., a Delaware corporation (the "Company"), and \_\_\_\_\_ (the "Indemnitee").

WHEREAS, the Company believes that it is essential to attract and retain as directors and officers the most capable persons available;

WHEREAS, both the Company and Indemnitee recognize the omnipresent risk of lawsuits and other claims that are routinely filed or made against directors and officers of companies operating in the public arena in today's environment, and the attendant costs of defending even wholly frivolous lawsuits or claims;

WHEREAS, it has become increasingly difficult to obtain insurance against the risk of personal liability of directors and officers on terms providing reasonable protection to the individual at reasonable cost to the companies, and the uncertainties relating to the availability of such insurance have increased the difficulty of attracting and retaining qualified directors and officers;

WHEREAS, the Bylaws of the Company provide certain indemnification rights to the directors and officers of the Company, and its directors and officers have relied on this assurance of indemnification, as authorized by Delaware law;

WHEREAS, Indemnitee is concerned that the protection provided by the Company's Bylaws and available insurance may not be adequate in the present circumstances, and the Company believes that Indemnitee would be more willing to continue to serve as a director, and to take on additional responsibilities for or on behalf of the Company with the additional protection afforded by this Agreement;

WHEREAS, in recognition of Indemnitee's need for substantial protection against personal liability and to encourage Indemnitee's continued service to the Company, and in view of the increasing difficulty in obtaining and maintaining satisfactory insurance coverage and Indemnitee's reasonable reliance on assurance of indemnification, the Company wishes to provide in this Agreement for the indemnification of and the advancing of expenses to Indemnitee to the fullest extent permitted by law (whether partial or complete) and as set forth in this Agreement, and, to the extent insurance is maintained, for the continued coverage of Indemnitee under the Company's directors' and officers' liability insurance policies;

WHEREAS, it is reasonable, prudent and appropriate for the Company contractually to obligate itself to indemnify and to advance expenses on behalf of directors and officers to the fullest extent permitted by applicable law so that they will serve or continue to serve the Company free from undue concern that they will not be so indemnified; and

WHEREAS, Indemnitee has agreed to continue to serve as a director of the Company in reliance on the protections and benefits afforded to him under and in accordance with this Agreement;

NOW, THEREFORE, in consideration of the premises, the mutual covenants and agreements contained herein and Indemnitee's continuing to serve as a director of the Company, the parties hereto agree as follows:

1. *Certain Definitions:*

(a) *Change in Control:* shall be deemed to have occurred if (i) any "person" (as such term is used in Sections 13(d) and 14(d) of the Securities Exchange Act of 1934, as amended), other than a trustee or other fiduciary holding securities under an employee benefit plan of the Company or a corporation owned directly or indirectly by the stockholders of the Company in substantially the

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same proportions as their ownership of stock of the Company, becomes the "beneficial owner" (as defined in Rule 13d-3 under such Act), directly or indirectly, of securities of the Company representing more than 50% of the total voting power represented by the Company's then outstanding Voting Securities; (ii) during any period of two consecutive years (not including any period prior to the date hereof), individuals who at the beginning of such period constitute the Board of Directors of the Company and any new director whose election by the Board of Directors or nomination for election by the Company's stockholders was approved by a vote of at least two-thirds ( $\frac{2}{3}$ ) of the directors then still in office who either were directors at the beginning of the period or whose election or nomination for election was previously so approved, cease for any reason to constitute at least a majority thereof; (iii) the stockholders of the Company approve a merger or consolidation of the Company with any other corporation or other entity, other than a merger or consolidation which would result in the Voting Securities of the Company outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into Voting Securities of the surviving entity) more than 50% of the total voting power represented by the Voting Securities of the Company or such surviving entity outstanding immediately after such merger or consolidation, or the stockholders of the Company approve a plan of complete liquidation of the Company or an agreement for the sale or disposition by the Company of (in one transaction or a series of transactions) all or substantially all the Company's assets; or (iv) there occurs any other event of a nature that would be required to be reported in response to Item 6(e) of Schedule 14A of Regulation 14A (or a response to any similar item on any similar schedule or form) promulgated under such Act, whether or not the Company is then subject to such reporting requirement. As used herein, the term "Voting Securities" means any securities of the Company which vote generally in the election of directors. Notwithstanding the foregoing, any increased beneficial ownership by Liberty Media International, Inc. ("LMI") and its affiliates or any change in the shareholders of LMI shall not be deemed a Change in Control.

(b) *Claim*: any threatened, pending or completed action, suit or proceeding (including any mediation, arbitration or other alternative dispute resolution proceeding), whether instituted by or in the right of the Company or by any other party, or any inquiry or investigation that Indemnitee in good faith believes might lead to the institution of any such action, suit or proceeding, whether civil (including intentional and unintentional tort claims), criminal, administrative, investigative or other.

(c) *Expenses*: include attorneys' fees and all other costs, expenses and obligations paid or incurred in connection with investigating, defending, being a witness in or participating in (including on appeal), or preparing to defend, be a witness in or participate in any Claim relating to any Indemnifiable Event.

(d) *Indemnifiable Event*: any event or occurrence related to the fact that Indemnitee is or was a director, officer, employee, agent or fiduciary of the Company, or is or was serving at the request of the Company as a director, officer, employee, trustee, agent or fiduciary of another corporation, partnership, joint venture, employee benefit plan, trust or other enterprise, or by reason of anything done or not done by Indemnitee in any such capacity.

(e) *Independent Legal Counsel*: an attorney or firm of attorneys, selected in accordance with the provisions of Section 3, who shall not have otherwise performed services for the Company or Indemnitee within the last five years (other than with respect to matters concerning the rights of Indemnitee under this Agreement, or of other indemnitees under similar indemnification agreements or under the Company's Bylaws).

(f) *Reviewing Party*: any appropriate person or body consisting of a member or members of the Company's Board of Directors or any other person or body appointed by the Company's Board

of Directors who is not a party to the particular Claim for which Indemnitee is seeking indemnification, or Independent Legal Counsel.

2. *Basic Indemnification Arrangement.*

(a) In the event Indemnitee was, is or becomes a party to or witness or other participant in, or is threatened to be made a party to or witness or other participant in, a Claim by reason of (or arising in part out of) an Indemnifiable Event, the Company shall indemnify Indemnitee to the fullest extent permitted by law as soon as practicable but in any event no later than thirty days after written demand is presented to the Company, against any and all Expenses, judgments, fines, penalties and amounts paid in settlement (including all interest, assessments and other charges paid or payable in connection with or in respect of such Expenses, judgments, fines, penalties or amounts paid in settlement) of such Claim. If so requested by Indemnitee, the Company shall advance (within five business days of such request) any and all Expenses to Indemnitee (an "Expense Advance").

(b) Notwithstanding the foregoing, (i) the obligations of the Company under Section 2(a) shall be subject to the condition that the Reviewing Party shall not have determined (in a written opinion, in any case in which the Independent Legal Counsel referred to in Section 3 hereof is involved) that Indemnitee would not be permitted to be indemnified under applicable law, and (ii) the obligation of the Company to make an Expense Advance pursuant to Section 2(a) shall be subject to the condition that, if, when and to the extent that the Reviewing Party determines that Indemnitee would not be permitted to be so indemnified under applicable law, the Company shall be entitled to be reimbursed by Indemnitee (who hereby agrees to reimburse the Company) for all such amounts theretofore paid; provided, however, that if Indemnitee has commenced or thereafter commences legal proceedings in a court of competent jurisdiction to secure a determination that Indemnitee should be indemnified under applicable law, any determination made by the Reviewing Party that Indemnitee would not be permitted to be indemnified under applicable law shall not be binding and Indemnitee shall not be required to reimburse the Company for any Expense Advance until a final judicial determination is made with respect thereto (as to which all rights of appeal therefrom have been exhausted or lapsed). If there has not been a Change in Control, the Reviewing Party shall be selected by the Board of Directors, and if there has been such a Change in Control (other than a Change in Control which has been approved by a majority of the Company's Board of Directors who were directors immediately prior to such Change in Control), the Reviewing Party shall be the Independent Legal Counsel referred to in Section 3 hereof. If there has been no determination by the Reviewing Party or if the Reviewing Party determines that Indemnitee substantively would not be permitted to be indemnified in whole or in part under applicable law, Indemnitee shall have the right to commence litigation in any court in the State of Colorado or Delaware having subject matter jurisdiction thereof and in which venue is proper seeking an initial determination by the court or challenging any such determination by the Reviewing Party or any aspect thereof, including the legal or factual bases therefor, and the Company hereby consents to service of process and agrees to appear in any such proceeding. Any determination by the Reviewing Party otherwise shall be conclusive and binding on the Company and Indemnitee.

3. *Change in Control.* The Company agrees that if there is a Change in Control of the Company (other than a Change in Control which has been approved by a majority of the Company's Board of Directors who were directors immediately prior to such Change in Control) then with respect to all matters thereafter arising concerning the rights of Indemnitee to indemnity payments and Expense Advances under this Agreement or any other agreement or Company Bylaw now or hereafter in effect relating to Claims for Indemnifiable Events, the Company shall seek legal advice only from independent Legal Counsel selected by Indemnitee and approved by the Company (which approval shall not be unreasonably withheld). Such counsel, among other things, shall render its written opinion

to the Company and Indemnitee as to whether and to what extent Indemnitee would be permitted to be indemnified under applicable law. The Company agrees to pay the reasonable fees of the Independent Legal Counsel referred to above and to fully indemnify such counsel against any and all expenses (including attorneys' fees), claims, liabilities and damages arising out of or relating to this Agreement or its engagement pursuant hereto.

4. *Indemnification for Additional Expenses.* The Company shall indemnify Indemnitee against any and all expenses (including attorneys' fees) and, if requested by Indemnitee, shall (within five business days of such request) advance such expenses to Indemnitee, which are incurred by Indemnitee in connection with any action brought by Indemnitee (whether pursuant to Section 17 of this Agreement or otherwise) for (i) indemnification or advance payment of Expenses by the Company under this Agreement or any other agreement or Company Bylaw now or hereafter in effect relating to Claims for Indemnifiable Events or (ii) recovery under any directors' and officers' liability insurance policies maintained by the Company, regardless of whether Indemnitee ultimately is determined to be entitled to such indemnification, advance expense payment or insurance recovery, as the case may be.

5. *Partial Indemnity.* If Indemnitee is entitled under any provision of this Agreement to indemnification by the Company for some or a portion of the Expenses, judgments, fines penalties and amounts paid in settlement of a Claim but not, however, for all of the total amount thereof, the Company shall nevertheless indemnify Indemnitee for the portion thereof to which Indemnitee is entitled. Moreover, notwithstanding any other provision of this Agreement, to the extent that Indemnitee has been successful on the merits or otherwise in defense of any or all Claims relating in whole or in part to an Indemnifiable Event or in defense of any issue or matter therein, including dismissal without prejudice, Indemnitee shall be indemnified against all Expenses incurred in connection therewith.

6. *Burden of Proof.* In connection with any determination by the Reviewing Party or otherwise as to whether Indemnitee is entitled to be indemnified hereunder, the burden of proof shall be on the Company to establish that Indemnitee is not so entitled.

7. *No Presumptions.* For purposes of this Agreement, the termination of any claim, action, suit or proceeding, by judgment, order, settlement (whether with or without court approval) or conviction, or upon a plea of nolo contendere, or its equivalent, shall not create a presumption that Indemnitee did not meet any particular standard of conduct or have any particular belief or that a court has determined that indemnification is not permitted by applicable law. In addition, neither the failure of the Reviewing Party to have made a determination as to whether Indemnitee has met any particular standard of conduct or had any particular belief, nor an actual determination by the Reviewing Party that Indemnitee has not met such standard of conduct or did not have such belief, prior to the commencement of legal proceedings by Indemnitee to secure a judicial determination that Indemnitee should be indemnified under applicable law, shall be a defense to Indemnitee's claim or create a presumption that Indemnitee has not met any particular standard of conduct or did not have any particular belief.

8. *Nonexclusivity; Subsequent Change in Law.* The rights of the Indemnitee hereunder shall be in addition to any other rights Indemnitee may have under the Company's Bylaws or under Delaware law, or otherwise. To the extent that a change in Delaware law (whether by statute or judicial decision) permits greater indemnification by agreement than would be afforded currently under the Company's Bylaws or this Agreement, it is the intent of the parties hereto that Indemnitee shall enjoy by this Agreement the greater benefits so afforded by such change.

9. *Liability Insurance.* To the extent the Company maintains an insurance policy or policies providing directors' and officers' liability insurance, Indemnitee shall be covered by such policy or policies, in accordance with its or their terms, to the maximum extent of the coverage available for any Company director or officer.

10. *Amendments; Waiver.* No supplement, modification or amendment of this Agreement shall be binding unless executed in writing by both of the parties hereto. No waiver of any of the provisions of this Agreement shall be deemed or shall constitute a waiver of any other provisions hereof (whether or not similar) nor shall such waiver constitute a continuing waiver.

11. *Subrogation.* In the event of payment under this Agreement, the Company shall be subrogated to the extent of such payment to all of the rights of recovery of Indemnitee, who shall execute all papers required and shall do everything that may be necessary to secure such rights, including the execution of such documents necessary to enable the Company effectively to bring suit to enforce such rights.

12. *No Duplication of Payments.* The Company shall not be liable under this Agreement to make any payment in connection with any Claim made against Indemnitee to the extent Indemnitee has otherwise actually received payment (under any insurance policy, Bylaw or otherwise) of the amounts otherwise indemnifiable hereunder.

13. *Binding Effect.* This Agreement shall be binding upon and inure to the benefit of and be enforceable by the parties hereto and their respective successors (including any direct or indirect successor by purchase, merger, consolidation or otherwise to all or substantially all of the business or assets of the Company), assigns, spouses, heirs, executors and personal and legal representatives. This Agreement shall continue in effect regardless of whether Indemnitee continues to serve as an officer of the Company or of any other enterprise at the Company's request.

14. *Severability.* The provisions of this Agreement shall be severable in the event that any of the provisions hereof (including any provision within a single section, paragraph or sentence) is held by a court of competent jurisdiction to be invalid, void or otherwise unenforceable in any respect, and the validity and enforceability of any such provision in every other respect and of the remaining provisions hereof shall not be in any way impaired and shall remain enforceable to the fullest extent permitted by law.

15. *Effective Date.* This Agreement shall be effective as of the date hereof and shall apply to any claim for indemnification by the Indemnitee on or after such date.

16. *Governing Law.* This Agreement shall be governed by and construed and enforced in accordance with the laws of the State of Delaware applicable to contracts made and to be performed in such state without giving effect to the principles of conflicts of laws.

17. *Equitable Relief.* The parties hereto agree that Indemnitee may enforce this Agreement by seeking specific performance hereof or other injunctive or equitable relief, without any necessity of showing irreparable harm or posting a bond, which requirements are hereby waived, and that by seeking such specific performance or relief, Indemnitee shall not be precluded from seeking or obtaining any other relief to which he may be entitled.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date set forth above.

UNITEDGLOBALCOM, INC.

By: \_\_\_\_\_

Name: \_\_\_\_\_

Its: \_\_\_\_\_

INDEMNITEE

\_\_\_\_\_  
Name:

**Schedule A**  
**Directors who are Parties to the Indemnification Agreement**

Robert R. Bennett  
John P. Cole, Jr.  
John W. Dick  
Paul A. Gould  
Gary S. Howard  
David B. Koff  
John C. Malone  
Gene W. Schneider

## QuickLinks

[Exhibit 10.1](#)

**Form of  
INDEMNIFICATION AGREEMENT**

This AGREEMENT is made and entered into as of this 4<sup>th</sup> day of August, 2004, by and between UnitedGlobalCom, Inc., a Delaware corporation (the "Company"), and \_\_\_\_\_ (the "Indemnitee").

WHEREAS, the Company believes that it is essential to attract and retain as directors and officers the most capable persons available;

WHEREAS, both the Company and Indemnitee recognize the omnipresent risk of lawsuits and other claims that are routinely filed or made against directors and officers of companies operating in the public arena in today's environment, and the attendant costs of defending even wholly frivolous lawsuits or claims;

WHEREAS, it has become increasingly difficult to obtain insurance against the risk of personal liability of directors and officers on terms providing reasonable protection to the individual at reasonable cost to the companies, and the uncertainties relating to the availability of such insurance have increased the difficulty of attracting and retaining qualified directors and officers;

WHEREAS, the Bylaws of the Company provide certain indemnification rights to the directors and officers of the Company, and its directors and officers have relied on this assurance of indemnification, as authorized by Delaware law;

WHEREAS, Indemnitee is concerned that the protection provided by the Company's Bylaws and available insurance may not be adequate in the present circumstances, and the Company believes that Indemnitee would be more willing to continue to serve as an officer, and to take on additional responsibilities for or on behalf of the Company with the additional protection afforded by this Agreement;

WHEREAS, in recognition of Indemnitee's need for substantial protection against personal liability and to encourage Indemnitee's continued service to the Company, and in view of the increasing difficulty in obtaining and maintaining satisfactory insurance coverage and Indemnitee's reasonable reliance on assurance of indemnification, the Company wishes to provide in this Agreement for the indemnification of and the advancing of expenses to Indemnitee to the fullest extent permitted by law (whether partial or complete) and as set forth in this Agreement, and, to the extent insurance is maintained, for the continued coverage of Indemnitee under the Company's directors' and officers' liability insurance policies;

WHEREAS, it is reasonable, prudent and appropriate for the Company contractually to obligate itself to indemnify and to advance expenses on behalf of directors and officers to the fullest extent permitted by applicable law so that they will serve or continue to serve the Company free from undue concern that they will not be so indemnified; and

WHEREAS, Indemnitee has agreed to continue to serve as an officer of the Company in reliance on the protections and benefits afforded to him under and in accordance with this Agreement;

NOW, THEREFORE, in consideration of the premises, the mutual covenants and agreements contained herein and Indemnitee's continuing to serve as an officer of the Company, the parties hereto agree as follows:

1. *Certain Definitions:*

(a) *Change in Control:* shall be deemed to have occurred if (i) any "person" (as such term is used in Sections 13(d) and 14(d) of the Securities Exchange Act of 1934, as amended), other than a trustee or other fiduciary holding securities under an employee benefit plan of the Company or a corporation owned directly or indirectly by the stockholders of the Company in substantially the

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same proportions as their ownership of stock of the Company, becomes the "beneficial owner" (as defined in Rule 13d-3 under such Act), directly or indirectly, of securities of the Company representing more than 50% of the total voting power represented by the Company's then outstanding Voting Securities; (ii) during any period of two consecutive years (not including any period prior to the date hereof), individuals who at the beginning of such period constitute the Board of Directors of the Company and any new director whose election by the Board of Directors or nomination for election by the Company's stockholders was approved by a vote of at least two-thirds ( $\frac{2}{3}$ ) of the directors then still in office who either were directors at the beginning of the period or whose election or nomination for election was previously so approved, cease for any reason to constitute at least a majority thereof; (iii) the stockholders of the Company approve a merger or consolidation of the Company with any other corporation or other entity, other than a merger or consolidation which would result in the Voting Securities of the Company outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into Voting Securities of the surviving entity) more than 50% of the total voting power represented by the Voting Securities of the Company or such surviving entity outstanding immediately after such merger or consolidation, or the stockholders of the Company approve a plan of complete liquidation of the Company or an agreement for the sale or disposition by the Company of (in one transaction or a series of transactions) all or substantially all the Company's assets; or (iv) there occurs any other event of a nature that would be required to be reported in response to Item 6(e) of Schedule 14A of Regulation 14A (or a response to any similar item on any similar schedule or form) promulgated under such Act, whether or not the Company is then subject to such reporting requirement. As used herein, the term "Voting Securities" means any securities of the Company which vote generally in the election of directors. Notwithstanding the foregoing, any increased beneficial ownership by Liberty Media International, Inc. ("LMI") and its affiliates or any change in the shareholders of LMI shall not be deemed a Change in Control.

(b) *Claim*: any threatened, pending or completed action, suit or proceeding (including any mediation, arbitration or other alternative dispute resolution proceeding), whether instituted by or in the right of the Company or by any other party, or any inquiry or investigation that Indemnitee in good faith believes might lead to the institution of any such action, suit or proceeding, whether civil (including intentional and unintentional tort claims), criminal, administrative, investigative or other.

(c) *Expenses*: include attorneys' fees and all other costs, expenses and obligations paid or incurred in connection with investigating, defending, being a witness in or participating in (including on appeal), or preparing to defend, be a witness in or participate in any Claim relating to any Indemnifiable Event.

(d) *Indemnifiable Event*: any event or occurrence related to the fact that Indemnitee is or was a director, officer, employee, agent or fiduciary of the Company, or is or was serving at the request of the Company as a director, officer, employee, trustee, agent or fiduciary of another corporation, partnership, joint venture, employee benefit plan, trust or other enterprise, or by reason of anything done or not done by Indemnitee in any such capacity.

(e) *Independent Legal Counsel*: an attorney or firm of attorneys, selected in accordance with the provisions of Section 3, who shall not have otherwise performed services for the Company or Indemnitee within the last five years (other than with respect to matters concerning the rights of Indemnitee under this Agreement, or of other indemnitees under similar indemnification agreements or under the Company's Bylaws).

(f) *Reviewing Party*: any appropriate person or body consisting of a member or members of the Company's Board of Directors or any other person or body appointed by the Company's Board

of Directors who is not a party to the particular Claim for which Indemnitee is seeking indemnification, or Independent Legal Counsel.

2. *Basic Indemnification Arrangement.*

(a) In the event Indemnitee was, is or becomes a party to or witness or other participant in, or is threatened to be made a party to or witness or other participant in, a Claim by reason of (or arising in part out of) an Indemnifiable Event, the Company shall indemnify Indemnitee to the fullest extent permitted by law as soon as practicable but in any event no later than thirty days after written demand is presented to the Company, against any and all Expenses, judgments, fines, penalties and amounts paid in settlement (including all interest, assessments and other charges paid or payable in connection with or in respect of such Expenses, judgments, fines, penalties or amounts paid in settlement) of such Claim. If so requested by Indemnitee, the Company shall advance (within five business days of such request) any and all Expenses to Indemnitee (an "Expense Advance").

(b) Notwithstanding the foregoing, (i) the obligations of the Company under Section 2(a) shall be subject to the condition that the Reviewing Party shall not have determined (in a written opinion, in any case in which the Independent Legal Counsel referred to in Section 3 hereof is involved) that Indemnitee would not be permitted to be indemnified under applicable law, and (ii) the obligation of the Company to make an Expense Advance pursuant to Section 2(a) shall be subject to the condition that, if, when and to the extent that the Reviewing Party determines that Indemnitee would not be permitted to be so indemnified under applicable law, the Company shall be entitled to be reimbursed by Indemnitee (who hereby agrees to reimburse the Company) for all such amounts theretofore paid; provided, however, that if Indemnitee has commenced or thereafter commences legal proceedings in a court of competent jurisdiction to secure a determination that Indemnitee should be indemnified under applicable law, any determination made by the Reviewing Party that Indemnitee would not be permitted to be indemnified under applicable law shall not be binding and Indemnitee shall not be required to reimburse the Company for any Expense Advance until a final judicial determination is made with respect thereto (as to which all rights of appeal therefrom have been exhausted or lapsed). If there has not been a Change in Control, the Reviewing Party shall be selected by the Board of Directors, and if there has been such a Change in Control (other than a Change in Control which has been approved by a majority of the Company's Board of Directors who were directors immediately prior to such Change in Control), the Reviewing Party shall be the Independent Legal Counsel referred to in Section 3 hereof. If there has been no determination by the Reviewing Party or if the Reviewing Party determines that Indemnitee substantively would not be permitted to be indemnified in whole or in part under applicable law, Indemnitee shall have the right to commence litigation in any court in the State of Colorado or Delaware having subject matter jurisdiction thereof and in which venue is proper seeking an initial determination by the court or challenging any such determination by the Reviewing Party or any aspect thereof, including the legal or factual bases therefor, and the Company hereby consents to service of process and agrees to appear in any such proceeding. Any determination by the Reviewing Party otherwise shall be conclusive and binding on the Company and Indemnitee.

3. *Change in Control.* The Company agrees that if there is a Change in Control of the Company (other than a Change in Control which has been approved by a majority of the Company's Board of Directors who were directors immediately prior to such Change in Control) then with respect to all matters thereafter arising concerning the rights of Indemnitee to indemnity payments and Expense Advances under this Agreement or any other agreement or Company Bylaw now or hereafter in effect relating to Claims for Indemnifiable Events, the Company shall seek legal advice only from independent Legal Counsel selected by Indemnitee and approved by the Company (which approval shall not be unreasonably withheld). Such counsel, among other things, shall render its written opinion

to the Company and Indemnitee as to whether and to what extent Indemnitee would be permitted to be indemnified under applicable law. The Company agrees to pay the reasonable fees of the Independent Legal Counsel referred to above and to fully indemnify such counsel against any and all expenses (including attorneys' fees), claims, liabilities and damages arising out of or relating to this Agreement or its engagement pursuant hereto.

4. *Indemnification for Additional Expenses.* The Company shall indemnify Indemnitee against any and all expenses (including attorneys' fees) and, if requested by Indemnitee, shall (within five business days of such request) advance such expenses to Indemnitee, which are incurred by Indemnitee in connection with any action brought by Indemnitee (whether pursuant to Section 17 of this Agreement or otherwise) for (i) indemnification or advance payment of Expenses by the Company under this Agreement or any other agreement or Company Bylaw now or hereafter in effect relating to Claims for Indemnifiable Events or (ii) recovery under any directors' and officers' liability insurance policies maintained by the Company, regardless of whether Indemnitee ultimately is determined to be entitled to such indemnification, advance expense payment or insurance recovery, as the case may be.

5. *Partial Indemnity.* If Indemnitee is entitled under any provision of this Agreement to indemnification by the Company for some or a portion of the Expenses, judgments, fines penalties and amounts paid in settlement of a Claim but not, however, for all of the total amount thereof, the Company shall nevertheless indemnify Indemnitee for the portion thereof to which Indemnitee is entitled. Moreover, notwithstanding any other provision of this Agreement, to the extent that Indemnitee has been successful on the merits or otherwise in defense of any or all Claims relating in whole or in part to an Indemnifiable Event or in defense of any issue or matter therein, including dismissal without prejudice, Indemnitee shall be indemnified against all Expenses incurred in connection therewith.

6. *Burden of Proof.* In connection with any determination by the Reviewing Party or otherwise as to whether Indemnitee is entitled to be indemnified hereunder, the burden of proof shall be on the Company to establish that Indemnitee is not so entitled.

7. *No Presumptions.* For purposes of this Agreement, the termination of any claim, action, suit or proceeding, by judgment, order, settlement (whether with or without court approval) or conviction, or upon a plea of nolo contendere, or its equivalent, shall not create a presumption that Indemnitee did not meet any particular standard of conduct or have any particular belief or that a court has determined that indemnification is not permitted by applicable law. In addition, neither the failure of the Reviewing Party to have made a determination as to whether Indemnitee has met any particular standard of conduct or had any particular belief, not an actual determination by the Reviewing Party that Indemnitee has not met such standard of conduct or did not have such belief, prior to the commencement of legal proceedings by Indemnitee to secure a judicial determination that Indemnitee should be indemnified under applicable law, shall be a defense to Indemnitee's claim or create a presumption that Indemnitee has not met any particular standard of conduct or did not have any particular belief.

8. *Nonexclusivity; Subsequent Change in Law.* The rights of the Indemnitee hereunder shall be in addition to any other rights Indemnitee may have under the Company's Bylaws or under Delaware law, or otherwise. To the extent that a change in Delaware law (whether by statute or judicial decision) permits greater indemnification by agreement than would be afforded currently under the Company's Bylaws or this Agreement, it is the intent of the parties hereto that Indemnitee shall enjoy by this Agreement the greater benefits so afforded by such change.

9. *Liability Insurance.* To the extent the Company maintains an insurance policy or policies providing directors' and officers' liability insurance, Indemnitee shall be covered by such policy or policies, in accordance with its or their terms, to the maximum extent of the coverage available for any Company director or officer.

10. *Amendments; Waiver.* No supplement, modification or amendment of this Agreement shall be binding unless executed in writing by both of the parties hereto. No waiver of any of the provisions of this Agreement shall be deemed or shall constitute a waiver of any other provisions hereof (whether or not similar) nor shall such waiver constitute a continuing waiver.

11. *Subrogation.* In the event of payment under this Agreement, the Company shall be subrogated to the extent of such payment to all of the rights of recovery of Indemnitee, who shall execute all papers required and shall do everything that may be necessary to secure such rights, including the execution of such documents necessary to enable the Company effectively to bring suit to enforce such rights.

12. *No Duplication of Payments.* The Company shall not be liable under this Agreement to make any payment in connection with any Claim made against Indemnitee to the extent Indemnitee has otherwise actually received payment (under any insurance policy, Bylaw or otherwise) of the amounts otherwise indemnifiable hereunder.

13. *Binding Effect.* This Agreement shall be binding upon and inure to the benefit of and be enforceable by the parties hereto and their respective successors (including any direct or indirect successor by purchase, merger, consolidation or otherwise to all or substantially all of the business or assets of the Company), assigns, spouses, heirs, executors and personal and legal representatives. This Agreement shall continue in effect regardless of whether Indemnitee continues to serve as an officer of the Company or of any other enterprise at the Company's request.

14. *Severability.* The provisions of this Agreement shall be severable in the event that any of the provisions hereof (including any provision within a single section, paragraph or sentence) is held by a court of competent jurisdiction to be invalid, void or otherwise unenforceable in any respect, and the validity and enforceability of any such provision in every other respect and of the remaining provisions hereof shall not be in any way impaired and shall remain enforceable to the fullest extent permitted by law.

15. *Effective Date.* This Agreement shall be effective as of the date hereof and shall apply to any claim for indemnification by the Indemnitee on or after such date.

16. *Governing Law.* This Agreement shall be governed by and construed and enforced in accordance with the laws of the State of Delaware applicable to contracts made and to be performed in such state without giving effect to the principles of conflicts of laws.

17. *Equitable Relief.* The parties hereto agree that Indemnitee may enforce this Agreement by seeking specific performance hereof or other injunctive or equitable relief, without any necessity of showing irreparable harm or posting a bond, which requirements are hereby waived, and that by seeking such specific performance or relief, Indemnitee shall not be precluded from seeking or obtaining any other relief to which he may be entitled.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date set forth above.

UNITEDGLOBALCOM, INC.

By: \_\_\_\_\_

Name: \_\_\_\_\_

Its: \_\_\_\_\_

INDEMNITEE

\_\_\_\_\_  
Name:

**Schedule A**  
**Officers who are Parties to the Indemnification Agreement**

Charles H.R. Bracken  
Valerie L. Cover  
Michael T. Fries  
Gene Musselman  
Shane O'Neil  
Ruth E. Pirie  
Mark L. Schneider  
Ellen P. Spangler  
Anton M. Tuijten  
Frederick G. Westerman III

## QuickLinks

[Exhibit 10.2](#)

## SERVICES AGREEMENT

This Services Agreement (this "Agreement") is entered into effective as of June 7, 2004 (the "Effective Date") by and between Liberty Media International, Inc., a Delaware corporation (the "Company"), and UnitedGlobalCom, Inc., a Delaware corporation ("Provider").

### *Recitals*

A. The Company commenced business as an independent publicly-traded company on the date hereof following the distribution of the Company's stock by its sole stockholder Liberty Media Corporation ("LMC") to LMC's stockholders (the "Spin-Off"). The Company owns and operates certain subscription television, telecommunications, television programming and other related businesses outside of the United States of America (the "Company Business"). The Company and Provider agree that it is in their mutual best interests for Provider to perform certain services for the Company in connection with the Company Business and for the Company to compensate Provider for the performance of such services.

B. The parties desire to set forth in this Agreement the services to be performed by Provider and the basis upon which Provider will be compensated by the Company.

### *Agreement*

For good and valuable consideration, the receipt and sufficiency of which are acknowledged, the parties, intending to be bound legally, agree as follows:

#### SECTION 1 SERVICES TO BE PROVIDED

1.1. *Engagement.* The Company engages Provider to provide to the Company the services set forth in Section 1.2 in connection with the Company Business, and Provider accepts such engagement, subject to and upon the terms and conditions of this Agreement. In addition, certain services will be provided by the Company to Provider, as set forth in Section 1.4.

1.2. *Services to be Provided by Provider.* Provider will provide the following services for employees of the Company and employees of Liberty Media International Holdings, LLC ("LMINT") during the term of this Agreement:

(i) With respect to persons employed by the Company and by LMINT following the Spin-Off who are employed in the U.S. ("U.S. Employees"), enrollment in and coverage under each of Provider's employee benefit plans (including, without limitation, each employee welfare benefit plan and each employee pension benefit plan) to the same extent as similarly situated U.S. employees of Provider according to the terms of such plans, employee benefit administration, payroll services (including all withholding obligations), tax reporting, workers' compensation administration and all other services typically performed by Provider's accounting, benefits and tax department personnel for similarly situated employees of Provider; provided, however, that nothing in this paragraph will be interpreted to cause the Company's employees or LMINT's employees to be treated as common-law employees of Provider. As of the date of this Agreement, the employee benefit plans of Provider which will be available to U.S. Employees include:

- (i) UnitedGlobalCom, Inc. 401(k) Savings and Stock Ownership Plan (the "UGC 401(k) Plan");
- (ii) Employee Health Plan (self-insured medical coverage, including pharmacy benefits);

- (iii) Group Dental Plan;
- (iv) Group Life and Accidental Death and Dismemberment Insurance;
- (v) Group Short Term Disability;
- (vi) Group Long Term Disability;
- (vii) Group Long Term Care Insurance;
- (viii) Vision Service Plan; and
- (ix) Flexible Spending Accounts (dependent care and medical expense reimbursements).

(a) Except as provided in Section 1.2(c) below, with respect to persons employed by the Company and LMINT following the Spin-Off who are employed outside of the U.S. ("Ex-Pats"), enrollment in and coverage under those Provider's employee benefit plans that are listed below, to the same extent as similarly situated non-U.S. employees of Provider according to the terms of such plans, employee benefit administration, payroll services (including all withholding obligations, COLA's and foreign exchange matters), tax reporting, workers' compensation administration and all other services typically performed by Provider's accounting, benefits and tax department personnel for similarly situated employees of Provider; provided, however, that nothing in this paragraph will be interpreted to cause the Company's employees or LMINT's employees to be treated as common-law employees of Provider. As of the date of this Agreement, the employee benefit plans of Provider which will be available to Ex-Pats will include:

- (i) UGC 401(k) Plan;
- (ii) Group Life and Accidental Death and Dismemberment Insurance;
- (iii) Group Short Term Disability;
- (iv) Group Long Term Disability;
- (v) Group Long Term Care Insurance (not available for third country nationals); and
- (vi) Flexible Spending Accounts (dependent care and medical expense reimbursements).

(b) Notwithstanding Section 1.2(b) above, the Company will retain responsibility for providing the following services to Ex-Pats:

- (i) Employee Health Plan (insured medical coverage under Cigna, including vision and dental);
- (ii) Contract management;
- (iii) Relocation;
- (iv) Benefits administration to the extent the Company is providing benefits to the Ex-Pats;
- (v) Liaising with KPMG in regard to international assignees (tax equalization issues and non-cash compensation issues), including settlement and payment of all tax equalizations;
- (vi) Home leave arrangements;
- (vii) Travel and conferences in the U.S.;
- (viii) Vendor selection for Ex-Pat matters;
- (ix) Repatriation;

(x) International contractors; and

(xi) Special projects.

(c) Such other services as the Company and Provider mutually agree to be necessary or desirable from time to time during the term of this Agreement.

1.3. *Commencement of Provider's Services.* Notwithstanding any other provision of this Agreement, the Provider will commence all payroll and payroll related services, as provided above, on June 7, 2004. Coverage under the Provider's welfare benefit plans, as provided above, will commence on July 1, 2004, and coverage under the UGC 401(k) Plan will commence on June 7, 2004.

1.4. *Services to be Provided by Company.* The Company will make available to Provider on a nonexclusive basis personnel to provide services typically performed by the Company's tax and accounting departments as may be requested by Provider (upon reasonable notice) from time to time. Provider acknowledges that the employees of the Company performing services for Provider ("Non-Exclusive Employees") also will be performing services for the Company and may be performing services for other affiliates of the Company. Provider also acknowledges that the Company may elect, in its discretion, to utilize the services of persons available to the Company under agreements with third parties rather than employees of the Company to perform the services for Provider from time to time, and that such other persons will be included within the definition of Non-Exclusive Employees under this Agreement, where applicable. Provider acknowledges that the Company will have the right to terminate the employment of (or use of the services of) any Non-Exclusive Employee at any time.

1.5. *Books and Records.* Provider and the Company will maintain complete books and records in accordance with good business practices with respect to their provision of services pursuant to this Agreement, including records supporting the allocation of costs and expenses pursuant to Section 2. Provider and the Company will give the other party and its duly authorized representatives, agents and attorneys access to all such books and records during regular business hours upon reasonable advance notice.

## SECTION 2 REIMBURSEMENT OF COSTS AND EXPENSES

2.1. *Allocated Expenses for Provider Services.* For the services provided by Provider under this Agreement, the Company will pay to Provider the following amounts:

(a) An annual fee equal to \$20,000; plus

(b) Reimbursement of the Company's allocable share of Provider's direct out-of-pocket costs for the administration of each employee welfare benefit plan, including:

(i) amounts paid to a third party administrator for administrative costs;

(ii) the employer's portion of any insurance premiums paid for insured welfare benefits;

(iii) the employer's portion of any contributions toward coverage under any self-insured employee welfare benefit plan;

(iv) the cost of claims under the Health Plan; and

(v) premiums for stop-loss coverage under the Health Plan; plus

(c) Reimbursement of the Company's allocable share of Provider's direct out-of-pocket costs paid to a third party for the administration of the UGC 401(k) Plan; plus

(d) Reimbursement of the employer matching contributions and other employer contributions to the UGC 401(k) Plan made on behalf of the Company and LMINT employees.

(e) With respect to payroll amounts, which will include worker's compensation premiums and claim amounts and unemployment insurance premiums and claim amounts, the Company will establish separate bank account(s) for Company employees and LMINT employees, which accounts will be funded by the Company on a bi-weekly basis for the next succeeding pay period with the amounts due for payroll amounts for Company and LMINT employees, and the Provider will have access to such accounts for the purposes of directing payments to employees and deducting required withholding amounts for remittance to applicable governmental agencies; provided, however, that payments for worker's compensation premiums and unemployment insurance premiums will be paid from such accounts by check by the Company, as directed by the Provider.

2.2. *Determination of Company's Share of Costs* The Company's share of Provider's costs under Section 2.1 will be determined as follows:

(a) For amounts paid to a third party for the administration of any employee welfare benefit plan under Section 2.1(b)(i) above, the actual amount paid by the Provider for each covered Company and LMINT employee;

(b) For the employer's portion of any insurance premiums paid for insured welfare benefits and the employer's portion of any contributions toward coverage under any self-insured employee welfare benefit plan under Sections 2.1(b)(ii) and (iii) above, the actual amount paid by the Provider for each covered Company and LMINT employee;

(c) For the cost of claims under the Health Plan and the cost of reimbursements under any flexible spending accounts under Section 2.1(b)(iv) above, the actual amount paid by the Provider for each covered Company and LMINT employee;

(d) For premiums for stop-loss coverage under Section 2.1(b)(v) above, the actual amount paid by the Provider for each covered Company and LMINT employee;

(e) For the costs paid to a third party for the administration of the UGC 401(k) Plan under Section 2.1(c) above, the Company Percentage of those amounts; and

(f) For the employer matching contributions and other employer contributions to the UGC 401(k) Plan under Section 2.1(d) above, the actual amount paid by the Provider for each covered Company and LMINT employee.

(g) The "Company Percentage" is a fraction, the numerator of which will be the number of Company employees and LMINT employees covered under the applicable employee benefit plan as of the last day of each month, and the denominator of which will be the total number of Company, LMINT, and Provider employees covered under such plan as of such date.

(h) For 2004, the annual fee set forth in Section 2.1(a) will be prorated for the number of full calendar months this Agreement is in effect, counting June as one full calendar month.

2.3. *Allocated Expenses for Company Services* Provider will pay the Company for the services of the Non-Exclusive Employees based on an allocated portion of the personnel costs and expenses that are incurred by the Company (including pursuant to services agreements with third parties) with respect to the Non-Exclusive Employees providing such services (the "Allocated Employee Expenses"). Such personnel costs and expenses will be based on 115% of the annual wage or base salary of the applicable Non-Exclusive Employee (the "Annual Employee Expense") and will be allocated to Provider on the basis of either an hourly rate (determined by dividing the Annual Employee Expense by 2,080) for the number of hours of service provided by the Non-Exclusive Employee or the anticipated percentage of usage of the services of the Non-Exclusive Employee, as agreed by the Company and Provider in connection with any request for services. The Company and Provider will review and evaluate the Allocated Employee Expenses for reasonableness semi-annually and will negotiate in good faith to reach agreement on any appropriate adjustment to such Allocated Employee

Expenses based on such review and evaluation, including agreeing on the appropriate effective date (which may be retroactive) of such adjustment, to take into account changes in the Annual Employee Expense and in hours or percentage of usage.

#### 2.4. *Payment Procedures.*

(a) Any payment to be made by the Company to the Provider pursuant to Section 2.2 will be paid by the Company to the Provider within 30 days after receipt by the Company of any invoice therefore, by wire or interbank transfer of funds or in such other manner specified by the Provider to the Company. The Provider will invoice the Company monthly for services provided by the Provider under Section 2.1 during the preceding calendar month. Any invoice or statement pursuant to this Section 2.4(a) will be accompanied by supporting documentation in reasonable detail with respect to the actual costs or expenses incurred by the Provider for which the Provider is entitled to payment. Each invoice will provide details regarding the breakdown of costs between the Company employees and LMINT employees.

(b) Any payment to be made by the Provider to the Company pursuant to Section 2.3 will be paid by the Provider to the Company within 30 days after receipt by the Provider of any invoice therefore, by wire or interbank transfer of funds or in such other manner specified by the Company to the Provider. The Company will invoice the Provider monthly for services provided by the Company under Section 2.3 during the preceding calendar month. Any invoice or statement pursuant to this Section 2.4(b) will be accompanied by supporting documentation in reasonable detail with respect to the actual costs or expenses incurred by the Company for which the Company is entitled to payment.

### SECTION 3 TERM

3.1. *Term Generally.* The term of this Agreement will commence on the Effective Date and will continue until December 31, 2004. This Agreement will be renewed automatically for one-year periods thereafter, unless earlier terminated under Section 3.3 (the "Term").

3.2. *Certain Services Discontinued.* At any time during the Term, upon at least 180 days' prior notice by the Provider to the Company or 30 days' prior notice by the Company to the Provider, either Provider or the Company may elect to discontinue some or all of the services described in Section 1.2 and 1.4. In such event, the Provider's or Company's obligation to provide any services that have been discontinued pursuant to this Section 3.2, and the Company's or the Provider's obligation to compensate the other party for any such services will cease as of the end of such 180-day period or 30-day period, as the case may be, or such later date as may be specified in the notice, and this Agreement will remain in effect with respect to any services that have not been so discontinued. Each party will remain liable to the other for any required payment or performance accrued prior to the effective date of discontinuance of any service or termination of this Agreement in its entirety.

3.3. *Termination.* This Agreement will be terminated in the following events:

- (a) at any time upon at least 30 days' prior notice by the Company to Provider;
- (b) at any time upon at least 180 days' prior notice by Provider to the Company;
- (c) immediately upon notice (or at any time specified in such notice) by the Provider to the Company if a Bankruptcy Event occurs with respect to Company;
- (d) immediately upon notice (or at any time specified in such notice) by the Company to Provider if a Bankruptcy Event occurs with respect to Provider; or
- (e) immediately upon the occurrence of a Change in Control with respect to Provider (but termination of this Agreement will occur only with respect to services performed for employees of LMINT if only LMINT ceases to be a controlled group member with the Provider) and the

Company agrees to provide the Provider with at least 30 days' prior written notice of any Change in Control.

For purposes of this Section 3.3, a "Change in Control" will be deemed to have occurred, with respect to the Provider, if a merger, consolidation, binding share exchange, acquisition, disposition, or similar transaction (each, a "Transaction"), or series of related Transactions, occurs, as a result of which the Provider and the Company or LMINT no longer are members of the same controlled group of corporations or the same controlled group of trades or businesses, as such terms are defined in Sections 414(b) and (c) of the Internal Revenue Code of 1986, as amended (the "Code") (which would occur if the Company does not hold, directly or indirectly, 80% or more of the total value of all classes of stock of the Provider or LMINT or 80% or more of the combined voting power of all classes of stock entitled to vote of the Provider or LMINT outstanding immediately prior thereto).

For purposes of this Section 3.3, a "Bankruptcy Event" will be deemed to have occurred with respect to the Company or Provider, as the case may be, upon the Company's or Provider's (as applicable) insolvency, general assignment for the benefit of creditors, the voluntary commencement by the Company or Provider (as applicable) of any case, proceeding, or other action seeking reorganization, arrangement, adjustment, liquidation, dissolution, or consolidation of the Company's or Provider's (as applicable) debts under any law relating to bankruptcy, insolvency, or reorganization, or relief of debtors, or seeking appointment of a receiver, trustee, custodian, or other similar official for the Company or Provider (as applicable) or for all or any substantial part of the Company's or Provider's (as applicable) assets (each, a "Bankruptcy Proceeding"), or the involuntary filing against the Company or Provider (as applicable) of any Bankruptcy Proceeding that is not stayed within 60 days after such filing.

#### SECTION 4 EMPLOYEES

Notwithstanding the services provided by Provider under this Agreement, the parties acknowledge and agree that the Company and LMINT are and will remain the employer of all employees for which Provider provides benefits and administrative services under this Agreement and, subject to the provisions of this Agreement, will be responsible for the employment and training of all Company employees and for the payment of salaries, wages and other compensation payable to all Company and LMINT employees. All Company and LMINT employees will be entitled to participate in Provider's employee benefit plans to the same extent as similarly situated employees of Provider performing services in connection with Provider's business. Provider will be responsible for the payment of all federal, state and local withholding taxes on the U.S. compensation of all Company and LMINT employees and other U.S. employment-related taxes as agent of the Company and LMINT, subject to reimbursement by the Company in accordance with Section 2. The Company agrees to cooperate with Provider to facilitate Provider's compliance with applicable federal, state and local laws, rules, regulations and ordinances applicable to the provision of U.S. benefits to Company employees by Provider under this Agreement.

#### SECTION 5 REPRESENTATIONS AND WARRANTIES

5.1. *Representations and Warranties of Provider.* Provider represents and warrants to the Company as follows:

- (a) Provider is a corporation duly organized, validly existing and in good standing under the laws of the State of Delaware.
- (b) Provider has the corporate power and authority to enter into this Agreement and to perform its obligations under this Agreement.
- (c) Provider is under no contractual or other legal obligation that materially interferes with its full, prompt and complete performance under this Agreement.

(d) The individual executing this Agreement on behalf of Provider has the authority to do so.

5.2. *Representations and Warranties of the Company.* The Company represents and warrants to Provider as follows:

(a) The Company is a corporation duly organized, validly existing and in good standing under the laws of the State of Delaware.

(b) The Company has the corporate power and authority to enter into this Agreement and to perform its obligations under this Agreement.

(c) The Company is under no contractual or other legal obligation that materially interferes with its full, prompt and complete performance under this Agreement.

(d) The individual executing this Agreement on behalf of the Company has the authority to do so.

(e) The Company, LMINT and the Provider are members of the same controlled group of corporations or the same controlled group of trades or businesses, as such terms are defined in Sections 414(b) and (c) of the Code.

## SECTION 6 INDEMNIFICATION

6.1. *Indemnification by Provider.* Provider will indemnify, defend, and hold harmless the Company, its Affiliates (but excluding the Provider), and each of their respective officers, directors, shareholders, members, partners, and employees, and the successors and assigns of any of them (collectively, the "Company Indemnitees"), from and against any and all claims, judgments, liabilities, losses, costs, damages, or expenses, including reasonable counsel fees, disbursements, and court costs ("Losses"), that any Company Indemnitee may suffer arising from or out of, or relating to, (a) any breach by Provider of its obligations under this Agreement, (b) the negligence, willful misconduct, fraud, or bad faith of Provider in performing its obligations under this Agreement, or (c) any act or omission of the Company in providing the services of the Non-Exclusive Employees to be provided by the Company pursuant to this Agreement (except to the extent such Losses arise from or relate to any breach by the Company of its obligations under this Agreement or are attributable to the negligence, willful misconduct, fraud or bad faith of the Company in performing its obligations under this Agreement).

6.2. *Indemnification by the Company.* The Company will indemnify, defend, and hold harmless the Provider, its Affiliates (but excluding the Company), and each of their respective officers, directors, shareholders, members, partners, and employees, and the successors and assigns of any of them (collectively, the "Provider Indemnitees"), from and against any and all claims, judgments, liabilities, losses, costs, damages, or expenses, including reasonable counsel fees, disbursements, and court costs ("Losses"), that any Provider Indemnitee may suffer arising from or out of, or relating to, (a) any breach by the Company of its obligations under this Agreement, (b) the negligence, willful misconduct, fraud, or bad faith of Company in performing its obligations under this Agreement, or (c) any act or omission of Provider in providing the services to be provided by Provider pursuant to this Agreement (except to the extent such Losses arise from or relate to any breach by Provider of its obligations under this Agreement or are attributable to the negligence, willful misconduct, fraud or bad faith of Provider in performing its obligations under this Agreement)

6.3. *Indemnification Procedures.*

(a) In connection with any indemnification provided for in this Section 6, the party seeking indemnification (the "Indemnitee") will give the party from which indemnification is sought (the "Indemnitor") prompt notice whenever it comes to the Indemnitee's attention that the Indemnitee has suffered or incurred, or may suffer or incur, any Losses for which it is entitled to

indemnification under this Section 6, and, when known, the facts constituting the basis for such claim (in reasonable detail). Failure by the Indemnitee to so notify the Indemnitor will not relieve the Indemnitor of any liability under this Agreement except to the extent that such failure prejudices the Indemnitor in any material respect.

(b) After receipt of a notice pursuant to Section 6.3(a), the Indemnitor will be entitled, if it so elects, to take control of the defense and investigation with respect to such claim and to employ and engage attorneys reasonably satisfactory to the Indemnitee to handle and defend such claim, at the Indemnitor's cost, risk, and expense, upon written notice to the Indemnitee of such election, which notice acknowledges the Indemnitor's obligation to provide indemnification under this Agreement. The Indemnitor will not settle any third-party claim that is the subject of indemnification without the written consent of the Indemnitee, which consent will not be unreasonably withheld, delayed or conditioned; provided, however, that the Indemnitor may settle a claim without the Indemnitee's consent if such settlement (i) makes no admission or acknowledgment of liability or culpability with respect to the Indemnitee, (ii) includes a complete release of the Indemnitee, and (iii) does not require the Indemnitee to make any payment not covered by indemnification by the Indemnitor hereunder or forego or take any action. The Indemnitee will cooperate in all reasonable respects with the Indemnitor and its attorneys in the investigation, trial, and defense of any lawsuit or action with respect to such claim and any appeal arising therefrom (including the filing in the Indemnitee's name of appropriate cross claims and counterclaims). The Indemnitee may, at its own cost, participate in any investigation, trial, and defense of such lawsuit or action controlled by the Indemnitor and any appeal arising therefrom. If there are one or more legal defenses available to the Indemnitee that conflict with those available to, or that are not available to, the Indemnitor, the Indemnitee will have the right, at the expense of the Indemnitor, to engage separate counsel reasonably acceptable to the Indemnitor and to participate in the defense of the lawsuit or action.

(c) If, after receipt of a notice pursuant to Section 6.3(a), the Indemnitor does not undertake to defend any such claim, the Indemnitee may, but will have no obligation to, contest any lawsuit or action with respect to such claim, and the Indemnitor will be bound by the result obtained with respect thereto by the Indemnitee. The Indemnitee may not settle any lawsuit or action with respect to which the Indemnitee is entitled to indemnification hereunder without the consent of the Indemnitor, which consent will not be unreasonably withheld, delayed, or conditioned.

(d) At any time after the commencement of defense of any lawsuit or action, the Indemnitor may request the Indemnitee to agree in writing to the abandonment of such contest or to the payment or compromise by the Indemnitor of such claim, whereupon such action will be taken unless the Indemnitee determines that the contest should be continued and so notifies the Indemnitor in writing within 15 days of such request from the Indemnitor. Any request from the Indemnitor that any contest be abandoned will specify the amount that the other party or parties to the contested claim have agreed to accept in payment or compromise of the claim. If the Indemnitee determines that the contest should be continued, the Indemnitor will be liable under this Agreement only to the extent of the lesser of (i) the amount that the other party or parties to the contested claim had agreed to accept in payment or compromise as of the time the Indemnitor made its request therefor to the Indemnitee, as specified in the Indemnitor's request, or (ii) the amount for which the Indemnitor may be liable with respect to such claim by reason of the provisions of this Agreement.

6.4. *Limitation on Liability.* In no event will any Indemnitor be liable to any Indemnitee for any indirect, special, incidental, or consequential damages with respect to any matter relating to this Agreement.

6.5. *Survival.* The terms and conditions of this Section 6 will survive the expiration or termination of this Agreement, regardless of the reason for such expiration or termination.

## SECTION 7 MISCELLANEOUS

7.1. *Entire Agreement; Severability.* This Agreement constitutes the entire agreement between the parties with respect to the subject matter hereof and supersedes all prior written and oral and all contemporaneous oral agreements and understandings with respect to the subject matter hereof. Each provision hereof will be considered severable. If for any reason any provision of this Agreement is determined to be invalid or unenforceable, such invalidity or unenforceability will not impair the operation of or affect the enforceability of the other provisions of this Agreement, and the remainder of this Agreement will continue in full force and effect.

7.2. *Notices.* All notices and other communications under this Agreement will be given in writing and will be deemed to have been duly given when delivered in person, by telecopy or by registered or certified mail (postage prepaid, return receipt requested) to the respective parties as follows:

If to Provider:                   4643 South Ulster Street, Suite #1300  
                                          Denver, CO 80237  
                                          Attention:                    Legal Department  
                                          Telecopy:                     (303) 220-3117

If to the Company:               12300 Liberty Boulevard  
                                          Englewood, CO 80112  
                                          Attention:                    Elizabeth Markowski, Esq.  
                                          Telecopy:                     (720) 875-5858

or to such other address as the party has previously furnished to the other in writing in the manner set forth above. Any notice or communication delivered in person will be deemed effective on delivery. Any notice or communication sent by telecopy will be deemed effective when confirmed. Any notice or communication sent by registered or certified mail, return receipt requested, will be deemed effective when received, as evidenced by the return receipt.

7.3. *GOVERNING LAW.* THIS AGREEMENT WILL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF COLORADO, REGARDLESS OF THE LAWS THAT MIGHT OTHERWISE GOVERN UNDER PRINCIPLES OF CONFLICTS OF LAWS APPLICABLE THERETO.

7.4. *Rules of Construction.* The descriptive headings in this Agreement are inserted for convenience of reference only and are not intended to be part of or to affect the meaning or interpretation of this Agreement. Words used in this Agreement, regardless of the gender and number specifically used, will be deemed and construed to include any other gender, masculine, feminine or neuter, and any other number, singular or plural, as the context requires. As used in this Agreement, the word "including" is not limiting, and the word "or" is not exclusive.

7.5. *Parties in Interest.* This Agreement will be binding on and inure solely to the benefit of each party to this Agreement, and nothing in this Agreement, express or implied, is intended to confer upon any other person or entity any rights or remedies of any nature whatsoever under or by reason of this Agreement.

7.6. *Counterparts.* This Agreement may be executed in counterparts, each of which will be deemed to be an original, but all of which will constitute one and the same agreement.

7.7. *Payment of Expenses.* Except as otherwise expressly provided in this Agreement, each of the parties to this Agreement will bear its own expenses, including the fees of any attorneys and

accountants engaged by such party, in connection with the negotiation and performance of this Agreement.

7.8. *No Personal Liability.* This Agreement will not create or be deemed to create or permit any personal liability or obligation on the part of any direct or indirect member, manager or shareholder of either party to this Agreement or any officer, director, employee, agent, representative or investor of either party, or of any member, manager or shareholder of either party, to this Agreement.

7.9. *Binding Effect; Assignment.* This Agreement will inure to the benefit of and be binding on the parties to this Agreement and their respective legal representatives, successors and permitted assigns. This Agreement may not be assigned by either party, except that either party may assign its rights and delegate its duties under this Agreement to any person or entity that acquires substantially all the assets of such party (by merger, operation of law or otherwise) and Provider may delegate duties hereunder to one or more of its wholly-owned subsidiaries.

7.10. *Amendment.* This Agreement may not be amended except by an instrument in writing signed on behalf of both parties.

7.11. *Extension; Waiver.* Either party to this Agreement may (a) extend the time for the performance of any of the obligations of the other party to this Agreement, (b) waive any inaccuracies in the representations and warranties of the other party contained herein or in any document, certificate or writing delivered pursuant to this Agreement by the other party and (c) waive compliance by the other party with any of the agreements or conditions contained herein or any breach thereof. Any agreement on the part of either party to any such extension or waiver will be valid only if set forth in an instrument in writing signed on behalf of such party.

7.12. *Legal Fees; Costs.* If either party to this Agreement institutes any action or proceeding, whether before a court or arbitrator, to enforce any provision of this Agreement, the prevailing party therein will be entitled to receive from the other party reasonable attorneys' fees and costs incurred in such action or proceeding, whether or not such action or proceeding is prosecuted to judgment.

7.13. *Force Majeure.* Provider will not be liable to the Company with respect to any nonperformance or delay in performance of its obligations under this Agreement to the extent such failure or delay is due to any action by any third party beyond Provider's reasonable control or any other cause beyond Provider's reasonable control. Provider agrees that it will use all commercially reasonable efforts to continue to perform its obligations under this Agreement, to resume performance of its obligations under this Agreement and to minimize any delay in performance of its obligations under this Agreement notwithstanding the occurrence of any such event beyond Provider's reasonable control.

7.14. *Specific Performance.* If either party threatens to take or takes any action in violation of this Agreement, the other party may apply to any court of competent jurisdiction for an injunctive order prohibiting such action. Either party may institute and maintain any action or proceeding against the other party to compel the specific performance of this Agreement. The party against which such action or proceeding is brought hereby irrevocably waives the claim or defense that an adequate remedy at law exists, and such party will not urge in any such action or proceeding the claim or defense that an adequate remedy at law exists.

7.15. *Arbitration.* Except as provided in Section 7.14, all disputes arising under this Agreement that are not settled by agreement of the parties will be submitted to binding arbitration under the then-existing Commercial Arbitration Rules of the American Arbitration Association. Arbitration proceedings will be held in Denver, Colorado, or such other location as is agreed to by the parties. The parties to the arbitration may agree on an arbitrator; otherwise, there will be a panel of three arbitrators, one named in writing by each party within 20 days after either party serves a notice of arbitration and the third arbitrator named by the two arbitrators named by the parties. No person who

is financially interested in this Agreement or in either party may serve as an arbitrator. The costs of the arbitration and the fees of the arbitrator or arbitrators will be borne by the parties equally. The decision of the arbitrator or arbitrators will be final and conclusive and binding on both parties, and judgment thereon may be entered in any court of competent jurisdiction.

7.16. *Confidentiality.*

(a) *Definition.* "Confidential Information" means any information marked, noticed, or treated as confidential by a party which such party holds in confidence, including all trade secret, technical, business, or other information, including customer or client information, however communicated or disclosed, relating to past, present and future research, development and business activities.

(b) *Obligations.* Except with the prior consent of the disclosing party, each party will:

- (i) limit access to the Confidential Information to its employees, agents, representatives, and consultants who have a need-to-know;
- (ii) advise its employees, agents, representatives, and consultants having access to the Confidential Information of the proprietary nature thereof and of the obligations set forth in this Agreement; and
- (iii) safeguard the Confidential Information by using a reasonable degree of care to prevent disclosure of the Confidential Information to third parties, but not less than that degree of care used by that party in safeguarding its own similar information or material.

(c) *Exceptions to Confidentiality.* A party's obligations respecting confidentiality under Section 7.16 will not apply to any of the Confidential Information of the other party that a party can demonstrate: (i) was, at the time of disclosure to it, in the public domain; (ii) after disclosure to it, is published or otherwise becomes part of the public domain through no fault of the recipient; (iii) was in the possession of the recipient at the time of disclosure to it without being subject to any obligation of confidentiality; (iv) was received after disclosure to it from a third party who, to its knowledge, had a lawful right to disclose such information to it; (v) was independently developed by the recipient without reference to the Confidential Information; (vi) was required to be disclosed to any regulatory body having jurisdiction over a party or any of their respective clients; or (vii) that disclosure is necessary by reason of legal, accounting, or regulatory requirements beyond the reasonable control of the recipient. In the case of any disclosure pursuant to clauses (vi) or (vii) of this paragraph (c), to the extent practical, the recipient will give prior notice to the disclosing party of the required disclosure and will use commercially reasonable efforts to obtain a protective order covering such disclosure.

(d) *Survival.* The provisions of this Section 7.16 will survive the expiration or termination of this Agreement, regardless of the reason for such expiration or termination.

**COMPANY:**

LIBERTY MEDIA INTERNATIONAL, INC.

By: /s/ ELIZABETH M. MARKOWSKI

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Name: Elizabeth M. Markowski

Title: Senior Vice President

**PROVIDER:**

UNITEDGLOBALCOM, INC.

By: /s/ ELLEN P. SPANGLER

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Name: Ellen P. Spangler

Title: Senior Vice President

**APPENDIX A**  
**Definitions**

A.1 *Defined Terms.* The following terms will have the following meanings for all purposes of this Agreement:

"Affiliate" means, with respect to any Person, any other Person controlling, controlled by, or under common control with such Person, with "control" for such purpose meaning the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of a Person, whether through the ownership of voting securities or voting interests, by contract, or otherwise.

"Person" means any natural person, corporation, limited liability company, partnership, trust, unincorporated organization, association, governmental authority, or other entity.

A.2 *Other Definitions.* The following terms will have the meanings for all purposes of this Agreement set forth in the Section reference provided next to such term:

Definition	Section Reference
Agreement	Preamble
Allocable Company Share	2.2(i)
Allocated Employee Expenses	2.3
Bankruptcy Event	3.3
Bankruptcy Proceeding	3.3
Change in Control	3.3
Company	Preamble
Company Business	Recital A
Company Indemnitees	6.1
Company Percentage	2.2(f)
Confidential Information	7.16
Effective Date	Preamble
Ex-Pats	1.2(b)
Indemnatee	6.3(a)
Indemnitor	6.3(a)
Losses	6.1
LMINT	1.2
Non-Exclusive Employee	1.4
Provider	Preamble
Provider Indemnitees	6.2
Spin-Off	Recital A
Term	3.1
Transaction	3.3
UGC 401(k) Plan	1.2(a)(i)
U.S. Employees	1.2(a)

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[APPENDIX A Definitions](#)

**CERTIFICATION PURSUANT TO SECTION 302  
OF THE SARBANES-OXLEY ACT OF 2002**

I, Michael T. Fries, certify that:

1. I have reviewed this quarterly report for the quarter ended September 30, 2004 on Form 10-Q of UnitedGlobalCom, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2004

/s/ MICHAEL T. FRIES

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Michael T. Fries  
Chief Executive Officer

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[CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002](#)

**CERTIFICATION PURSUANT TO SECTION 302  
OF THE SARBANES-OXLEY ACT OF 2002**

I, Frederick G. Westerman III, certify that:

1. I have reviewed this quarterly report for the quarter ended September 30, 2004 on Form 10-Q of UnitedGlobalCom, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2004

/s/ FREDERICK G. WESTERMAN III

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Frederick G. Westerman III  
*Co-Chief Financial Officer*

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[CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002](#)

**CERTIFICATION PURSUANT TO SECTION 302  
OF THE SARBANES-OXLEY ACT OF 2002**

I, Charles H.R. Bracken, certify that:

1. I have reviewed this quarterly report for the quarter ended September 30, 2004 on Form 10-Q of UnitedGlobalCom, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2004

/s/ CHARLES H.R. BRACKEN

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Charles H.R. Bracken  
*Co-Chief Financial Officer*

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[CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002](#)

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of UnitedGlobalCom, Inc. (the "Company") for the quarter ended September 30, 2004, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Michael T. Fries, Chief Executive Officer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 9, 2004

/s/ MICHAEL T. FRIES

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Michael T. Fries  
*Chief Executive Officer*

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[CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002](#)

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of UnitedGlobalCom, Inc. (the "Company") for the quarter ended September 30, 2004, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Frederick G. Westerman III, Co-Chief Financial Officer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 9, 2004

/s/ FREDERICK G. WESTERMAN III

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Frederick G. Westerman III  
*Co-Chief Financial Officer*

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[CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002](#)

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of UnitedGlobalCom, Inc. (the "Company") for the quarter ended September 30, 2004, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Charles H.R. Bracken, Co-Chief Financial Officer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 9, 2004

/s/ CHARLES H.R. BRACKEN

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Charles H.R. Bracken  
*Co-Chief Financial Officer*

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[CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002](#)