

## **Information related to Regulation G**

### **Telenet:**

Telenet is a leading provider of cable television, high-speed Internet access and fixed and mobile telephony services in Belgium. For purposes of its stand alone reporting obligations, Telenet prepares its consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the European Union (GAAP).

EBITDA, Free Cash Flow and Net Profit, Excluding Losses on Derivatives are non-GAAP measures as contemplated by the U.S. Securities and Exchange Commission's Regulation G.

Telenet believes that its presentation of EBITDA provides useful information to investors, as EBITDA provides a transparent view of Telenet's recurring operations and is a key measure that is used by Telenet's chief operating decision makers to evaluate operating performance and to decide how to allocate resources.

Telenet believes that its presentation of Free Cash Flow provides useful information to investors, as this measure can be used to gauge Telenet's ability to service debt and fund new investment opportunities. Free Cash Flow should not be understood to represent Telenet's ability to fund discretionary amounts, as Telenet has various mandatory and contractual obligations, including debt repayments, which are not deducted to arrive at this amount.

Telenet uses derivative instruments to hedge interest rate risk, but does not use hedge accounting to account for these instruments. As such, changes in the fair value of these derivative instruments are reflected as gains and losses in Telenet's statements of operations in the period that such changes occur. Telenet believes that its presentation of Net Profit, Excluding Losses on Derivatives provides useful information to investors, as gains and losses on derivative instruments that arise from changes in the fair value of derivative instruments can be volatile and are not necessarily reflective of the amounts that may ultimately be required to settle Telenet's derivative instruments. As such, Telenet believes it is useful to exclude these gains and losses for purposes of comparing its results from one period to another.

Investors should view Telenet's EBITDA, Free Cash Flow and Net Profit, Excluding Losses on Derivatives as supplements to, and not substitutes for, operating income (loss), net profit (loss), cash flows from operating activities and other GAAP measures of income or cash flows.

A reconciliation of historical EBITDA, Free Cash Flow and Net Profit, Excluding Losses on Derivatives to the most directly comparable GAAP financial measure is presented below (amounts may not total due to rounding):

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
	in millions			
EBITDA (a) .....	€ 154.8	€ 127.4	€ 459.6	€ 369.8
Depreciation and impairment .....	(59.4)	(48.5)	(177.0)	(141.9)
Amortization .....	(14.2)	(13.6)	(39.8)	(39.2)
Amortization of broadcasting rights .....	(1.7)	(2.0)	(6.2)	(6.2)
Costs related to stock purchase and option plans .....	(2.7)	(0.6)	(3.8)	(4.1)
Operating profit .....	<u>€ 76.8</u>	<u>€ 62.7</u>	<u>€ 232.7</u>	<u>€ 178.4</u>
Free cash flow (b) .....	€ 55.5	€ 31.1	€ 148.1	€ 118.8
Purchase and sale of derivatives .....	—	—	—	—
Accelerated interest payments under discounted debt instruments .....	—	—	—	—
Cash used in investing activities .....	60.2	49.6	209.0	173.7
Net cash paid for acquisitions .....	<u>(5.4)</u>	<u>—</u>	<u>(6.0)</u>	<u>(4.5)</u>
Net cash provided by operating activities .....	<u>€ 110.2</u>	<u>€ 80.7</u>	<u>€ 351.1</u>	<u>€ 287.9</u>
Net Profit, Excluding Gains (Losses) on Derivatives (c) .....	€ 29.4	€ 5.6	€ 91.2	€ 13.5
Gains (losses) on derivatives .....	<u>(4.4)</u>	<u>(22.8)</u>	<u>(18.5)</u>	<u>18.2</u>
Net profit .....	<u>€ 25.0</u>	<u>€ (17.2)</u>	<u>€ 72.7</u>	<u>€ 31.8</u>

- (a) Telenet defines EBITDA as operating profit + depreciation and impairment + amortization + amortization of broadcasting rights + costs related to stock purchase and option plans.
- (b) Telenet defines Free Cash Flow as net cash provided by operating activities, excluding cash related to the purchase and sale of derivatives and excluding accelerated interest payments under discounted debt instruments; less cash used in investing activities, excluding acquisitions.
- (c) Telenet defines Net Profit, Excluding Losses on Derivatives as net profit (loss), excluding net losses on changes in fair values of derivative financial instruments.